rmany _270 D.M. Netherlands _300 FL U.A.E. ____8 80 Dich

ESTABLISHED 1887

io. 32,754

PARIS, THURSDAY, JUNE 16, 1988

Dukakis's Mainstream Message

merging Foreign Policy Emphasizes Allies, Continuity

Washington Post Service
WASHINGTON — Governor fichael S. Dukakis has set forth a meprint for a Democratic Party reign policy that would empha-ze the U.S. role in international liances but would avoid "going it one" in making policy affecting more and the Americas.

Mr. Dukakis, the presumed emocratic Party presidential minee, did so in a speech Tuesry that included some kind words r President Ronald Reagan and me words of caution for the Sovileader, Mikhail S. Gorbachev. He offered no new proposals beand those presented during the esidential primary campaign, nting forth instead a broad-gauge serview of his defense and foryn-policy thinking.

Blast Kills

5 Soldiers

Compiled by Our Staff From Dispatches

BELFAST — Five British soldiers were killed Wednes-

day when a bomb planted in a truck exploded, the police

Few details were immedi-

No group immediately

claimed responsibility for the

blast but the police said they

suspected the outlawed Irish

The army's headquarters in

the British province is in Lis-

burn, southwest of Belfast.

Earlier Wednesday, a senior

commander of an outlawed

was shot to death in his Belfast

hop by gammen believed to I WINITRA members, security

Robert Seymour, 35, was

(UPL, Reuters)

he east Belfast commander of

he Ulster Volunteer Force.

Kiosk

ISLAMABAD, Pakistan

lamic legal code, would take

effect immediately as the su-

had issued an ordinance em-

powering superior courts to

law. Pakistan's caretaker cabi-

net earlier approved a decree

No details were made pub-

be, but the religious affairs

minister, Wasi Mazhar Nadvi.

said in an interview published

Wednesday that new religious

courts would be set up

Prime Minister Turgut

Ozal of Turkey speaking to

reporters Wednesday at the

and of a three-day official

isit to Greece. Page 2.

archbishop sets stage for a Ronan Catholic schism. Page 2.

rance and Iran said they

U.S. retall sales slowed in

May, but factory production

xosted another gain. Page 13.

The dollar remained firm in

European and early U.S. trad-

Time Minister Ingvar Carls-

ion of Sweden is courting the

iouth and ecologist vote in his

election campaign. Pages 9-11.

Page 19.

Beneral News

QU rould re-establish diplomatic

V[']Business/Finance

Special Report

IPSIDE

throughout the country.

trike down existing laws

In a broadcast, he said he

preme law in Pakistan.

FACT which conflict with Islamic

enforcing Islamic law.

Pakistan Sets

Islamic Code

COURSE 1.

In Ulster

ately available.

Republican Army.

fessional or academic interest in the U.S.-European relationship. In his speech and in answer to questions, the Massachusetts gov-

NEWS ANALYSIS

ernor repeatedly set forth his mili-tary priorities: He wants to enhance U.S. conventional — that is, non-nuclear - military strength. And he would pay for that by abandoning some nuclear weapon sys-tems, including the proposed Midgetman missile and a mobile version of the MX missile system.

Mr. Dukakis criticized the Reagan Administration's proposed Strategic Defense Initiative, the socalled "star wars" missile shield.

Governor Dukakis spoke to the Atlantic Council, a private organication of Americans who have prothe "sound bite" that television plify the speech, he declared: "We don't need SDI; we need CDI — We need to follow through on the Conventional Defense Initiative."

Speaking a week after he locked the Democratic nomination, ir. Dukakis was relaxed and jannty. He laughed off criticism that he is a "Harvard liberal," commenting that there were many "Harvard liberals" in the blue-chip audience lis-tening to him in the State Department Auditorium,

And he joked about suggestions from some critics that he, a Harvard Law School graduate, is inexperienced in foreign affairs and too See DUKAKIS, Page 8

Investments Swell U.S. Trade Deficit

WASHINGTON — The deficit in the broadest measure of U.S. trade widened unexpectedly in the first quarter of 1988 as a declining was offset by the first shortfall in investment earnings in 30 years, the

government said Wednesday. The current account deficit jumped 18.6 percent in the first quarter of the year. It rose to about \$39.8 billion from \$33.5 billion in the last quarter of 1987.

The increase surprised analysts, who had been expecting improvement in this trade measurement. The current account is the most

important of all the trade statistics released by the government because it covers not only trade in merchandise but also in the services category, which reflects primarily the flow of investment earnings between countries.

For 16 of the last 17 years, the current account registered a surplus as recently as 1981 because

Americans' carnings of the surAmericans' carnings of the surplus as recently as 1981 because

Both mouse area. United States has run deficits in investments were enough to offset the merchandise deficits.

In this decade, however, Americans have transferred billions of dollars to foreigners in exchange for imported goods. The financing

of the trade deficit by borrowing has transformed the country from the world's largest creditor, a disworld's largest debtor nation.

That means that foreigners now own more in U.S. investments than Americans hold in foreign invest-

Although the United States became a net debtor in 1985, it had still managed over the last two years to have a surplus in the investment category of the current account because many of the U.S. investments had a higher rate of return than more recent foreign investments in the United States. However, the report on Wednes-day showed a \$655 million deficit

first quarter, the first time this has occurred since 1958. Service receipts, or investment income returned from abroad, fell \$7.1 billion in the January-March

in the investment category in the

changes in direct investment in-

While the deficit in investment earnings is small, analysts said it was an ominous development. It

See TRADE, Page 19

DUSSELDORF - Police charged hundreds of marauding West German soccer fans in the center of Düsseldorf on Wednesday as violence sputtered after the

Netherlands beat England, 3-1, in

the European championship.
In a later match, Ireland tied the Soviet Union, 1-1. (Page 21.) Witnesses said that after the England-Netherlands match, police tried to disperse a chanting German crowd that was running toward the railroad station, scene of

serious clashes on Tuesday night. Police were braced for the tournament's worst night of hooliganism. Thousands of English and Dutch fans were expected to converge on the city center.

ing down his face. Minutes earlier under pressure in Parliament to police separated dozens of skir-mishing West German and English Amid demands, from the Labor

Police Halt Soccer Violence in Düsseldorf

Baton-wielding West German riot policemen charge a crowd of soccer fans in Düsseldorf on Wednesday after several fights broke out.

inister, Colin Moynihan.

About 2,500 police were patrol-ling the Old Town and the area around the station where 130 hooligans - mostly English - were detained on Tuesday for assault

and smashing property.
No violent incidents were reported during the England-Nether-lands match. The 3-1 Dutch victory virtually eliminated the English about the violence at the tournaside from the competition.

■ Pressure on Thatcher

Warren Getler of the Internationbanned from European competition since 1985, when 39 people
were killed during rious at Heysel
continuing violence involving stadium in Brussels. Police officials One passer-by was hit on the English soccer fans at the champihave said that English fans instigational by a police baton and was taken to hospital with blood pour-Prime Minister Margaret Thatcher soccer history.

spokesman, said Wednesday that it is more trouble than it's worth opposition's chief foreign affairs to allow this team to continue in the European competition. Mrs. spokesman, that the English na-tional squad immediately be called Thatcher's policy has been a failure

back to Britain, Mrs. Thatcher is and she must now recognize that preparing to confer on the matter the time has come to blow the whistle on England playing in Europe." Thursday with the interior minister, Douglas Hurd, and the sports Mrs. Thatcher told Parliament Tuesday that she regarded the clashes in Düsseldorf and in other Mr. Moynihan has been prepar-West German cities over the weeking a report in West Germany end as a "disgrace to civilized soci-

ment, which began Friday. Individ-Mrs. Thatcher's spokesman reual English soccer clubs, but not jected demands for a recall of the the national squad, have been British national team. He said, for one, the prime minister has no power to do so and that it is a "subject for the English Football Association, not us."

discuss its options at the meeting ing the first appearance of Soviet on Thursday.

Some conservative members of Parliament would like to see tough measures enacted, including the revocation of offenders' passports. Tory backbench constitutional affairs committee, is pressing for new

The European Football Union. which regulates club play, will decide on June 25 whether to end the ban on English club teams from European competition. After this weeks' events, however, English club officials are doubtful of any return soon to European compen-

Armenia Asks for Region

Republic Seeks Unification With Disputed Land

By Gary Lee
Washington Past Service
MOSCOW — The Supreme Soviet of Armenia called on the Soviet leadership on Wednesday to place the Nagorno-Karabakh Autono-mous Region, the center of mass

protests and ethnic disputes, under

Armenian rule. The resolution asked the Supreme Soviets, or nominal parliaments, of the entire Soviet Union to study proposals to unite Armenia and Nagorno-Karabakh, the Soviet press agency Tass reported Wednesday in a brief dispatch from Yerevan, the Armenian capital. Nagorno-Karabakh is a tiny area that is now governed by the Soviet republic of Azerbaijan.

The motion, passed in a regular session of Armenia's highest parliamentary body, is the first officially sanctioned call for the unification of Armenia with Nagorno-Karabakh, a predominantly Armenian and Christian region where locals have staged vehement protests against what they say are repressions by the Moslem party bosses

Kremlin leaders are unlikely to concede to the requested unification, Western analysts in Moscow said, but are more likely to make Nagorno-Karabakh an autonomous region independent of both Azerbaijan or Armenia, or propose some other compromise solution.

In Azerbaijan, where public outrage about Armenian claims over Nagorno-Karabakh has prompted street protests and riots, special measures have been enforced to protect Armenians against further violence, including the deployment of Soviet Army infantrymen and Soviet policemen, according to

On Monday, when 10,000 Azerbaijanis in their capital city of Baku to protest the unification idea. Soviet militiamen blocked the roads to the Armenian quarter of the city, the daily Moscow News reported Wednesday.

Soviet troops were also stationed He said the government would in Yerevan on Wednesday, marklitary there since March, accordviewed by telephone.

In the Baku protest, infantrymen, armed militiamen and special riot policemen with shields circu-Ivor Stanbrook, chairman of the lated throughout the crowd, Azerbaijanis reached by telephone said.

The motion passed by the Armepowers for English courts to try nan parliament on Wednesday fans arrested abroad. was coupled with warnings in the Soviet press that the dispute between the two southern Soviet republics was threatening Mikhail S. Gorbachev's policy of perestroika. or reconstruction.

"What is happening around Na-gorno-Karabakh is a blow at peres-See ETHNIC, Page 8



Sees Rights For Chinese

The Associated Press STRASBOURG, France - The for the first time that he recognized eign affairs and maintain troops on

Tibetan soil. His remarks were in a speech prepared for delivery to the European Parliament. The speech was canceled because of fears his appearance would offend China, but the Buddhist spiritual leader had the speech distributed.

The Dalai Lama said he was well aware that many Tibetans will be disappointed by the moderate stand" that his new position represented. But he argued that such conciliation represents the "most realistic means" for restoring "the fundamental rights of the Tibetan people." China claims that Tibet has been

part of its territory for more than jor resettlement countries. six centuries. Communist troops Combined with equally harsh six centuries. Communist troops entered Tibet after defeating Nationalist Chinese forces in 1949. Tibetan activists say Tibet is an independent country and point to its separate language, culture and

traditions.
The Dalai Lama proposed talks with China to make Tibet "a selfgoverning democratic political en-tity" in association with Beijing, who conceded that a permanent tity" in association with Beijing, which he said would remain re- solution may hinge on political desponsible for Tibet's foreign policy. velopments in Cambodia.

Dalai Lama Hong Kong Hardening Rules on Boat People

By Coleen Geraghty tional Herald Tribun

HONG KONG - Deluged by increasing numbers of Vietnamese Dalai Lama, exiled leader of the boat people, Hong Kong an-Tibetan people, said Wednesday nounced a policy shift Wednesday under which it will deny political China's right to handle Tibet's for- refugee status to the majority of newcomers, beginning Thursday.
Sir David Ford, the chief secre-

tary, said that all arrivals would henceforth be treated as illegal immigrants and detained, pending their repatriation to Vietnam. Only those later identified as gennine refugees by internationally accepted screening procedures, he said, would be transferred to refugee camps for eventual resettlement.

The policy reflects the mounting official frustration with the problems of coping with a refugee population that has doubled in the last year. It also signals Hong Kong's dismay at the pace of resettlement efforts by the United States, Britain, Australia and Canada, the ma-

measures imposed by several Southeast Asian countries, the policy is intended to put pressure on the West to speed up repatriation negotiations with Vietnam.

The U.K. government is taking up the cudgels on our behalf with Vietnam," said Hong Kong's secre-

Observers say Western powers are unlikely to reestablish diplomatic ties with Hanoi until Vietnamese troops, estimated at 120,000, are withdrawn from Cambodia. Troop withdrawal is scheduled to begin next week but will not be completed until the 1990s.

Defending Hong Kong's solution to the problem, Mr. Barnes told reporters: "This is not a quixotic move on our part. It was necessary to find a deterrent that does not involve pushing boats off or towing them out to sea. The message we want to get out to Vietnam is: Do not come here." If this deterrent is insufficient,

Mr. Barnes said, then a regional or international solution must be

Hong Kong's new screening policy reflects a hardening Southeast Asian attitude toward the boat people. Thailand now turns away Vietnamese boats, and denies resettlement rights to those who manage to land. Malaysia has announced plans to close its main Vietnamese camp in April and reject any boat people who arrive thereafter.

In Hong Kong, public complaint had been focused on what is perceived as the inequality of treating boat people from mainland China as illegal immigrants while offering refugee status to Vietnamese arriv

See BOAT, Page 8



Hong Kong now has a Vietnam- A newly arrived Vietnamese refugee boy looks out from behind the

Big New Ariane Rocket Has Successful Launch

The European Space Agency launched the first of a powerful new generation of Ariane rockets

Agency's commercial arm, to demonstrate the readiness of the for the rest of the century. Ariane-4, Europe's biggest and most versatile rocket.

Twelve minutes and 46 seconds after it took off from the jungle launch pad here on the northern coast of South America, the rocket reached orbit, carrying the Europem Meteosat-P2 and Amsat-3C satellites and the American PAS-1.

Ariane-4 is capable of placing in wire on a police truck taking him to a Hong Kong refugee center. Orbit a payload of up to 4.6 tons. Its

predecessor, Ariane-3, had a maximum capacity of 2.8 tons. The new rocket's design allows engineers to use different configu-

rations of solid and liquid boosters, tailoring the vehicle to a client's budget and needs, the agency said. Arianespace officials praised the Ariane-4, saying it would be Europe's "workhorse" launch vehicle

Developed over six years at a cost of \$575 million, Ariane-4 will compete with U.S., Soviet, Chinese

Arianespace already hauls half the world's commercial payloads. It has 67 launch contracts worth \$3.4 billion. In its maiden launch, Ariane-4

put into geostationary orbit Meteosat-P2, a 1,559-pound (710-kilo-gram) satellite that will furnish weather data to 16 European countries. It replaces the Meteosat-F2. launched in 1981.
The 330-pound Amsat-3C will provide a link for amateur radio

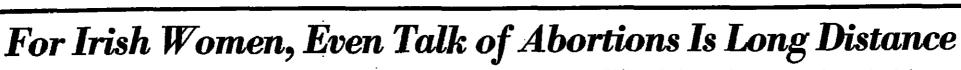
operators around the world. Meteosat and Amsat reached or-

bit 20 minutes after blast-off. About three minutes later, PAS-I reached orbit. Owned by the telecommunications company Pan American Satellite, it will provide telecommunications services between Latin America, the United States and Europe.

■ U.S. Booster Is Tested Meanwhile, John Noble Wilford of The New York Times reported from New York:

The fourth and next-to-last test firing of the redesigned U.S. shuttle booster rocket was conducted successfully Tuesday in Utah, brightening prospects for resuming space shuttle flights in August or Septem-

After examining the rocket offi-See ARIANE Page 8



By Francis X. Clines New York Times Service

DUBLIN - Irish women are lately finding a critical telephone number scribbled on the walls of public rest rooms, as if the need for abortion counseling were to be considered a scrofulous underworld indulgence.

In a way it is, for the Irish Republic's highest courts have ruled that the national ban against abortion, firmly established in a 1983 constitutional referendum, extends beyond the medical procedure

to cover counseling information as well. Most particularly, the courts have denied Irish counsciors what had been their remaining resort for pregnant women curious about abortion; referral to clinics in Britain, where abortion has been legal for more than 20 years.

The result, in effect since a High Court ruling last year, has clearly been a blow to Irish feminists. They are demoralized that some women must skulk about for bootlegged information and the ever more pre-

denied at home.

"It makes the whole situation a lot more traumatic, particularly for someone in a crisis situation who needs information to think straight," said Pauline Ryder, administrator of the Dublin Well Woman Center, a private, nonprofit feminist health clinic enjoined from offering referral information that op-ponents charge amounted to illegal advocacy of

The center says it intends to appeal to the European Court on Human Rights, arguing that neutral access to information is a basic human right.

The center was founded 10 years ago on Lower Leeson Street in the headier days of Irish feminism. when reformers successfully challenged traditional shibboleths and laws on contraception in this deeply Roman Catholic nation.

Since then, however, the public's more traditional preferences have been made clear in the explicit constitutional ban on abortion and, two years ago, in cious telephone number in London, where there is the defeat of a proposal to legalize divorce, a camThis was demonstrated a few days ago in the

chaggin of a new political party, the Progressive Democrats, at pulpit denunciations. The party had to retreat quickly from a proposal that the Irish constitution drop its firm endorsement of the Catholic deity, including the preamble's assertion that all state power stems from "the Most Holy Trinity." Such language has long been denounced by Protesrants as a key obstacle in any talk of Irish reunifica-

Critics, citing the divorce and abortion issues, say the republic's politics are steeped in church dogma, and lately they mock Irish officials for having censored "The Joy of Sex." But British-ruled Northern Ireland also bans abortions as Catholics and Protestants find rare common cause there, although abortion counseling is allowed.

In the republic, Irish women know that every Tuesday night from 6 to 9 o'clock the forbidden information can be had by dialing the London

special counseling for Irish women who arrive at an paign that left Irish politicians warier than ever of number — 251-6332 — where Irish women over estimated rate of up to 200 a week for the abortions public issues that invite church pronouncements, there offer detailed advice about abortion.

"Their biggest problem is they haven't been able to talk about it with someone who understands and is not interested in condemning them," said Rachel Milotte, one of the volunteers at the Irish Women's Abortion Support Group in London, which checks on the conditions and prices at abortion clinics and helps Irish women who make the trip to London. "Ironically, the anti-abortion drive against infor-

mation is probably forcing women into more abortions because they can't discuss the options properly," she said. "We're dealing with horrific cases, young girls on their own who have to find the money for the abortion, for the trip over, and make excuses to their family."

Some make solitary two-day trips from west Ireland by bus, overnight boat and bus to London for abortions that can cost from \$250 to \$1,000, depending on conditions. Others, middle- and workingclass women, fly over more casually in an hour. An increasing number already are mothers of large fam-

ilies, some with handicapped babies.



France and Iran Renew Ties After **Months of Hostility**

By James M. Markham New York Times Service

PARIS — After 11 months of negotiations, France and Iran anwould re-establish diplomatic relations Thursday.

The announcement came five weeks after the last three French hostages held by pro-Iranian terrorists in Lebanon were freed in of anti-regime Iranian exiles, but what was seen here as a spectacular officials said that Paris had no inattempt by Jacques Chirac, then tention of limiting its extensive the prime minister, to win France's arms sales to Iraq. In announcing the prime minister, to win France's presidential election.

But it fell to the victor in the May 8 election. President François Mit-terrand, to reap the benefits of the change in French policy toward the deal that Mr. Chirac struck with problems of the region."

Iran on the hostages. Well-in
As prime minister, N formed Arab diplomats said that Mr. Chirac authorized payments of at least \$6 million to three groups of kidnappers to secure the three hostages' freedom.

the Chirac team left no written record of any other commitments to Iran, and he insisted that two days of recent negotiations with the Iranians in Geneva concerned only the technical modalities of re-establishing diplomatic relations, which were broken in July.

At that time, Wahid Gordji, an Iranian Embassy employee, holed up in the Iranian mission in Paris, refusing to answer questions about his suspected role in a savage wave of terrorist bombings in the French capital in September 1986.

The Chirac government allowed Mr. Gordji to leave France on Nov. 29 and, simultaneously, two French hostages were sprung from captivity in Lebanon.

Earlier this month, Ali Reza Moyaeri, a deputy prime minister, said that before agreeing to re-es-tablish relations, Iran was demanding the final payments on a \$1 billion loan made to France in 1974, a commitment by France to curb "anti-revolutionary" Iranian actual exchange of ambassadors probably would take place within

Mr. Moyaeri's remarks were for Iranian domestic consumption and confrontation, hostility and secret that the so-called Eurodif loan matter had still not been settled. nounced Wednesday that they France has paid back \$630 million of the loan. But the two sides still disagree how much interest must be repaid, and France has financial claims of its own against Iran.

> France has checked the activities the re-establishment of relations, a Foreign Ministry official stressed

As prime minister, Mr. Chirac reportedly told the Iranians that the re-establishment of relations would permit France to resume purchases of Iranian crude, but officials said Wednesday that they A senior French official said that did not know of such commit-

In the last hostage negotiations, Mr. Chirac was also thought to have secured a promise that Iran would not foment terrorist activities on French soil.

Officials and analysts of Middle Eastern affairs said that Iran was keen to re-establish ties with France mainly so as to ease a sharpening sense of diplomatic isolation. The analysts said that Iran is increasingly preoccupied with the parlous state of its economy and the unresolved succession to Ayatollah Ruhollah Khomeini.

Since the end of the Gordji affair, Iran has kept three diplomats attached to the Pakistani Embass in Paris and France has had three diplomats in Tehran officially under the protection of the Italian Embassy. The six now will become official representatives of their re-

spective nations. A French official said that the



DEATH SENTENCES IN BANGKOK — Supoj Kittidejdamkerug, left, a Thai national, and Nora Blake, second from left, an Australian, after receiving death sentences on Wednesday for drug trafficking. Miss Blake and her husband, Paul Hudson, right, were arrested in January 1987 in Bangkok after the police found 10 pounds of heroin hidden in their 14-month-old son's stroller. Mr. Hudson, who reportedly tried to get his wife off by pleading guilty, received life in prison.

Polish Shifts Strengthen Supporters Of Reforms

By Jackson Diehl

Washington Post Service
WARSAW — A leadership shake-up by the Polish Communist Party has strengthened the role of reformers, even as it consolidated the control of General Wojciech Jaruzelski over policy, officials and analysts said Wednesday.

At the conclusion of the first meeting of the party's Central Committee since a wave of strikes shook the country last month, an official charged with economic po-licy and several conservatives were removed Tuesday night as the party blamed social unrest on "inconsistent and chaotic implementation" of economic reforms.

The removed officials, including two Politburo members, one alter nate member and four Central Committee secretaries, were re-placed with a mixture of liberals and pragmatists noted for their loyalty to General Jaruzelski.

In perhaps the most important shift, the economic policy chief, Marian Wozniak, was removed from the Politburo and Secretariat and replaced by the National Bank president, Władysław Baka, a supporter of plans to revive the economy with free market mechanisms.

Party officials said the shifts reflected widespread dissatisfaction within the party over the stalled "second stage" of economic reform introduced last year, which has doubled inflation to 60 percent but produced little change in industry

or shortage-plagued shops.

General Jaruzelski and Prime Minister Zbigniew Messner outlined plans to stop inflation and to restructure inefficient heavy industry with more aggressive measures. General Jaruzeiski hinted at several plans for courting public opinion.

The general suggested that a "round table" could be set up with independent groups to discuss ways to broaden freedom of association, as well as a council to strive for consensus on price increases.

The meeting supported plans by General Jaruzelski and Prime Minister Zbigniew Messner to combat high inflation and to restructure inefficient heavy industry.

At the same time, party leaders made clear that the personnel changes and new initiatives stopped short of major reforms, such as acceptance of the strikers' demand for trade union pluralism and legalization of Solidarity.

An indirect test of the attempt to change a pessimistic, resentful national mood will come on Sunday during nationwide elections for lo-cal and provincial officials.

Archbishop Sets Stage For a Catholic Schism

By Barry James International Hereid Tribune Archbishop Marcel Lefebvrc set the stage on Wednesday for the Roman Catholic Church's first schism in more than a century by announcing that he would go ahead with the consecration of four bishops on June

30 to head his ultra-conserva-

tive traditionalist movement. The announcement by Archbishop Lefebvre, 82, at his headquarters in Econe, Switzerland, appeared to doom Pope John Paul II's search for a com-

The archbishop has illegally ordained more than 200 priests since he was suspended, but not excommunicated, by Pope Paul VI in 1976. He says he has millions of traditionalist followers in Europe and the Americas.

Thousands of people are ex-pected to attend the consecrations in Econe, which will automatically result in the excommunication of the archbishop and the four bishops.

The four are Bernard Tissier,

42 the French secretary-general of the Pius X Brotherhood and Bernard Fellay, 42, its

Williamson, 47, head of a stemnary in Connecticut; and Al-fenso de Gallereta. 30, head of a seminary in Buenos Aires.

It will be the first schism in the Roman Catholic Church since the Old Catholics broke from Rome in 1870 in protest over the dogma of papal infalls.

Archbishop Lefebvre once called Paul VI "satanic," and he has said Pope John Paul in more or less a hereic. He says the Roman Catholic Church has turned "projestan since the Vatican Council in the

Asked if he was concerned about the prospect of excommunication and schism, he replied: "Excommunication by: whom? Schism from what?" He said there was "no possibility" of a reconciliation be-

tween now and June 30, Archbishop Lefebvre signed protocol with the Vatican of May 5 by which he agreed to accept Vatican Council changes in return for formal recognition of his movement. But both sider. were reported to have had second thoughts about the agree.

WORLD BRIEFS

Israelis Close Schools in West Bank

JERUSALEM (Reuters) — Israel closed schools in the West Bank.
Wednesday to prevent student unrest, and a Palestinian was shot de

weonescay to prevent student unrest, and a ratestiman was shot de amid protests and a general strike in Israeli-occupied areas.

Palestinians said Israeli troops killed Nidal Ibrahim Hassan, 21, with they opened fire on a crowd of vouths throwing stones in the village Battir, west of Bethlehem. Security officials confirmed the death buts the circumstances of the killing were not immediately known. the circumstances of the killing were not immediately known.

Shops throughout the West Bank, the Gaza Strip and East Jerusak

shut down, and public transportation ground to a halt in a strike over Palestinian students who have been imprisoned since the uprising again.

Israeli rule began in December. About 300,000 students from 12 schools stayed home on Wednesday, and the schools were closed military authorities after the underground leaders of the uprising eal for strikes and protests in a leaflet distributed in the territories.

Abba Eban Is Leaving Parliament

JERUSALEM (UPI) - Abba Eban, the veteran Israeli politici ended a 29-year parliamentary career on Wednesday by withdrawing name for consideration as a Labor Party candidate in the fall deci-Mr. Eban, 73, who played a major role in the creation of he withdrew his candidacy after members of the Labor Party's Committee failed to select him as one of the top 27 candidates to me the Knesset, Israel's parliament.

In a letter to the party chairman, Foreign Minister Shimon Peres.

Eban wrote that for an entire generation he had carried Labor's flag. clear that I am incapable of bearing the flag as I have in the past," here "for the simple reason that the party's institutions have taken" authority from me and have decided others will bear the responsibilities.

North Korean Missiles Worry Shult WASHINGTON (AP) — Secretary of State George P. Shuking ing concern about the possibility of terrorism at the Olympics. Wednesday that North Korea had placed Soviet surface-to-air mas

within range of Seoul.

Mr. Shultz said he had received assurances from Soviet leaders t 'they feel certain there won't be any terrorist acts" by their North Kas. allies. "I have no reason to doubt the sincerity of that statement," eye on, and we will do so."

His remarks, on the U.S. Information Agency television pr "Worldnet," repeated an accusation by Defense Secretary Frank Carlucci that North Korea had deployed the missiles. Mr. Shultz said missiles had been installed near the Demilitarized Zone and have range that can go over the Seoul area."

2 Men in U.S. Project Killed in Peru

LIMA (UPI) — A U.S. rural development worker and a Partilawyer were killed in the central Andes by attackers suspected of billeftist rebels, the U.S. Embassy said Wednesday. It was the first in rebel attack against foreigners in two years.

The embassy statement said the American and Pernyian were coats employees of the U.S. Agency for International Development worked on a sheep farming project. They were killed on Monday in ambush near the city of Huancayo, about 125 miles (200 kilometers).

Authorities were unsure if the killings were carried out by rebels in the Shining Path rebel group or from a separate Marxist group, embassy spokesman said. The ambush followed the capture Sunday the Shining Path's second-in-command, Osman Morote Barriouness state of emergency was renewed in Lima and seven states on Tuesdy.

Honecker Strongly Resists Reforms

BERLIN (Reuters) - Erich Honecker on Wednesday made wi Western diplomats described as his strongest rejection of Moscows: reforms. He said German Communists had never aimed at copying

The Communist Party general-secretary and head of state told Ass an journalists in an interview that East Berlin would pursue the per-course it had followed since 1971. He said Soviet perestroika, or setti turing, was aimed at breaking open "a certain incrustation of econo-life" and were based purely on internal conditions.

Mr. Honecker said he supported Mikhail S. Gorbachev's reforms a those in other East bloc nations but that it was up to each country analyze and determine according to his own means what the next us

For the Record

Iran will open an embassy in Wellington, the New Zealand government said Wednesday, adding that an Iranian delegation would arrive the week to make arrangements. New Zealand has long had an embass Tehran; Iran now has an ambassador accredited to New Zealand based in Australia. The two are major trading partners.

TRAVEL UPDATE

Bonn Calls for Action on Air Safety

BONN (Reuters) — West Germany's transport minister, Inc. Warnke, said Wednesday that urgent safety measures were needed cope with huge increases in air traffic over the country. The problem is particularly acute during the holiday season and

likely to increase because airports and air traffic controllers are airest operating at capacity, Mr. Warnke said at a news conference. In the short term, he said, the area covered by traffic control should increased, routes improved and major West German airports exper-The country's air-safety plans were last reviewed in mid-1987, and annual increases in traffic of 2.6 per cent were expected. Traffic is grown since then by 15 per cent with peaks of up to 30 per cent.

The Association of European Airlines predicted Wednesday that if number of passengers on the European routes of its 21 member in carriers will rise to 65.5 million by 1992 from from 51.3 million this year an annual average increases of 65.5 million the year. an annual average increase of 6.6 percent. But, it said in Brussels, AE members expect per-passenger revenue yield to drop an average of percent a year over the next five years.

The French domestic airline Air Inter's three unions, representing and flight engineers, called on Wednesday for a two-day strike June to demand the resignation of the airline's chairman, Pierre Eelsen. Alitalia passenger flights between New York and Rome will be cancel. for six days starting Thursday because of a strike called by the light airline pilots' unions for higher wages.

licy under the new Socialist govern-siles that the United States and the penetrate Warsaw Pact defenses. ment, said that the budget voted by Soviet Union are scrapping.
the previous conservative-dominatservative parties, centrist politi-Similar weapons are being concians overrode objections by their sidered by the North Atlantic Trea-

By Joseph Fitchett

PARIS - France will proceed with plans to put into service new short-range nuclear missiles, in-cluding the Hades surface-to-surface system, Jean-Pierre Chevène-ment, the Socialist defense minister, said Wednesday.

broadly maintained. His comments appeared to end cepts of nuclear deterrence toward debate in the Socialist party about a doctrine of flexible response.

France Says It Will Proceed With New Short-Range Missiles

ed National Assembly would be has publicly criticized battlefield nuclear systems that push the con-

the future of the Hadès, a mobile But he was reported Wednesday missile system with a reported to be planning next month to in-range of about 450 kilometers (275 spect the first French fighter-Mr. Chevenement, stressing the miles). This is close to the lower bomber squadron equipped with a continuity of French military po-

HOTELS MERIDIEN

The very soul of France

in North America.

In New York, Boston, San Francisco, New Orleans, Newport Beach, San Diego, Vancouver, Montréal and in more than 50 cities from London to Tokyo, by way of Rio

and Cairo, Dakar and the Seychelles Islands.

Information and Reservations: in London 1/439.12.44 - in Paris 42.56.01.01.

and in all Air France agencies and travel agencies.

In luxurious and comfortable

relaxation in our fitness clubs.

heart of North American cities.

surroundings, you will rediscover refinement in our French gastronomy,

efficiency in our business services and

Discover Meridien hotels in the throbbing

In the pulsating rhythm of the great

provide the charm of French tradition.

museums and shops, perfectly combine

Meridien hotels, always located near

business areas and close to theatres,

business and pleasure.

North American cities, the Meridien hotels

ty Organization, but West Germany and some other governments have opposed this step.

A strong defense policy, Mr. Chevènement said, was "France's strong suit in building a peaceful and balanced Europe.

Meanwhile, as expected in the

allies and formed an independent parliamentary group to be called the Union of the Center.

Pierre Méhaignerie, leader of the Center for Social Democrats, which is the core of the new group, said Wednesday that they sought to diversify opposition to the Socialist

Greece and Turkey Fail

In Effort for an Accord

By Loren Jenkins Washington Past Service
ATHENS — Three days of talks

Greece and Turkey ended Wednes-Both the Turkish prime minister, Turgut Ozal, and the Greek prime minister, Andreas Papandreou,

ue talking was progress. "I must say there is light at the end of the tunnel," Mr. Papandreon reassured skeptical Greek and Turkish journalists. He admitted, however, he could not be "optimistic" about when that light might

be reached, or even how, and counseled patience. The three-page communique is-sued after the talks did nothing to enlighten the matter. It was vague and unspecific, the result of negotiations between both the Turks and solve any of the major issues that separate them — especially the question of Turkish occupation of

The communique made no refer- general, Javier Pérez de Cuéllar. ators and an announcement that better relations and peace. Prime Minister Papandreou would pay a return visit to Mr. Ozal.

which is expected to take place in aled meeting next month between

last January in Davos, Switzerland.

Both leaders have cited their here between the prime ministers of near war in the Aegean Sea in March 1987 as an impetus for the day without progress in resolving meeting in Davos to end the enmi-differences that almost dragged the two countries into war last year. centuries of Ottoman domination of Greece, until last century.

Diplomatic sources close to both prime ministers said that the fact sought to dispel pessimism about the two nations came within "hours their meetings at a luxury seaside of going to war," because of a dis-botel. They said the fact that they pute over underwater mineral had met, talked and would contincontinental shelf, "scared them to death and forced them to begin to rethink the strained relation between their two nations."

That reassessment, however, remained stalled on the still intractable issue of Cyprus, the mainly Greek independent island nation that Turkey invaded in 1974 to protect its Turkish minority on the northern shores.

Turkey has insisted that the Davos dialogue involve only direct "bilateral issues" between the two the Greeks after they failed to re- countries and not such larger issues as divided Cyprus. The solution to this, Mr. Ozal

question of Turkish occupation of insisted again here, must come northern Cyprus and the issue of from negotiations between the incontrol of the Aegean Sea that sep-dependent island nation's Greek arates these two strategic and in- and Turkish communities under

ence to any new measures of im- Mr. Papandreon has insisted proving relations beyond the con-that only a solution to Cyprus, and tinuation of meetings this fall the withdrawal of 29,000 Turkish between Turkish and Greek negoti- troops there, can open the door to

Both Mr. Papandreou and Mr. Ozal, however, expressed hope that Not even a date for this visit, something might come of a sched-October, was announced. Instead Cyprus' Greek president, George they spoke of the differences both Vassiliou, and Rauf Denkrash, the sides had in defining the parameleader of the breakaway Turkish ters of the dialogue that they initi-



DOLDER GRAND HOTEL ZURICH



Contentment – close to the city, close to nature.

urhausstr.65, CH-8032 Zürich, Telephone 01-251 62 31, Yelex 816 416 gra ch, Telefax (01) 251 88 29

Member of The Teading Hotels of the World

هكذامن الإجل

Deaver, a predecessor as deputy

White House chief of staff, some felt that he has occasionally ex-

ploited the relationship by taking it upon himself to dismiss proposals

as unacceptable to the East Wing.

Brooklyn on April 21, 1944. He

came to Washington in 1965 as a protege of Professor Sidney Wise

of Franklin and Marshall college in

Lancaster, Pennsylvania. Dr. Wise

found him an internship with Senator Jacob K. Javits, the New York

Mr. Duberstein réceived a mas-

ter's degree in government from

American University, in Washington, and handled congresional rela-tions for the General Services Ad-

inistration and the Department

of Labor. He went to the Reagan

White House as deputy assistant

for legislative affairs in 1981, and was the chief White House congres-

After a four-year stint with a

obbying and public relations firm,

Mr. Duberstein was born in

New White House Staff Chief Called a Bristly Pro

By Martin Tolchin New York Times Service WASHINGTON — As an avid to hockey fan, Kenneth M. Dubertein watches the flashing sticks, lying pucks and bone-crushing acion of the Washington Capitals tom his seat as a season ticket solder at Capital Center.

Some White House colleagues indice hockey an apt metaphor for he political style of the new White louse chief of staff. A 44-year-old the thrives on pressure, he has

And he has stepped on some important toes in the process

"In the sense that hockey is a ousing enthusiastic sport, it's a sood metaphor for Ken," said Varin Fitzwater, the White House okesman. "He's got the energy. le's very competitive. He's a blunt, visecracking Brooklyn kid."

A tough-talking man whose culilary tastes run to pastrami and hief of staff in 1987. But he was assed over and found himself in a Vhite House nest of Tennesses ed by former Senator Howard H. taker Jr., whom he will succeed. he two did not always see eye to

Sometimes Ken Duberstein non't seem to be arguing on the loward Baker side of things," said in the styles of the two men, congressional aide who was privy

Nor did Mr. Duberstein always ommunications director, a Ten-essean with long ties to Mr. Baker. ome colleagues regarded their difences as part of an unending Transport and the parties of the boss's ear.

Representative Dick Chency of



he returned to the White House in Kenneth M. Duberstein, the new chief of staff, stands behind President Rouald Reagan at the White March 1987, as deputy chief of House. Rozanne L. Ridgeway, the assistant secretary of state for European affairs, is behind them. staff.

lican Policy Committee and White the mechanics of the White House. moderate as Howard Baker. They House chief of staff in the Ford

As White House liaison to Con-"Howard's role has been that of gress, Mr. Duberstein became excounselor," Mr. Cheney said. pert at stroking congressional egos. But some on Capitol Hill have "He's been involved in a broad found that, as deputy chief of staff, By comparison, Mr. Duberstein he is more bristly.

has been more of a technician, ac-Some people think that Ken Duberstein has converted from co-"Ken's had his hands on all the operation to confrontation," said levers," Mr. Cheney said "He's

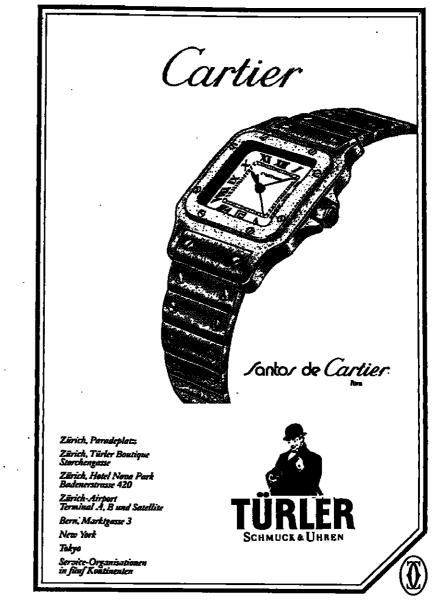
Ken's one of the most able profes-sionals in town." don't expect him to counter the extremists as much as Howard

Mr. Duberstein has been viewed with suspicion by supporters of Vice President George Bush, who regarded him as a supporter of the presidential campaign of Senator Robert Dole of Kansas, the Republican Senate leader. The Bush followers felt the same way about Mr. an aide to the Senate's Democratic Baker, and for the same reason.

been the guy moving the paper, leadership. "A lot of people don't Although Mr. Duberstein has es-working the schedule, overseeing expect him to be as much of a tablished close ties to Nancy Rea-



You get many smiles at the Palace.



U.S. Case May Spur Anti-Smoking I

By Kurt Eichenwald New York Times Service Members of Congress said that a lew Jersey jury's verdict finding a igarette manufacturer liable in the ing-cancer death of a woman build revive prospects for a wide

A'A' III Parliamation.
Some lawmakers said on Tuesan imnetant psychological victory for ponents of smoking that could in a fect the debate about the issue on

The bills in Congress could have ide-ranging effects, from restrictg smoking on all commercial air-ime flights to imposing new re-... exictions on tobacco through the ... rood and Drug Administration. e zeveral members said restrictions ight be considered for buses and

Representatives of tobacco commies said they did not believe at the case in which the Liggett x the death of Rose Cipollone, ould present significant difficul-es on Capitol Hill. Lawyers for iggett said that the case would be

d Fishel, a vice president of the ...J. Reynolds Tobacco Co., which as not a defendant. "We have idressed tobacco issues in Coniess for a number of years and we ill keen on addressing them in the

The jury found Liggett had to warn of the health risks of noking before warnings were re-aired on cigarette packs in 1966. awarded \$400,000 in damages to Irs. Cipollone's husband, Anto-

health facts or to have fraudulently A. Waxman, Democrat of Califor-

range of decisions."

cording to Mr. Cheney.

misrepresented their products. Industry lawyers also said that pollone's attorneys.

Because the compar found to have been involved in a and local smoking restrictions. conspiracy, the verdict was initially industry. But the potential longsey court moved to a new stage on

case as a reason to support a smoking ban on airlines. A House submittee hearing that was postponed until the verdict was reached examine evidence from the case.

"In terms of opening future liti-Congress, state legislatures and companies had violated guarantees town halls is going to be rather about cigarette safety in pre-1966

Several members of Congress said the most significant effect on the debates might have little to do with the verdict. Rather, thousands in the marketplace, there's a divi-of pages of internal company documents that were produced during the discovery in the trial are likely

The revelations in the evidence

dants, Lorillard and Philip Morris, and withheld information will detakes two to tango. Once the lawwere not found to have engaged in stroy their credibility on Capitol yers do that, by being more modest a conspiracy to misrepresent the Hill," said Representative Henry in their assignment of responsibility, they are going to be able to reach more juries."

The verdict came at a critical the case would dissuade others because the damages that were experienced recent public relations awarded were small when com- and legislative defeats. They inpared with the time and some \$2 clude last month's surgeon gener million expended by Antonio Ci- al's report on nicotine addiction, a law that prohibits smoking on short nies were not airline flights and a variety of state Representative Richard J. Dur-

thought to have a mild effect on the bin, Democrat of Illinois, said, "The momentum is gaining in term effect began to crystallize, as Washington against the tobacco the issue presented in the New Jer- lobby, and this case just gave it

One early sign was a letter that agreed a political backlash could Representative Robert G. Torricel-result.

b, Democrat of New Jersey, sent to "The documents will assure the colleagues, citing the Cipollone Cipollone case will be a rallying point," Ralph Nader, the consumer

Lawvers for consumers will fo has been rescheduled for June 29 to relying as much as possible on the Cipollone case's insider documents, Mr. Nader said. There were on, the verdict is narrow," Mr. claims in the case that cigarettes Torricelli said, "But the impact in were addictive and that the tobacco

> advertising The new strategy is going to be this: In the situation where a dangerously addictive product is sold

"There's responsibility of the addict who used the product, and there's the responsibility of the purthat they knew better about the veyors of the product that addicted

Because that's one of the fundamental advantages of Barclays International Funds.

Total flexibility. You can easily switch from one fund to another to respond to fluctuations in world markets.

You can be in, say, Japanese equities at one point and then switch into currencies or international bonds without losing valuable time.

Or you can stay with your initial selection over the whole period of your investment. It's up to you.

Whatever you decide, we supply the peace of mind that comes from knowing your money is being managed by Barclays - one of the world's largest and most respected financial institutions.

An impressive choice.

We now offer no less than 17 offshore investment funds.

We have funds in the major currencies, in bonds, in equities across

We have funds for income or growth or both. In fact, our choice is wide enough to provide a fund to meet any kind of stock market situation.

WE'RE QUITE HAPPY IF INTERNATIONAL **INVESTORS CHOOSE** TO MOVE THEIR MONEY ELSEWHERE.

Adaptability.

And as we said, you can transfer from fund to fund, add and withdraw as you wish, and even switch reserves from one currency to another.

You can adapt your portfolio to your taste and needs from a broad selection and from one convenient source. And you can start with as little as \$1500 or £1000.

Reliability.

The funds themselves are marketed from politically stable Jersey in the Channel Islands. Our advisors

are Barclays de Zoete Wedd Investment Management Limited who look after investors funds to the value of US \$19 billion.

Exclusivity.

If you are an investor with US \$100,000 or £50,000 sterling or more to invest, take advantage of our special Nominee Account. Not only do you pay lower charges, you also receive quarterly statements

showing what your portfolio is worth, and enjoy free switching facilities. And you have rapid access to your funds because we can redeem shares quickly and transfer funds by telegraphic transfer.

In addition we'll send you a market report reviewing world markets, sharing our expert interpretation of events, and recommending investment strategies for the future.

Convenience.

Of course there are many options open to the overseas investor, but the thing to ask yourself is - does anyone offer as much as Barclays? You get expert attention but you also stay very much in control. Send the coupon today for our new free brochure.

Name	——— 👺 BARCLAYS
Address	INTERNATIONAL

These investments have not been registered under the Securities Act of 1933 of the United States of America and they are not available either directly or indirectly to residents of or citizens of the U.S.A. its territories or possess

Prought And Heat Worry U.S.

WASHINGTON - Extreme at and a severe lack of rain have · vastated crops in some parts of United States, but Secretary of piculture Richard E. Lyng has d a Senate committee that it is) carly to predict a disaster for

In a meeting Tuesday with the mate Agriculture Committee, Mr. mg said that a "very, very serious bught" has affected crops in the wthern tier of states and in isolatpockets in the South and in the stern areas of the Midwestern

."It has been disastrous in some aces," Mr. Lyng said. "But it is a the bit too soon to say the country

The dry and bot spring in north-n agricultural areas has made am markets edgy, sent futures ices inching upward in some ses, caused fears of bisher food sis for consumers and touched f a wave of calls from Congress r the Department of Agriculture provide federal aid to farmer 1050 crops may be stricken.

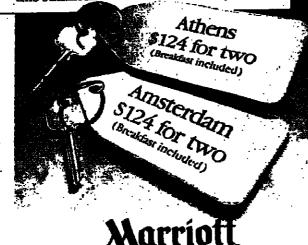
The secretary of agriculture add not commit the administrain advance to assisting farmi. But he agreed to join a task the set up by Senator Patrick J. alty. Democrat of Vermont, to onitor the weather and to considways to channel help to affected

Marriott luxury at Summer Sale prices.

Both the Amsterdam Marriott and the Athens Ledra Marriott Hotels announce reduced summer rates from June 15th to August 31st 1988.

At just \$124 per night for two, including breakfast, it's luxury you can afford.

Go on treat yourself. Phone your travel agent or Marriott on London 01-439 0281, Germany 0130 4422 (toll free), France 19 05 90 8333 (toll free) for reservations and details of other tempting offers from Marriott Hotels this summer.



AMMAN - AMSTERDAM - ATHENS - CAIRO - HAMBURG - JEDDAH - LONDON PARIS · RIYADH · VIENNA

Herald Tribune.

No to New Sanctions

A bill imposing tough new sanctions against South Africa is coming along — nearly all investment and trade would be ended. If the purpose is to express a hatred of apartheid and an impatience with its slow dismantling, this bill surely expresses both. The white minority regime has just extended the two-year state of emergency, tightened censorship and curtailed political activity by the black labor federation. The regime's reach for reform, such as it was, has been closed off by the surge of opposition on its right. In Washington, the House of Representatives says that South Africa has not made the "significant progress" that the 1986 act sets as the standard for lifting the lesser sanctions imposed at that time, and has even gone backward.

In this analysis of what has happened, the House is right. But what it needs to ask

is why progress has been disappointing.

The House, which has passed the bill, sees the regime as gripped by a "fantasy that it can hold onto its monopoly of power indefinitely, free of severe economic costs and deepening international isolation." But few South Africans think that they are headed down a cost-free path. They know that the costs are heavy and getting heavier, but, tragically, they think that these costs are more bearable than the risks of letting

go. Meanwhile, they have available the great powers of a modern state to inflict terrible costs on the majority.

This underlies the argument against sanctions made by Helen Suzman, a South African parliamentarian and veteran opponent of apartheid. Noting the crucial role that an expanding economy plays in black empowerment, she declares: "It is surely senseless to blunt fby sanctions the only weapon with which blacks can improve their position at the workplace, and beyond the workplace." Precisely this notion of giving blacks an economic base from which they can if they wish withhold their labor and purchasing power stirs the strike movement that is becoming an increasingly important arena of black struggle.

The bill was brought along at a moment when it could be hitched to the election campaign. Michael Dukakis may have doubts about the Jackson team's platform demand to designate South Africa as "terrorist," a word of many rings, but he is four-square for sanctions. In the Senate the issue is what changes will be made to win enough Republican votes to surmount the expected presidential veto. But we don't think any new sanctions are justified while such doubt exists about whether the old ones were wise.

Pleasurable Poison

The \$400,000 that a federal jury awarded on Monday to Antonio Cipollone after the lung cancer death of his wife is a drop in the bucket to the Liggett Group. In 1985 the earnings of the tobacco industry in the United States were a record \$3.45 billion. The award is a fraction even of the \$2 million that the suit cost Mr. Cipollone's law firm. But this verdict, the first ever to hold a tobacco company liable for injuries to a smoker, may yet become another, his-

toric nail in tobacco's coffin. Although the industry contends that the relatively small award constitutes a victory, the declines in tobacco stock values on Tuesday render a different judgment, at least for the moment. And the documents uncovered in the trial put on record an industry attitude toward the risks of tobacco that it would be a kindness to call cynical.

Like a lot of Americans, Rose Cipollone started smoking as a teen-ager. "I thought that it was cool to smoke and be grown-up, and I was going to be glamorous or beautiful," she said in a deposition a few months before her death. Then she "became booked." She contended that she was reassured by advertising like "Just What the Doctor Ordered" and "Play Safe — Smoke Chesterfields."

Later advertising convinced her that filtertips were safer. In 1981 she lost the upper lobe of her right lung to cancer. In 1982 she lost the entire lung. In 1983 she lost an adrenal gland. In 1984 she died.

Because federal warnings first went on cigarette packages in 1966, the jury was allowed to consider Mrs. Cipollone's smoking only until that time. Nevertheless, according

lawyers, the tobacco industry knew in the 1940s that smoking was linked to cancer, even while publicly denying it. In 1946, for instance, a letter from a Lorillard Inc. chemist revealed the company's awareness that

scientists were reporting such links. In 1961 a consultant to Liggett wrote that "there are biologically active materials present in cigarette tobacco" that are "a) cancer causing, b) cancer promoting, c) poisonous, d) stimulating, pleasurable and flavorful."

The jury found that Mrs. Cipollone, in refusing to stop smoking, was 80 percent responsible for her own death. But it also found that the company had failed to warn of the health risks before the federal requirement and that it had misled the public by suggesting that smoking was safe.

The case is not over. Liggett plans to appeal. Mr. Cipollone's lawyers plan to ask the judge to overthrow the jury's decision not to award posthumous damages. And it is too soon to know whether this verdict is the legal breakthrough that tobacco industry opponents have been hoping for, or more proof of the industry's seeming invincibility.

Tobacco industry representatives may well be correct in saying that the relatively small award will "close the floodgates" on this kind of litigation. But even if that relatively modest \$400,000 does not bury this multibillion dollar industry, the moral impact is extraordinary. This case offers a legal X-ray of the tobacco industry's shame, and the picture is every bit as devastating as the medical record of Rose Cipollone.

- THE NEW YORK TIMES.

Other Comment

War Against the Evil Empire

Although criticism of Stalin has become commonplace. Soviet readers must have been shocked to learn that Lenin himself, the infallible founder of the Bolshevik order, was the source for all subsequent forms of state terror. Mikhail Gorbachev and his supporters have heretofore touted their economic reforms as a return to "Leninist principles." The audacious assault on Lenin's reputation implies that failure to support Mr. Gorbachev's policies could usher in a repeat of the darkest days of the Stalin dictatorship.

The excavation of Lenin's responsibility for the party's crimes against the people also implies that the system Mr. Gorbachev inherited must be altered radically. Mr. Gorbachev's partisans within the party have declared war against the evil empire. — The Boston Globe.

The Case for a Fifth Summit

Now that the fourth summit meeting between General Secretary Mikhail Gorbachev and President Ronald Reagan has become history, a valid question is whether we can expect a steadily improving relationship between the two superpowers that will have increasingly visible impact on the global situation. If substantial progress is achieved in the ongoing talks on strategic arms reduction, regional issues and economic cooperation, a fifth summit would be useful. Even if no substantial treaties are signed, it would convince the world that both superpowers are indeed serious in their continuing efforts to create a better international climate.

- The Jakaria Post.

Keep Lines Open to Pretoria

It is time to start thinking straight about South Africa. In London at the weekend a pop concert was held to celebrate the 70th birthday of the jailed nationalist leader Nelson Mandela. It was broadcast by the BBC and relayed to some 60 countries. This upset both the South African government and some back-benchers in Britain's Conservative Party: They maintain that the African National Congress, of which Mr. Mandela is the leader, is a "terrorist organization" whose representatives should be

shunned. Across the Atlantic, the opposite Michael Dukakis have agreed to brand the South African government with the label "terrorist." in deference to Jesse Jackson. whose command of the black vote is of no little importance in this election year.

The label "terrorist" is not helpful in either case. On the Jackson side of the argument it is pointed out that a great many unarmed civilians and demonstrators have been shot dead by the police and security forces. It is one thing to condemn such actions, but quite another to place the South African government, which commands the strongest economy and the strongest military force in Africa, outside the range of normal diplomatic pressures. If Mr. Dukakis becomes president, he will be better placed to influence events in southern Africa if he maintains a working relationship with Pretoria.

- The Financial Times (Landon).

Health Research for the Poor

In the poorest African and Asian countries, average life expectancy is in the 30s and 40s — "evidence," writes John Walsh in Science, "that modern medical science has had limited impact in much of the Third World." He cites the "lack of substantial. sustained effort in research on health problems peculiar to developing countries" as an important contributing factor." Now an Independent International Commission on Health Research for Development, whose main objective will be to point out "gaps and opportunities" in health research, is being

ablished to address this problem. There is a "shocking mismatch" between the amount of health research done for industrialized countries and the amount done for developing countries, says David E. Bell, a professor at the Harvard School of Public Health. He estimates that roughly 95 percent of the total health research in the world is focused on the problems of industrialized countries. On some problems, such as acute respiratory diseases that take a particularly heavy toll in developing countries, "virtually nothing is underway."

Women's health, population issues and family health will be important concerns on the new commission's agenda. - World Development Forum (Washington).

INTERNATIONAL HERALD TRIBUNE

JOHN HAY WHITNEY, Chairman 1958-1982 KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER, Publisher

POHN VINOCUR, Executive Editor • WALTER WELLS, News Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editors • CARL GEWIRTZ, Associate Editor • ROBERT J. DONAHUE, Editor of the Editoral Pages • JAMES R. CRATE, Business/Financial Editor REME BONDY. Deputy Publisher

ALAIN LECOUR and RICHARD H. MORGAN, Associate Publishers

FRANÇOIS DESMAISONS, Circulation Director

ROLF D. KRANEPUHL, Advertising Sales Director

KOURDT HOWELL, Director, Information Systems

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France Tel.; (1) 46.37.93.00. Telex: Advertising. 613595; Circulation, 612832; Editorial, 612713; Production, 630698. Directeur de la publication: Walter N. Thayer.

Editor for Asia: Michael Richardson, S. Camerbury Rd., Singapore 0511, Tel.472-7768, Th: RS56928
Managing Dir., Asia: Makohin Glenn, S.O. Gloucester Road, Hong Kong, Tel. 5-8616616, Telex: 61170
Managing Dir., U.K.: Robin MacKichan, 63 Lang Acre, London W.C.2. Tel. 836-4802. Telex: 262009
Gen. Mgr. W. Germany: W. Louterbach, Priedrichstr. 11, 6000 Frankfurt/M, Tel. (069) 726753. Th: 416721
Prex. U.S.: Michael Convoy, 850 Third Are., New York, N.Y. 10022. Tel. (212) 752-3890. Telex: 427175
S.A., au copital de 1.200.000 F. RCS Nanterre B 732021126. Commission Paritaire No. 61337
9 1988, International Herald Tribune. All rights reserved. ISSN: 0294-8052.



Conventional Arms: The Allies in Disarray

By Jim Hoagland

IFINNA — The Case of the Bun-learned of the Geneva agreement not V gled Breakthrough is one of the year's most intriguing diplomatic detective tales and the talk of the United States delayed in informing arms control set here. Like all good mysteries, it starts with a couple of clues that have to be pieced together and used as building blocks.

The first due comes from Mikhail Gorbachev's showy press conference toward the end of the Moscow summit. Speaking of his new conventional arms control proposal, he surprises reporters by mentioning a U.S.-Sovi-et agreement on the subject reached in Geneva. Asked to explain his remark, he deftly ducks and leaves an impression that he has misspoken.

The second clue: American officials

briefing the press the same day act oddly when asked about the Gorbachev proposal. They flail at it, as if taking an ax handle to a snake crawling across the road. Mr. Gorbachev knows full well that such proposals have to be referred to the 23-nation. conference in Vienna on that subject, they huff. The United States cannot even consider such a proposal in the absence of its NATO allies, they puff. It is a calculated overreaction. The udience cannot be the American public, whose indifference to the subject of conventional arms control is one of the few constants of this volatile era. Nor can it be the Soviets, who act puzzled and pained by the vehemence

Elementary, my dear Watson. The Moscow outburst was in part guilty conscience, in part window dressing for NATO allies who still simmer over a secret understanding that U.S. and Soviet negotiators reached in April. The accord would remove the final major obstacle to setting terms for new negotiations to reduce the size and strength of the NATO and Warsaw

of the U.S. volley. What, then?

Pact armies in Europe.
Officials in London and Paris

PARIS — Excessive confidence has cost President François Mitterrand desired control of the National Assembly after his reelection triumph last month. He has not exactly

been deprived of the fruits of his presidential

victory; he has seven years in office ahead. But

he will have an extended period of complex maneuver to keep a steady hold on France.

Maneuver is his specialty, though. A French

There are a great many tricky political and

perhaps constitutional questions to face. But the

biggest question, whither France, may be the easi-

est to answer. Fears reported here that the country

will become unpredictable, unreliable, unstable are part of the domestic political debate as fac-

tions jockey around for new positions. In fact

there is no sense of crisis, no atmosphere of drift or

serious dissension. There is wide consensus on the

important foreign policy, defense and even basic

economic issues, and no reason to think that these questions will be reopened to challenge.

The European Community has just agreed to

lift controls on the flow of capital among its 12

members, and has pledged to harmonize relevant

taxation policy within two years. That is an

important lock on the temptation for economic

adventurism. And talk about the need for a

European central bank is becoming more serious.

The 1992 deadline for lifting all remaining trade

barriers within the Community is taking on so-

licity and forcing adjustments. Leeway for choice

commentator noted that he is at his weakest

when he wins and at his best when he loses.

from the Soviets. Inexplicably, the United States delayed in informing its NATO partners of the accord which Britain and France could be counted on to oppose and to try to sabotage. Given a perfect pretext, London and Paris howled, and have been able to get the understanding

shelved for the time being.
The Soviets moved with unusual speed to bring up with the West Enropeans the subject of the private U.S.-Soviet understanding. It is not clear if the Soviets acted innocently, as they protest, or saw their chance to sow discord in NATO and took it. Despite this imbroglio, delegates

to the bloc-to-bloc talks on setting a

new mandate for conventional arms control negotiations feel that final agreement is likely to be reached in July and that the new talks, which replace the moribund Mutual and Balanced Force Reductions negotiations, will open in the autumn. The secret U.S.-Soviet understanding is seen by these delegates, who do not reflect the French and British views, ultimately as a promising sign. The formula reached in April was to finesse the troublesome question of whether aircraft and artillery capable

tional warheads on targets in Europe would be part of the new negotiations. NATO had resisted Soviet demands that "dual-capable" weapons be included in the talks, to be traded against the numerically superior Soviet armored forces. But in the Geneagreed with his Soviet counterpart that the new conventional talks

of delivering both nuclear and conven-

should include conventional weapons that had "additional capabilities."

Worries About Mitterrand's France Are Premature

By Flora Lewis

by individual governments is rapidly narrowing. So France moves into an uncharted domestic

political scene firmly constrained by international

commitments and its own public opinion to keep on in the same direction. It is likely to be inhibited

from dramatic initiatives by the new intricacy of

its politics. That may be something of a loss to its

Mr. Mitterrand has chosen to govern with a

minority Socialist team, his only real option for

the moment, hoping that its program will com-

mand sufficent support from the opposition to get legislation passed. His Socialist Party and allies have 275 seats, 13 short of a majority. The

tactically federated center and conservative par-

ties have 266 seats, unable to form their own

government. They can probably be split apart at some point, but that will take time.

Arithmetically, Socialists and Communists (27

seats) have a majority. Their collaboration is ruled

out now, although left-wing Socialists have a nos-

talgia for the ruptured "union of the left." Concern

that too much centrism will leave room for revival

of the extremes on left and right is not unreason-

Having made the mistake of dissolving the

National Assembly right after his re-election, with

only perfunctory gestures toward the "opening" that he had promised, Mr. Mitterrand is constitu-

tionally obliged to wait at least one year before

able, but that is not the immediate problem.

partners but should also be a reassurance.



to be fought another day after the ceremonial opening of conventional arms negotiations in the autumn. Cynics who note that the autumn comes before the end of the Reagan administration and during an election cam-paign can draw their own conclusions.

For cautious West Europeans, the formula comes perilously close to en-couraging new reductions in tactical nuclear weapons, which they see as vital to counter larger Soviet ground forces if war erupts. For them, this case represents not just an American diplomatic faux pas but also continuing serious differences within the alliva meeting, a senior official in the ance over how to respond to Mr. State Department's European burean Gorbachev's increasingly specific and attractively packaged conventional arms control proposals.

The conservatives have it right. The once rigid NATO position to exclude all dual-capable weapons from the Vi-For the Americans, that slippery all dual-capable weapons from and imprecise formula left the banle enna talks is eroding rapidly.

Italy's new prime minister, Ciriaco De Mita, indicated to me last week that he would support including within the Vienna mandate the dual-capable American F-16 fighter bombers that are to be rebased from Spain to Italy in three years.

In Paris, re-elected President Francois Mitterrand signaled throughout his campaign that he is likely to be more flexible on arms control in the future. He feels that the conventional talks represent "a moment of truth" for East-West relations.

Conventional arms control, long the wallflower at the strategic dance, is about to take a glamorous whirl around the diplomatic ballroom. Once again, Mr. Gorbachev appears intent on setting the pace and calling the tune. The United States and its allies need to pull together a specific strategy for taking the lead this time.

The Washington Post.

taking his dilemma to the voters again. He will

Even the French dislike openly flaunted cynicism from their politicians. They punished their

president for it, as they punished ex-Prime Minis-

ter Jacques Chirac in the presidential election for

his deals releasing hostages from Lebanon, for attacking rebels in New Caledonia and for other

The mystery of last Sunday's elections was not

the voters' call to order and steadiness, but the

drastic error of opinion polls. They are normally

quite accurate here, and on election night their

projections based on a tiny percentage of counted

ballots were sound. But two weeks before, they

were predicting a whopping Socialist majority of 350 to 400, and that obviously influenced Mr. Mitterrand's decision. There has been no explana-

tion of what went wrong, no apologies. A follow-up mystery is why there has been no demand for

an inquiry, since the politicians were all misled.

In any case, the result will give the assembly a

veight and significance it has never had in the

Fifth Republic, Mostly it has been a rubber stamp.

Now it will have to be taken into account, with due

regard for the views of what former President

Valery Giscard d'Estaing has offered as a "con-

structive opposition." The situation is less tidy, but

probably healthier, especially since France is well

anchored now in Europe and has quietly but

definitely improved its relation with NATO. It

should be interesting to watch, but not worrisome.

The New York Times.

self-dramatizing acts just before the vote.

have to make do with what he can wangle.

international parish, signature the growing opposition at home abroad. Despite the strongman forts, his image remains taimed.

General Stroessner got a challenge of the control of the plenary session of the conspicuous absence of more half of the assembly, including the constitution of the constitution of the session of the conspicuous absence of more half of the assembly, including the constitution of Ambassador Vernon Walters

Ambassauor vennan waners.
That night a group of more than Paraguayans protested outside help tel. As they continued their pendemonstration, about 12 members. demonstration, about 12 me the general's huge entourage land a sneak attack on the group—and ently forgetting that they were on he Avenue, not in Asimoion. A impail of protesters were bestea, and one we begginglight overnight for initial

By Robert E. White.

tation. His government has been

hospitalized overnight for injuries

Effectively stranded in the United

States with no hospitable forms

address — even the White denied his request for a meeting General Stroessner left New York empty-handed to muse his wan empty-handed to nurse his wounded.

Disney World. He then went house

Since the military com the brought him to power on keys 1954, he has built a model dictate. ship through patronage committee and brute force. Last February these was a re-enactment of the electoral farce performed with clockwest pe-cision every five years, in white General Stroessner was "re-closed" for the seventh consecutive times,

Critics of his misrule are more than ble now than ever. Despite the female torture, exile or death, leaders such Domingo Laino continue to campana vigorously for a peaceful trans democracy. The struggles of Mr. 'no and others are beginning to shall the silence that for years has allowed the dictatorship to violate hage rights with impunity. The forced-b-sures of the newspaper ABC Cale and Radio Nanduti have increased international criticism of Paragray.

The latest condemnation has one from John Paul II. During the poper visit last month, he rebuked General Stroessner in a way not heard sincele lashed out at the Davalier resines -Haiti, In addition, both the UN Haman Rights Commission and the Opganization of American States have condemned the government for lack of -

respect for civil and political rights.

Concern for Paraguay is not limited to human rights. The country has an alarming history of involvement in drug production and trafficking. When the Marseille drug mig was broken in 1971, Paraguay was lound to be the transfer point for dru shipments between France and the United States, It was estimated that during the drug network's five years of operation, \$2.5 billion worth of heroin was shipped into the United States annually. Several high-ranking members of the regime were in-

plicated in the operation.

Last March 29, a House subcommittee was told that Paraguay was both a major producer of marijuans (3,000 metric tons per year) and a major transit point for cocaine (more than a ton passing through each year). State Department testimony acknowledged that there were "indications that officials of the Stroessner government and his Colorado Party are involved in the trafficking. The current catchword in U.S.

Latin American relations is "Panam zation" -- allowing a dictator to twist U.S. concerns into anti-U.S. sentment, as General Manuel Antonio Noriega has done in Panama, Following the Panamanian's lead, General Stroessner could turn ineffective U.S. pressure into another no-win situation for the United States. This time, the mistakes of Paname

can be avoided. Instead of pointless rhetoric and counterproductive sanctions, the United States should work with its allies in the region, specifical ly Brazil and Argentina, to exercise coordinated influence in Paraguay. In joining forces with other countries the United States would not be viewed as an interfering behamoth but rather as an integral part of conscious, multilateral efforts by the international community to promote long overdue reform in Paraguay.

The writer, a former U.S. ambassi The writer, a free-lance journalist and former features editor at the New Straits
Times in Kuala Lumpur, contributed this article to Third World Network Features.

When Pesticides Help Pests and Harm People By Halinah Todd

also likely to be considerable.

Introduction of the Green Revolu-

tion package enabled Indonesia to

cease being one of the world's biggest rice importers. But the package, which combines irrigation and high-yielding

rice strains, opened the way for con-tinuous cropping. It thus created an all-year-round playground in which the hoppers could proliferate. The

Green Revolution transformed an oc-

casional pest into a scourge. In 1977, after the high-yielding varieties spread through Java, the hopper

wiped out more than 700,000 hectares

(1,700,000 acres) of rice. The farmers,

in response, whacked on more and more insecticides, all subsidized by the

showed that the hoppers which sur-

vived the insecticides actually laid more eggs than before, while their nat-ural enemies were killed off, leading to

an upsurge of super-hoppers in the

next season. As soon as the scientists came up with a rice strain resistant to

hopper attacks, the mites would pro-

duce a new biotype which could

J AKARTA — In November 1986, Indonesia barred 57 widely used pesticides from its rice fields. Only 10 escaped the ban. The agro-chemical companies which made the sprays — most of them owned by multinational corporations - howled and tried to apply counterpressure by laying off workers. There was also initial resistance from farmers. But the ban is working and could provide a model for other countries in the Third World that depend heavily on agriculture for

Use of pesticides on rice crops in Indonesia has dropped by almost two-thirds from 14,200 metric tons in 1986 to 5,800 tons last year.

employment and income generation as

well as for food production.

Peter Kenmore, a U.S. scientist who helped launch the program to control pesticide use in Indonesia, said in Washington on June 9 that in the 18 months since the program began three crops of rice had been harvested. Farmers using reduced-pesticide techniques got 16 percent better yields in the latest harvest than in 1986 when

pesticides were heavily applied. Mr. Kenmore, who came to Indonesia as a specialist attached to the International Rice Research Institute in the Philippines, said that farmers' costs had fallen and the Indonesian

government had saved almost \$50

million in pesticide subsidies.

motive is official concern to maintain self-sufficiency in rice. But the impact of pesticide controls on the health of farmers and on their environment is

The government's program of "inte-controlled by state agencies. The main grated pest management" involves using less pesticide and introducing natural predators. The good insects "usually would keep pace with the bad ones and preserve the crop," Mr. Ken-more said. But when pesticides were used heavily, destructive insects returned in even greater numbers.

Indonesian scientists have some evidence that the brown hopper, which has wiped out thousands of hectares of rice in the past, is declining because of pesticide controls. The hopper sucks the sap from rice shoots and destroys them. It is too early for definite conclusions," said Mr. Soejitro, an entomologist with the Bogor Research Institute for Food Crops (BORIF), but the data so far "show a decrease in

the number of hoppers."

The pesticide ban was based on the discovery that heavy doses were breeding voracious super-pests. Scientists found that indiscriminate spraying did more harm than good -it did more to eliminate the natural enemies of pests than the pests themselves.

gram "the most modern, flexible and scientifically sound field-pest manage-ment system in the developing world."

government. By 1984, Indonesia was using 40,000 tons of pesticides a year on rice and other crops, more than four times the amount used in 1979. Scientists in Indonesia were trying Mr. Kenmore calls Indonesia's proto develop rice strains resistant to the hopper. But research at BORIF

It was possible because pesticides are subsidized, so their distribution is

Few Patients Even Know the Names

T HROUGHOUT the asparaguspicking season in Washington State, sick, injured and dying farm workers will go down the road a few miles to Dr. Paul Monahan, the senior of eight physicians at the Yakima Valley health clinic and a practitioner of internal medicine.

What is internal in his patients, Dr. Monahan is convinced, are residues of the two billion or more pounds of pesticides sprayed or applied annually on U.S. farmlands. Chemicalized farming has created an occupational hazard in the United States in which an estimated 300,000 farm workers suffer pesticide-related illness annually. That exposure, plus the poverty and lack of health and safety standards, means that the death rate in agriculture in 1985 was 49 workers in 100,000 against 11 deaths in 100,000 for six other major occupational groupings. Dr. Monahan, 49, says that few of

his patients even know the names of the pesticides they are exposed to. munch through that strain as well. This lack of knowledge is matched by medicine's unawareness of the long-term results of the exposure.

"What's going to happen to the farm workers?" Dr. Monahan asks. "And then will I be able to recognize what is happening to them? I've been a real slow learner. Increasingly as the years go by, I recognize that lawyers who bring about changes in OSHA [Occupational Safety and Health Administration regulations have more impact on health than I do seeing patients and treating the end result. The doctor deals with this shaky futility by trying to keep up with available pesticide research — studpublic-interest groups. Where he was once content to encourage in-

vestigations, he now demands them.

column in The Washington Post.

- Colman McCarthy in an opinion

There was an upsurge of hopper attacks in 1983 and again in 1986. Integrated pest management replaced this losing struggle with another mix of weapons, mainly natural. They include crop management controks so that all rice fields in one area are cleared at one time, leaving nothing for hoppers to feed on. Pest-resistant varieties of rice seedlings are planted. Insecticides are only applied when the hopper population rises above an "economic threshold" at

which damage becomes unacceptable. The 10 insecticides that farmers are still allowed to use were "selected because they kill the hopper at the right ies in medical journals, reports from doses but do not kill its natural enemies," Mr. Societro explained.

They are also less likely to kill the farmer. Most of the 10 are carbamate insecticides. Although toxic, they do not have a cumulative effect on the human body and seldom pose a threat to life. Among those banned are the organophosphate insecticides. which are rapidly absorbed through the skin and cause more deaths than any other type of pesticide.

Indonesia was long a prime target for export of pesticides banned or re-stricted in the West. Seventy percent of Indonesia's pesticide production comes from formulation plants owned by four multinationals - Bayer, ICI, Dow Chemical and Chevron. A 1987 survey by the International

Organization of Consumers Unions reported that there had been glaring violations of Indonesia's pesticides code. They found that toxic chemicals were routinely repackaged and sold to farmers in unmarked bags or bottles with no warnings or directions for use. The survey noted unethical promotion by lotteries and by advertisements that gave no warning of the dangers of spraying. A Du Pont calender showed a pretty model spraying a tobacco crop wearing no more protection than a tight sarong and a sexy smile.

100, 75 AND 50 YEARS AGO

1888: Frederick III Dies POTSDAM — The Emperor Freder-

quarter past eleven yesterday morning [June 15] His Imperial Majesty breathed his last. The sobbing in the room after the Kaiser's decease was heartrending. The widowed Kaiserin was broken down with grief, and Kaiser Wilhelm (the new Emperor) and the other children of the late monarch wept bitterly. Immediately after the death the Imperial widow folded a silk handkerchief round her husband's neck. The Emperor William, who sobbed audibly, placed his fa-ther's Iron Cross and Order Pour le Mérite on the chest of the dead, together with a small gold chain to which are attached a number of lockets and charms, and laid his father's 600 persons are cleared out every sword on the bed by his side.

1913: The Beet Lobby

WASHINGTON — The "lobbying" to evacuate as many Jews as the investigating committee had a frank with the least possible delay.

witness before it yesterday [June 14]— Henry Oxnard, the head of the American Beet Sugar "trust." To the quesick is dead [of cancer at age 56]. At a tion "Has your company ever used money to defeat any measures before Congress?" Mr. Oxnard replied: "Why, yes, we have used a great deal of money. In the past twenty year, I should say we have spent \$250,000. A little later he said: "I think I misstated the amount we have spent. It should be nearer twice as much, of \$500,000. I think that's right."

1938: 50,000 Seek Visas

VIENNA -- The American Consulate General in Vienna has counted some 50,000 applicants for visas since Chancellor Hitler proclaimed the Anschluss [on March 13] and about month. Persons now applying for vi sas must wait for four months until all formalities are settled. The Naris make no secret of their determination to evacuate as many Jews as they can

هكذاهن الإحل



OPINION

High About the Holocaust, Palestine and the Future

ASHINGTON — Peace is a form of reason. In the Middle East, a reed It is bent, on a regular and is a reed. It is bent, on a regular Palestinians in Ierusalem. I was on his not based on ignorance, the analogy is is by memory, desire and dream list, too. The Hitlerian evil forces took based on an ideological inflammation is, by memory, desire and dream.

Ist, too. The Fritterian everyones and 1939 over 10 European countries between 1939 and 1944. No one spoke for improvement of life, or a just occupation." palestinians are cluttered by sacret

and palestinians are cluttered by sacret

for is, by traditions of pain, by superlories, by traditions of pain, by super Hous than politics, more pressing us with the world's compassion," Edward idiplomacy. And so George Shultz Said says in his book "After the Last Sky."

There is no people that has not sufadmirable attempt to arrange an hange of territories for peace. Those who begin by looking back-id said Nietzsche, sometimes end by

thing backward. In the Middle East, dry is the friend of war. the Israeli-Palestinian conflict is one ween versions of the past. The com-Palestinian understanding of Jewhistory, like the common Jewish unstanding of Palestinian history, is fled with malice and myth.

see Jewish intellectuals trying to cor-the malice and the myth in the Jewish finanty. I see Palestinian intellectuals in lo fan the malice and the myth in Palestinian community. Most outraus of all, surely, is the Palestinian mide toward the Holocaust. It cannot flowed to pass unchallenged. hate Hitler more than any of you,"
Lessor Said Erakat of an-Najah Uniaity, on the West Bank, admonished in the audience at ABCs recent

shtline" debate between Israelis and

ARIS — Within one recent week, more people were killed in fighting prween Syrian-supported Arnal Shinte

ighters and Iranian-backed Hezbol-

ah in southern Beirut than the number

In covering the Beirut fighting, West-

Palestinians killed in the West Bank

In covering the return have refrained than judgment; there have been few interviews of participations and few interviews of participations.

sants or people living nearby. As casu-

ession that became the norm in report-

ge from Gaza and the West Bank.

wing gion, no investigations by human

aring (if there were any). The report-

- One hears that people have tired of

mading about Beirut—or that "it's just mips the same." In the West Bank and

haza, an occupying army faces stone-trowing civilians, mostly youngsters; Beirul, heavily armed soldiers battle

- - ray control of territory. Still, shouldn't

ie story with the greater number of

researches carry more weight than it does?

of nearly 1,000 correspondents, the leave are "like as," and so their story human rights investigations? Many lews conclude that all this is just old

ng was lean and dispassionate.

ights groups into how prisoners were

in the street mounted by some 30 per day, the

pories showed none of the concern or

and Gaza in five months.

fered, to some extent, from the Nazi threat to the future of mankind," says Emile Habibi, a Palestinian writer and a leader of the Israeli Communist Party, in an article called "Your Holocaust, Our Catastrophe" in the Tel Aviv Review. "In the eyes of the Arabs, the Holocaust is seen as the original sin which enabled the Zionist movement to convince millions of Jews of the rightness of its course. If not for your — and all of humanity's — Holocaust in World War II, the catastrophe that is still the lot of my people would not have been possible." These, then, are the Palestinian propositions. The fate of the Palestinians under

Israeli occupation is like the fate of the Jews under Nazi occupation. Palestinians are victims of the Nazis. The Holocaust was a boon for Zionism. The Jewish state exists as a result of the Holocaust. The effrontery! The analogy between Israelis and Nazis is obscene. It is made by people who know nothing about Is-rachs or nothing about Nazis. Or, if it is

This Floating Standard Looks Dangerous

Britain not suffered a greater image loss after years of troubles in Northern Ire-

France for deaths in New Caledonia?

ferences between those situations and the West Bank and Gaza, where al-

most all the population is Arab, the

controlling forces are Israeli and the

Israeli presence is fairly recent. Yet

Britam and France do not have to

contend with a security threat compa-

rable to the one facing Israel.

Israel, with so much more at stake,

stands accused of "losing its soul," while the consciences of Britain and

France seem to stay reasonably clear.

If the Jews are regarded as Westerners, why is the ethical standard for

them so much stricter? A romantic view of the state of Israel holds that it

should be a "light to the nations" -

which amounts to placing Jews above

"us." But does this really explain the

blanket coverage of the uprising in the

occupied territories, the meticulous at-

tention to every casualty, the presence

To be sure, there are significant dif-

Why is there little criticism of

By Robert B. Goldmann garden-variety anti-Semitism, now ap-

By Leon Wieseltier

that is the enemy of decency and peace. The Jews of Europe would greedily

have exchanged their predicament for the predicament of the Palestinians in. the West Bank and Gaza "Certainly," Mr. Habibi notes responsibly, "it is impossible to compare the suffering experienced by the Jews of Europe and the suffering of the Palestinian peo-ple." The Palestinians are occupied.

The Jews were burned in ovens. Palestinians who pity themselves for the destruction of the Jews in Europe, who maintain that Palestinians pay the price, must allow for a little irony. For many Palestinians and much of the Arab leadership in the 1930s and '40s were Hitler's little helpers in the Middle East. The Arab "courtship of the Axis," as

one historian calls it, is well known. In 1941, King Farouk of Egypt informed Hitler, through an ambassador in Tehran, that "he was filled with admiration for the Führer" and was "certain that

the Germans are coming as liberators."

The Mufti of Jerusalem, Haj Amin Mohammed al-Husseini, met Hitler and Mussolini, secured a commitment to assist in "the elimination of the Jewish national home in Palestine" and assured them that "the Arab nation everywhere feels the greatest joy and deepest grati-

pearing in the form of anti-Zionism.

this sort of self-pity. Too easy to find explanations for some policies or ac-

tions of the Israeli armed forces in the

territories that cannot be excused by

And yet the feeling of many Jews that a form of discrimination may be

operating, in the shape of that special

standard of behavior set for Jews

alone, is hard to dismiss. For it follows

that if Jews do not behave according to

that standard, they are subject to cen-

sure and whatever may follow. And

the control of the standard, with un-

limited possibilities of raising its level,

is of course in the hands of non-Jews.

here, many of which Jews are asking

themselves. But non-Jews should per-

haps be asking why they feel entitled to

'expect more from Jews," with all that

this implies for Israel's security, for the

sense of security of Jews everywhere

and for a new and genuinely creative

The writer is director of the Paris office of the Anti-Defamation League of Brai

B'rith. He contributed this comment to

the International Herald Tribune.

phase of Christian-Jewish relations.

There are unanswered questions

anyone with a sense of justice.

It can be too easy to find comfort in

Arabs wished to use Germans against the British, who ruled Palestine. The Arab apology, when there is one, is that the alliance with Nazism was tactical. But what is the nature of a nationalism that

makes a tactical alliance with evil?

The 1940s were a Palestinian trauma. which Jews have not really understood. But Jews may be forgiven for feeling that the 1940s were also a Palestinian disgrace. The Palestinians deceive themselves,

furthermore, if they think the Jewish state owes its existence to Hitler. Jewish nationalism was more than half a century old when Europe's Jews were exterminated. The Jews had already drawn their conclusions from the anti-Semitic centuries of Europe. Hitler was only the end. The Jewish state owes its existence to

nobody but the Jews who brought it into existence. When Hitler rose to power in 1933, when the partition of Palestine was proposed in 1936, when a Jewish state and a Palestinian state were approved by the United Nations in 1947, all the institutions of a Jewish state were there. Israel was in place when the United Nations "created" it. Palestine was not. The Palestinians might have re-marked upon this Jewish self-reliance. Certainly the Holocaust hastened the

legitimacy of Jewish self-determination and Jewish sovereignty in the eyes of the world. But the price—for the Jews, not for the Palestinians—was too high. Which Jew would not prefer to have fought the Arabs and the British for another hundred years and seen six million men, women and children live?

If we Jews could reverse our history in this century, we would. It is true that the Holocaust gained the Jews, in Mr. Said's words, "the world's compassion." It should have done very well, thank you, without the com-

passion and without the Holocaust. The Jewish state is not a compensation for the Jewish catastrophe. (There are many Jews, too, who need to be reminded of this.) In no way was the Holocaust a boon to anything Jewish. It furthered only the frailty of the Jew-ish people. The 20th century has been a century of darkness for the Jews, and the shaft of light called Israel does not quite dispel the darkness. Do not envy us our Holocaust. We despise it.

After Auschwitz, thousands of stateless, battered Jews languished in refugee camps. They were not played for political purposes by their leaders; they were brought to safety. To save those Jews, the Zionist leadership settled for less. It restrained itself and agreed to the partition of the land.

There are now thousands of stateless Palestinians in refugee camps. They, too, can be brought to safety, but only if their leaders, too, settle for less. In the Israeli-Palestinian conflict, less is not more. Less is everything.

The writer is literary editor of the New Republic. He contributed this con to The New York Times.

DO YOU THINK . SHULTZ CAN HELP BRING PEACE TO OUR TROUBLED CAND? HE'S CONLY GOT TO DEAL WITH TWO TECHNICAL DIFFICULTIES we Trow LISTEN MIH OT AND THE PALESTINIANS WONT TACK TO HIM.

A Golden Credit History

By Dave Barry

MIAMI — Most of my mail consists of letters from companies with unusual names in distant states who want to give me credit cards. Their let- ing in 1995, I think: I'm paying interest ters sound like this. Dear Mr. Barry;

Carp, we have been reviewing your credit history. Never mind how we got it; Mr. Barry. The important thing is that we HAVE it, and many an evening we sit around muching buttered popcorn and reviewing it. And quite frankly, Mr. Barry, we like what we see."

I bet they do. I have owned a number of Visa cards, obtained through a conscientions program of filling out random

MEANWHILE

applications without reading them, and over the years I have used them to run up thousands of dollars worth of charges. To the best of my recollection, I have never used a Visa card to purchase anything I actually needed. Mostly I use it to provide emergency short-term financing for things like fried cheese sticks. Probably the most useful thing I ever charged was a \$6.99 yo-yo with a little electric light in it, which I got for my son in a savvy parental effort to teach him the value of whining

and nagging in shopping malls.

Of course, the yo-yo broke before we got home, but sometimes, when I get a Visa statement, I suspect that I'm still paying for it, that it's hidden in there somewhere in the Prior Balance, which sometimes goes up and sometimes goes down but which, like Richard Nixon, never completely goes away. I think some of my Visa cards originally came with a Prior Balance.

Also, of course, I am paying interest.

LETTERS TO THE EDITOR

Yes and No to Page One

SO .

It used to be front-page news when Israeli troops shot and killed stone-throwing Palestinian youths. Then that news was moved to Page 2. Are we getting so used to children being murdered by soldiers that soon these deaths will appear under "For the Record"?

LEONORE SUHL Portimão, Portugal.

I was surprised by your presentation of photographs on May 14 and 17. On both days your front page had big pictures portraying Israeli-Arab trouble; the report from Israel was not important enough to appear on Page I; you had front-page reports on violence in Beirut and Iran. Why should Israel be presented daily as the trouble spot of the world? Such coverage only invites more violence.

SHLOMO GAZIT. The Jewish Agency for Israel.

What Lee Has Achieved

I cannot keep silent on articles that condemn Prime Minister Lee Kuan Yew. I lead a better life today than 20 years ago. I have graduated from a oneroom, zinc-roofed rented garage to my own terraced house. Yes, I worked hard, but the opportunities came through Mr. Lee's non-corrupt, no-nonsense rule.

STEVEN T. H. CHEONG.

Gloating Is Out of Order

Jack Jolis (Letters, May 27) gloats about hunger and poverty in Vietnam. Has he heard of the American defoliation program, which poisoned fertile land? or of the millions of war casualties? It is shameful bow the "civilized" West rav-aged Vietnam. To gloat over the predicament of our victims - that goes too far.

E L ZUNTZ Oxford, England.

When I listen to these radio money-adviser talk shows, on which Smart Consumers are trying to decide whether to invest in Treasury notes maturing in 1993 or tax-free municipal bonds matur-

on cheese sticks consumed in 1986. So it is no surprise to me that all these Here at TransfnierBankAmericana- other companies want a piece of the action, which is why they are constantly sending me letters trying to get me to

take on new credit cards. These letters barely mention what you actually do with a credit card, namely charge things you generally don't need, and then spend the bulk of your life paying the money back at an interest rate higher than your state's legal drinking age. No, these letters talk about credit cards as if they were magical objects with amazing powers to change your lifestyle, similar to Dorothy's ruby slippers or the Sword of Power that Prince Adam uses to transform himself into He-Man, the Most Powerful Man in the Universe.

"Mr. Barry," the letters say, "this card guarantees you WORLDWIDE acceptance and recognition. You show this card in a foreign country, Mr. Barry, and the natives will FALL TO THEIR KNEES AND LICK YOUR TOES. They will offer you their SPOUSES. Because we are talking about a card with PRESTIGE, here. We are talking about a card that exceeds the prestige associated with credit cards colored to look like gold, or even platinum; we're talking about a card that reaches the prestige level of: URANIUM. Yes, Mr. Barry, this card is actually coated with A RA-DIOACTIVE SUBSTANCE! Such is the power of this card, Mr. Barry, that you have to carry it in a lead-lined wallet or large chunks of glowing flesh WILL START FALLING OFF YOU. But that is BY NO MEANS the only benefit you get with this card, Mr. Barry! You also get a full membership in the United States Senate. You get the power to render yourself invisible. You get ..."

You think I'm exaggerating, right? You think nobody would stoop to this level of comical irrelevancy to get you to take a credit card. So I'd like to quote from an actual mailing I recently got here in Florida from an outfit called the First Deposit National Bank, located in New Hampshire and California:
"REAL GOLD is used to make this

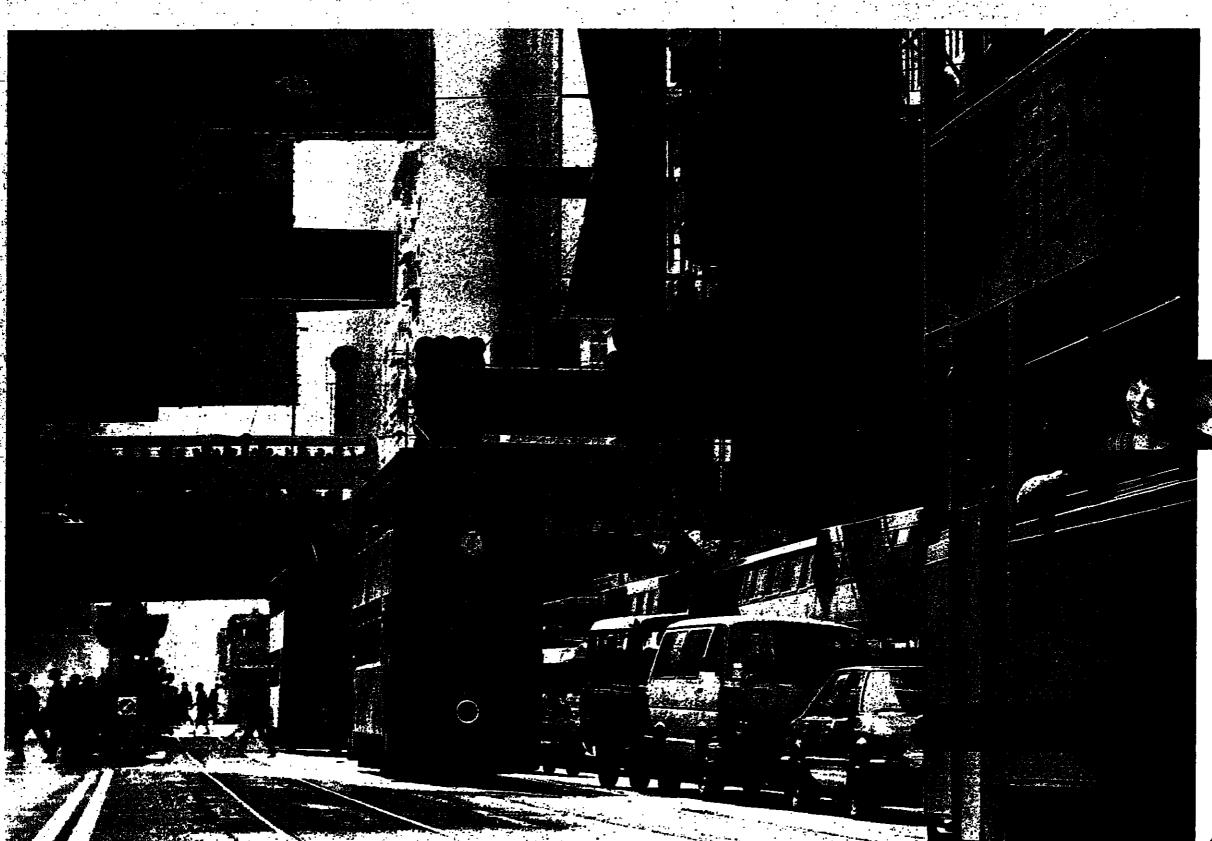
powerful card! We think our Gold First Select VISA card is really something special. That's why we manufacture it using REAL GOLD!"

This mailing also points out that some other companies so-called gold cards are actually made with — Ralph

Nader, take note! - BRASS. "Gold Select VISA," the mailing states, "is a card that can decisively

separate you from your peers!"
This is a real selling point for me. I'm in favor of being separated from my peers. Because what they do is, after a couple of beers, they start helping them-selves to MY CHEESE STICKS.

Knight-Ridder Newspapers.



SUMMER IN THE CITY, AND IT'S REALLY COOKING. JUST GETTING ACROSS TOWN IS A STRUGGLE. AT LEAST GETTING AWAY WILL

alian in the second of the second of the The state of the 1.5

In More Modern Marriages, the Happiness Gap Is Narrower

By Laura Mansnerus

New York Times Service NEW YORK - Whether being married leads to happiness or being happy leads to marriage, the positive relation between the two has been considered something of a sociological fact for years. Now, according to one of the researchers who established the correlation, marriage is not what it used to be. In analyzing 15 years of survey data, Professor Norval D. Glenn, a sociologist at the University of

Texas, has found that while married people are still more likely than unmarried to report they are "very happy," the gap has narrowed.
Dr. Glenn and other sociologists have noted a strengthening of some familiar trends: fewer young

Andrew Cherlin, a professor of sociology at Johns

Hopkins University, said that as the number of single people grows, "it would be expected that that group would attract a number of healthy, attractive individuals who just decided not to get married."

Dr. Glenn wondered whether marriage would suffer by comparison. To test that idea, he said, he and another researcher, Professor Charles N. Weaver of St. Mary's University in San Antonio, Texas, turned to the source Dr. Glenn used in a 1975 article on the same subject: the General Social Surveys, conducted annually by the National Opinion Research Center at the University of Chicago.

In the surveys, 1,500 people around the country, 18 years old and older, are asked questions in faceto-face interviews, including whether they are generally "very happy," "pretty happy" or "not too hap-

people are marrying, living together is more acceptable, and remaining single is no longer seen as Dr. Glenn's suspicions were confirmed, especially for the baby-boom generation. Among the 2,335

people age 25 to 39 surveyed 1972-76, the difference responses show some increase in happiness but are between the "very happy" responses of married and never-married people was 20.5 percentage points for men and 29.2 percentage points for women. Among the 2,823 people in that age category surveyed 1982-86, the differential was 5.7 percentage points for men and 12.2 for women.

It is time to question the belief "that the institution of marriage in this society remains as strong and viable as ever," Dr. Glenn and Dr. Weaver wrote in the current issue of The Journal of Marriage and the

Other findings include:

 The percentage of "very happy" responses among never-married men age 25 to 39 has increased. appreciably: from 13.2 percent in 1972-76 to 24.3 percent in 1982-86.

 Changes among women age 25 to 39 who have never married are harder to analyze. The 1982-86 too small to be statistically reliable.

 Among all married women, still the happiest group, the percentage describing themselves as "very happy" declined from 43.1 percent in 1972-76 to 39.7 percent in 1982-86. The decline was larger from 42.9 percent to 36.6 percent — among married women age 25 to 39.

 Overall, the percentage of women who reported being "very happy" declined from 36 percent in 1972-76 to 32.3 percent in 1982-86. In the same period, the percentage of men who said they were "very happy" declined from 32 percent to 30.1

 People who are divorced or separated remained the unhappiest group. Their "very happy" responses increased slightly, to 17.7 percent for men and 19.3

In a U.S. First, a Government Body Regulates Computers in Industry

By Frank Swoboda

WASHINGTON - For the first time since the computer age entered the workplace, a government body in the United States has voted to regulate the use of video display nals in private industry.

The legislature of Suffolk County in New York on Tuesday voted 13 to 5 to override the veto of the county executive. Patrick G. Halpin, and imposed strict new standards for private employers with 20 or more computer terminals. The new law applies to all equipment purchased after Jan. 1, 1990.

Harley Shaiken, a professor of work technology at the University of California in San Diego who specializes in studying the impact of computers on the workplace, called the Suffolk County action "an important symbol, a very powerful precedent for state and local

Although there are no precise figures available, it has been estimated that there are 15 million computer terminals in use in U.S. industry. By 1990, it is also estimated that 40 million American workers will use a computer terminal sometime during each working day.

The New York law, which was opposed by the county's business community, would require employers to pay for 80 percent of the cost of annual eye examinations. It would also require employers to pay 80 percent of the costs of glasses or contact lenses that might be required as a result of using the A major potential cost to em-

ployers is expected to come with the requirement that the computer work station be "ergonomically" sound. That means employers will

special lighting.

coordinator for the Labor Occupational Health Program at the Uninals in the private sector. versity of California, said most emlation is possible.

tables and desks as well as install use of VDTs for government workers. But Tuesday's action was the Laura Stock, the VDT program first time any government has regulated the use of the computer termi-

Morton Bahr, president of the Communications Workers of ployers "remove the typewriter, Communications Workers of plunk down a computer in its place America, which was involved in the and consider themselves automatefort to override the veto, called She predicted the Suffolk the Suffolk County law "a model County action would "send a signal piece of legislation to protect the across the country" that such regulated health and safety of VDT work-

Nearly half of the states are either considering legislation or have County law also will demonstrate had legislation introduced similar to other governments that employto the Suffolk County law. Nine ee rights go along with the installastates and the District of Columbia 'on of new technologies.

\$600,000 to Foes Of Pinochet's Rule to call competitive elections with financed group in the United States a year. About a year after the pa scite, a congress is to be elec-

U.S. Group Grants

By Shirley Christian New York Times Service

SANTIAGO - A governmenthas made \$600,000 available to or-ganizations working to defeat Pres-ident Augusto Pinochet in a com-presidential term, in 1997, the in-president would be selected. ing piebiscitc.

After the aid was announced in Washington late last month, leaders of the main opposition coalition said that they did not like accepting money from abroad but that otherwise they would have no chance against the Pinochet campaign. which they contended was financed

from Chilean government coffers. The U.S. grants come from the National Endowment for Democracy, an independent agency created by Congress in 1983 that distributes funds designated by Congress for promoting democratic activities

abroad. It has a bipartisan board. The United States has maintained a low profile in the plebiscite campaign, despite years of looking for ways to put pressure on General Pinochet to give up power. But the Reagan administration is on record as supporting the special grant for democratic initiatives in Chile.

In the plebiscite, intended as the first step in a phased return to democracy, Chileans are to vote for or against a presidential candidate nominated by the military leadership. That probably will be General Pinochet, though the nomination is not to be made until 30 to 60 days before the voting.

If the candidate loses the ple open, competitive elections

If General Pinochet wins & plebiscite and serves out the a eight-year term, he will have he power for 24 years since the methrow of President Salvador Alex de and his leftist coalition.

The financial aid to opposite groups by the National Endor ment for Democracy revine charges by General Pinochet at his supporters that the opposition is dependent on financial tance from foreign government political parties and foundation

The pro-Pinochet newspaper! Mercurio said that "all ethical listations that ought to rule polinconduct" had been ignored by a pusition leaders. El Mercurio identified in a congressional repa as having accepted money from a CIA during the Allende era.

Genaro Amagada, a Christa. Democrat who is executive seen tary of the National Commandie the No. an umbrella group for my of the opposition, said that fan with the choice of taking force money or seeing "the enthrolement of Pinochet for 25 years.i power. I'll take the lesser evil"

35.

The Reagan administration ha limited its position so far to stating support for a clean electoral pio cess and calling for fair campain opportunities for the opposition particularly in terms of access t information outlets.

The grants to opposition group that were announced in late Ma are part of the \$1 million grant the Congress authorized the National Endowment for Democracy to dis . tribute to Chilean organization this year to promote democracy The endowment has been making smaller grants for political develop ment in Chile since 1985.

Nearly \$400,000 of the \$1 ml lion was awarded to nonpartise. groups or projects, including on: that will provide free identification photographs for voter registration cards, another that is preparing; citizenship manual, and a third the: will monitor the election and the counting of votes.

The largest single grant. \$366,400, can be used for po and advertising by the National Command for the No.

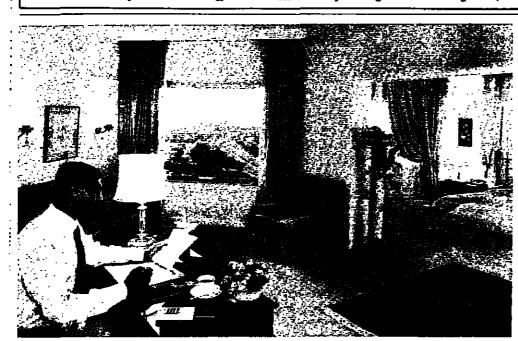
- 一、 カット

Men Seed Sent IN

amone in this

Aponi Irizi rezerti

Comat Sales.



If you travel Executive Class in the air, shouldn't you stay Regency Class on the ground?

At Hyatt Regency Delhi, the book of hospitality translates into the global language of

business travellers. The Hyatt Business Centre, replete with hi-tech facilities. awaits your urgent command. With personal computers, telex and telefax machines, and a discreet secretarial service in

For those of you who wish to fly higher still, the Regency Club presents an entire floor of

Thoughtful little touches

rejuvenate your tired muscles. While tennis courts beckon the sports minded.

the executive palate. Valentino's serves the flavours of Italy. Pearls, authentic Chinese Aangan is a taste of India. While Cafe Promenade brings you the

At the end of a long, hard If a workout is part of your day unwind at the million-dollar daily schedule, step into the club discotheque, Oasis. You'll soon find that Regency Class at Hyatt Regency Delhi takes on a special meaning.
Hospitality redefined

HYATT REGENCY DELHI

Bhikaiji Cama Place, Ring Road, New Delhi 110 066, Tel: 609911, The 031-61512 HYT IN. Fax: 678833. For reservations at any of 44 Hyatt International Hotels or 89 Hyatt Hotels in North America.

like special elevator passkeys, a

concierge service and persona-

elegantly appointed rooms and

lounge and a conference room

complete the ideal executive

Hyatt Fitness Centre.

A nine-station multi-

gym, jacuzzis, chill

pools, saunas, steam

lised stationery complement

suites. While an exclusive

call Hyatt toll-free, or your travel planner.

Paris Summons Pretoria's Envoy make representations to the South African govern-

PARIS - France summoned the South African ambassador to the Foreign Ministry on Wednesday to express its concern over the fate of six blacks after a judge turned down appeals for their murder trial to be reopened.

An official in charge of African affairs told the ambassador, Hendrik Geldenhuys, that France felt "deep distress" over the affair.

A South African judge dismissed an application on Monday for a retrial of the five black men and a woman who were sentenced to hang for being part of a mob that killed a black town councilor in 1984.

"France remains very concerned over their fate and is following developments with great interest," the Foreign Ministry said. "The government will do all it can to ensure the condemned are shown some form of leniency.

The six were scheduled to hang in March but were granted a stay of execution after lawyers presented evidence that a witness said he lied on

On Tuesday, the European Community moved to have the West German ambassador in Pretoria ment over the case.

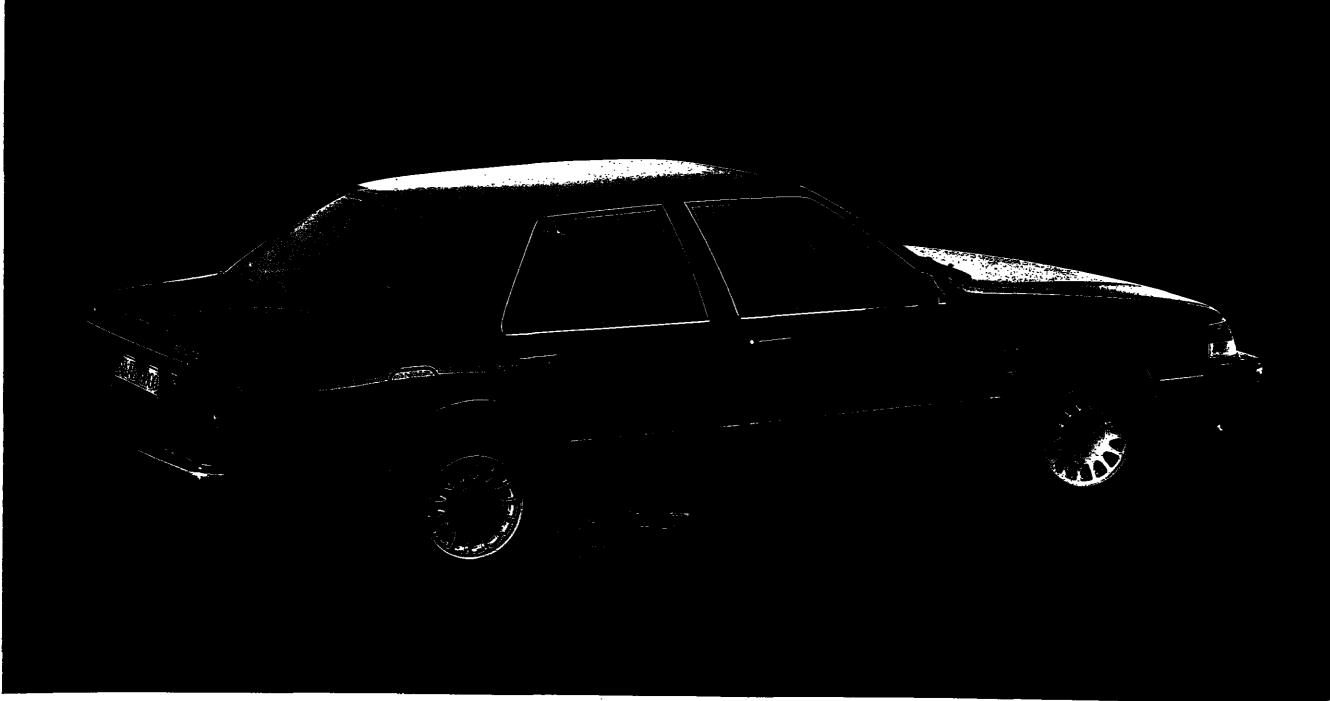
■ Marking Soweto Uprising

South African industries were preparing on Wednesday for a "low key" commemoration by thousands of blacks on Thursday of the 12th anniversary of the 1976 Soweto uprising against apartheid, United Press International reported from Johannesburg.

Black anti-apartheid groups organizing com-memorations urged "peace and dignity" to mark the uprising that spread nationwide from a Soweto schoolyard and left about 1,000 people dead before security forces stamped out the insurrection after

Labor spokesmen said they expected low-profile observances and strikes sanctioned by some employers. They said it would be a symbolic but mostly unofficial and unpaid holiday for blacks.

Protest groups fearing prosecution under stateof-emergency laws avoided calling for a strike but scheduled church services in Soweto and other black townships.



THE SAAB 9000 CD.

SHEDDING NEW LIGHT

ON A CLASSIC DESIGN.

In the last 40 years Saab engineers have

created innovative cars for driving enthusiasts. When they began on a luxury sedan, they were determined to introduce a car that combined the classic design and comfort features of this model with the extraordinary driveability

that has become a trademark of our cars.

The results of the latest expression of our engineering philosophy is the Saab 9000 CD. The Saab 9000 CD has more interior space

than other sedans in its class.

It is equipped with the refinements you expect from a luxury sedan and extra sophistications that make it uniquely a Saab: Front-wheel drive, orthopedically-shaped heated front seats, an aeronautically-inspired cockpit and a heating and ventilation system developed for the extremes of the Swedish

Like all Saabs, the 9000 CD is first and foremost a driver's car.

Powered by our renowned 16-valve turbo-

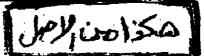
charged engine the 9000 CD is a genuine performance car.



Its fast response and superb handling make the Saab 9000 CD a pleasure to drive. And Saab's concern with practicality and safety makes it a smart car to own.

To experience our sedan in a far more moving fashion, we encourage you to visit your nearest Saab dealer. Where an illuminating new driving experience awaits you. The new Saab 9000 CD.





ASIAN

TOPICS

70 Vietnam Generals To Retire This Month

Vietnam is retiring more than 70 army generals and about 3,000 colonels this month as part of its policy of concentrating on economic development. now the country's chief priority Bui Tin, a former colone! who is now deputy editor in chief of the official Communist Party newspaper Nhan Dan, said in Bangkok, "Some will be replaced, but most of them will samply be reured."

Vietnam has already announced plans to withdraw 50,000 of its troops in Cambo-dia, estimated by Western intelligence sources to number 120,000, by the end of this year. Its armed forces, numbering 1.2 million, are the world's fifth largest, after the Soviet Union, China, the United States and

Mr. Tin said that in the short run, Vietnam's serious unemployment situation would worsen as soldiers returned to civil-

Short Takes

China's central bank will send two senior officials abroad for a year to learn about the operations of the London Stock Exchange. Among the operations to be studied are listing arrangements, electronic systems and clearing procedures. The announcement was made in Beijing by the exchange's visiting chairman, Sir Nichelas Goodison Stock exchanges exist in about a dozen Chinese cities, but trading has been limited by the small number of quoted companies and the pro-pensity of investors to hold their shares for long-term gains.

Malaysian authorities have released two of four women held in detention without trial since last fall under the country's Internal Security Act. They are Cecilia Ng. 36, a university lecturer, and Theresa Lim Chin Chin. 32, a church social worker. Both have appealed for the removal of continuing restrictions on their freedom of movement and association. They have also asked the government to free other detainees, particularly the two other women detained with them, Heng Leng Chee, 32, a university lecturer, and Irene Patricia Lourdes Xavier, 36, a church social worker.

The "Nazi Bar" in Bangkok, which opened in May, has changed its name to the "No-Name Bar," at least until a new name can be found, and it has discarded its huge Nazi banner

and a wall-size photograph of Hitler. Reuters reported that the police "suggested" the change after a storm of critical letters to Thai newspapers from foreigners. The manager, Aor Saravuk, had said that the Nazi theme was introduced for novelty and that the owner had no Nazi connections

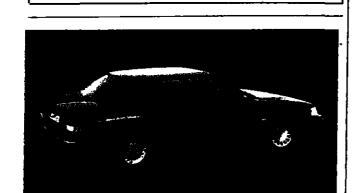
Five-story prefabricated pagodas are being made by Mitsubish, the Japanese conglomerate. A spokesman said the concrete pagodas, 60 feet (18 meters) high, would cost 170 million yen (\$1.36 million) apiece. "The pagoda may be able to ride on the current Japanese garden boom in France and the United States," the spokesman said. "Buddhist temples overseas will also get along well with the pagoda." But he said Japan was likely to be the main market, with the company focusing on small Buddhist temples that cannot afford a custom-built pagoda.

Students in Baneladesh have demonstrated or rioted in more than 100 communities because university authorities will not let them cheat in their final exammations. Michael Richardson of the International Herald Tribune reports. In one town, more than (4) people were hurt. The protesters, nearly all of them poor, say they must cheat to compete with wealthier students who pay for tutors or buy copies of the test papers from corrupt officials. The protesters also argue that recent political unrest has forced the closure of colleges for much of the time. putting them behind in their

Mahathir bin Mohamed, prime minister of Malaysia, took members of his cabinet and 70 high civil servants to the Genting Highlands last week-end for a fitness seminar. Instructors in a state-run health institute led them through aerobic exercises and lectured them on diet, fitness and the dangers of smoking. Abdullah Abdul Rahman, who heads a productivity task force in the prime minister's office, said regular would help officials work more efficiently.

line. All Nippon Airways, says it has cut midair collisions with birds by 20 percent in the last three years by painting huge black-and-white eyeballs on its engines' fan cones. A spokesman said the eyes seemed to trigger an instinct in the birds that made them veer away from the approaching aircraft. He said the airline had received inquiries on the idea from other companies including Air France, Cathay Pacific, Boeing and Lockheed.

Arthur Higbee



The new Saab 9000 CD. Save money by purchasing one from International and Diplomat Sales.

Consider the benefits of purchasing the new Snab 9000 CD from International and Diplomat Sales.

We offer the complete range of exciting Saab cars under special conditions to professionals on international assignment. Each Saab we sell is backed by a comprehensive support package that simplifies car ownership in a foreign country.

Post or telefax the completed coupon to us, and we will send you more information.

Better still test drive the new 9000 CD, or one of our other models, at your nearest Saab dealership. Then speak to an International and Diplomat Sales specialist to discover all the advantages.

Please send me more information about the Saab International and Diplomat Sales programme and

- T the Saab 9000 CD
- the Saab 2000 series
- 🗇 the Saab 900 Turbo 1G series 🗔 the Saab 900 Turbo. 900i and 900 series

1HT 16/6



Country of final use:

Saab-Scania AB Saab Car Division International and Diplomat Sales S-61181, Nyköping, Sweden Telefax: (+46) 155 44308 Telex: 64018 SAABCARS

Takeshita Obliquely Warns U.S. on a Trade Issue Backlash

By Fred Hiatt

TOKYO - Prime Minister Noboru Takeshita, in an oblique warning to the United States not to push trade disputes too far, said on Wednesday that making too much of "individual issues" could provoke a backlash of "misguided na-

tionalism" in Japan. Mr. Takeshita's comments came

of U.S. beef and citrus products.

so that individual issues shall not

"I believe that all countries concerned, ourselves as well as our trading partners, should be careful lead to misguided nationalism," the prime minister said.

similar to that which occurred be- strong leadership on trade disputes fore World II. if it is perceived to and other matters. "bully" Japan on trade issues. The prime minister offered no elabora-

Instead, Mr. Takeshita, who will as he prepared to leave Thursday for the Toronto summit meeting of similar to earlier comments by low-

the leaders of the biggest industri-alized democracies and as the Unit-interpreted to mean that the Unit-its new economic power. He also in colonizing those nations. ed States and Japan resumed talks in Tokyo on a dispute over imports or militarist movement in Japan, who say he has failed to exercise

> The prime minister commented Wednesday, more directly than he pan's actions as aggressive. has before, on a recent controversy tion of his comment Wednesday. over Japan's role before and during World War II. One of Mr. Takeshibe attending his first summit meet- ta's ministers. Seisuke Okuno, was reform plan that was announced

Mr. Takeshita at the time accepted Mr. Okuno's resignation but als that two previous government

Mr. Takeshita did not comment

The plan, similar to tax proposavoided any direct criticism of his in this decade tried unsuccessfully assertions. On Wednesday, he to enact, is expected to present the again declined to characterize Jagreatest political challenge of Mr. Takeshita's two-year term.

The plan would cut income and on the specifics of the sweeping tax other taxes by \$45 billion per year. But much or all of that cut would be offset by a new value-added tax

Lawson to Cite Inflation at Toronto

By Warren Getler International Herald Tratume he is con LONDON — Nigel Lawson, Britain's chancellor of the Exche-

quer, said Wednesday that the upcoming Toronto economic summit meeting should refer in its final communique to the need for vigilance against inflation.

In recent months, Mr. Lawson's ments about what he described as building inflationary pressures in the United States have irked the U.S. Treasury secretary, James A. Baker 3d. Mr. Baker fears that such talk may fuel pressure on key U.S. interest rates as the November presidential elections approach. At home, Mr. Lawson has been

criticized by private economists for failing to pursue a credible antiinflationary policy.

He said Wednesday that his proection of a 4 percent inflation rate final communiqué, Mr. Lawson of dislocation."

He reiterated his view that accelerating inflation is a bigger threat than recession to world economic of the Organization for Economic recovery, eight months after the October stock market collapse.

"Those looking at a world reces-. sion," he said, "are looking in the wrong direction."

Predicting that no new macroeconomic initiatives would come from the Toronto meeting. Mr. Lawson said it was important, nonetheless, that the Group of Sev- comment that excessive domestic en leading industrial nations "keep anti-inflationary policies in place." He added, "There is a danger that inflation might take off again."

Asked whether he would strive in

for the year is unchanged and that said, "I think it is possible to make he is content with British monetary some reference in the final communiqué, but it won't be aimed particularly at the United States."

At a meeting last month in Paris Cooperation and Development Mr. Lawson avoided calling for a tightening of U.S. monetary policy.

But he was quoted as having said that the growth of U.S. domestic demand "is currently rising uncomfortably fast."

The following day, Mr. Baker appeared to rebuff Mr. Lawson's consumption in the United States posed a new inflation threat.

Mr. Baker told the Council on Foreign Relations in Paris that "our economy is making the transi-Toronto to have a reference to in-tion to being an export-driven flationary dangers included in the economy with a minimum degree

Take one part of Beefeater Gin, one part Campari, one part sweet Vermouth, and mix them over ice in a tall glass. Add a slice of orange, just a touch of soda and serve with a stirrer.

Cheers! For a recipe leaflet which further demonstrates the excellence and versatility of Beeleater Gin

why not write to: James Burrough, Beefeater House. Montford Place, Kennington Lane, London SE11 5DF, England.



THE GIN OF ENGLAND

"Honey don't worry. You're aboard Lufthansa."

This is an authentic passenger statement.





Herpes Raises AIDS Risk, Studies Show

By Michael Specter

have herpes the most common ver when other factors were absent. nerval discuse in the United States. But herpes, which causes genital are much more easily infected by sores, increases its ability to spread. the AIDS cirus than those without tists reported Wednesday.

had contributed to the rapid spread. AIDS virus than others. of acquired immane deficiency syndrome among beterosexuals in Africa. But the work reported here at an international conference on AIDS is the first to show that genital heroes, which afflicts as many as-40 million Americans, helps the AIDS virus infect human cells

"People with genital herpes who have many sex partners should ences in age, race, drug use and consider themselves to be at very past treatment for syphilis, the rehigh risk" of infection with HIV. the human immunodeficiency vi- pley-2, or genital herpes, was assorus, said Dr. Thomas C. Ouinn, an crated among heterosexuals with a AIDS specialist at the National In-much higher risk of HIV infection. stitute of Allergy and Infectious
Disease and the Johns Hopkins to ascertain whether diseases such Medical Institutions.

"It's very clear now that co-facfors do serve to enhance transmission of the virus," he said.

prisoners and executions

French would be useful

AMNESTY INTERNATIONAL

1 Easton Street, Landon WC1X SDL

Tel.: (01) 837 3805 (24 hr. cosophone)

INTERNATIONAL POSITIONS

HUMAN RIGHTS IN SOUTH EAST ASIA

Amnesty International needs a Researcher to investigate human

rights violations in South East Asia, including Indonesia, Philippines

and the countries of the South Pacific (except Australia and New

Zealand). Si he will document cases, prepare reports and advise on inhatives to be taken by Amnesty International particularly in

relation to prisoners of conscience, trial procedures, treatment of

. Candalates must have proven research skills, an importial approach,

pressure, tagether with knowledge of the countries, gained first

hand and or from academic study. Familiantly with legal systems of

same of the countries would be useful. Fluent English and Indonesian

are required, and knowledge of one of the Philippine languages and

CLOSING DATE FOR RECEPT OF COMPLETED APPLICATIONS:

AUGUST 19, 1988.

INTERVIEWS SCHEDULED FOR WEEK COMMENCING SEPTEMBER 19, 1988.

Salary: Starts at £14,000 p.a. (index-linked, annual increme

For further information and an application form, please contact

sound political judgment, the ability to work in a team and under

STOCKHOLM - People who HIV could infect people easily even

Dr. Quinn's group, and another the disease, several groups of scient research group at the Centers for Disease Control, have attempted to Previous research has shown that discover why some people are other sexually transmitted diseases much more easily infected with the

> Studying more than 5,000 clients at a Baltimore clinic for people with sexually transmitted diseases. a team led by Dr. Quinn found that people there were at least twice as likely to be infected with the AIDS virus if they also had herpes. Even after discounting differ-

searchers found that heroes sim-

as suphilis and herpes enhanced AIDS infection, because much behavior that increases a person's risk of contracting AIDS — a large

amnesty

international

Dr. Quinn and others empha-number of sexual partners, and Experts find these data disturbsized that research had shown that rare use of condoms, for example ling, because the rates of herpes, - also would increase the risk of contracting other sexually transmitted diseases.

> In an effort to sort out the different risks, researchers from the Centers for Disease Control examined frozen blood samples from 283 homosexuals from San Francisco, who were followed closely beginning in 1978, when they joined a study on hepatitis vaccines.

The study was able to look at serum from men not yet infected with HIV. The researchers then studied the blood to see if herpes infections were present before the HIV infections.

For comparison, the researchers examined the blood of men who were not infected but who had seremained free of HIV.

"Clearly, herpes preceded HIV in at least two-thirds of the men we studied," said Dr. Scott D. Holmberg of the Centers for Disease Control AIDS program, "It would sion other than that herpes can play some role in HIV infection."

chancroid and syphilis have risen sharply among heterosexuals in the past several years.

Chancroid is a bacterial infection that causes ulcers that make it much easier to absorb and transmi the AIDS virus.

According to the American Social Health Association, there are more than 500,000 new cases of herpes in the United States a year.

"One implication of this data is clear," said Lawrence Cores, professor of epidemiology at the University of Washington, "Public health officials need more money better reporting and more readily available technology to deal with herres.

"We don't count cases, or report them or attempt to control infec-tions," he said. "You can't go crazy over an HIV epidemic and ignore

Since 1981, when the AIDS epidemic began in the United States, work on other sexually transmitted diseases has been overshadowed as resources have been shifted to AIDS programs.

Mr. Wright has denied any

Mr. Reagan issued the call for a

the standpoint of the relationship

of the speaker to the majority of the

Mr. Reagan was apparently as-

saming that the ethics committee is

was sure to exonerate him.

Reagan Says Wright Inquiry

special prosecutor, or independent counsel, when he was asked if it an investigator outside - an appointed investigator." Mr. Reagan said in an interview with several foreign newspapers when asked

committee," he said. dominated by Democrats. The 12-member panel is in fact evenly di-

INTERNATIONAL

Needs Special Prosecutor publication of a book about Mr. Wright and that government resources were used to complete

Ronald Reagan said Wednesday that he believed a special prosecutor should be appointed to inquire into reports of misconduct by the the House Speaker, Jim Wright,

about a House ethics committee investigation of Mr. Wright. Mr. Reagan made the comment after first declining to discuss the

Can you improve the document presentation of other people's ideas and produce high quality reports of Main Board decision elements? Yes? Then look at the opportunity we

offerl Join a 54 member state, high tech. satellite communications organization

based in London Enjoy an excellent tax-paid salary Travel and mix with many nationalities.

Influence the style and presentation of documents to the Main Board. Play a critical role in reporting Main Board and committee deliberations.

Set the direction for supervise and promote the organization's small but important library and graphics design services, both of which make full use of

relevant experience

Administration experience in a board or committee environment Excellent written communication skills and

written and pictorial form

Some experience of electronic publishing A benefits package for expatriates includes family travel home every two years. an interest free house loan, education costs for

If you think you qualify please write in English with full career details, to The Personnel Manager, Robert A Dahlgren, INMARSAT, 40 Melton Street. London NWI 2EQ, England.

Telephone 01-387 9089, Fax: 01-387 2115

Managing Director -

Furniture Company

Overseas appointment with subsidiary of a

general management experience and substantial knowledge of DIY furniture case goods and

The corporation is also interested in employing

To apply for the positions described

above, please send cv or telephone or

upholstered furniture operations.

management.

WASHINGTON - President work on the book. wrongdoing, called the accusations politically motivated and called for quick investigation that he said

Democrat of Texas. "I think everyone would feel that it was more proper if it was done by

look into accusations that cam-

investigation by the House com-mittee, which decided last week to paign funds were used to pay for

vided between Republicans and

ARIANE: The Right Stuff

(Continued from Page 1) cials of the National Aeronautics and Space Administration and Morton Thiokol Inc., the builder, said the rocket's redesigned joints and other parts appeared to have withstood the most extreme heat and stresses likely to be encoun-

A failure of a booster joint led to the January 1986 explosion that destroyed the Challenger space the year. The Associated Press redestroyed the Challenger space

The firing of a full-scale produc-tion model of the solid-fuel rocket was conducted at Morton Thiokol's plant near Brigham City, Utah Engineers said a more comprehensive assessment of the results would be made in two weeks.

The first flight of the shuttle Dis-covery, with the modified boosters, is set for Aug. 31, though most officials concede that it could slip into September if routine engineer-ing problems crop up.

Kills Self and 3 Others

United Press Internation DETROIT - A suspended police officer shot and killed three

BOAT: Hong Kong Acts

(Continued from Page 1)

ese refugee population of more than 16,000, 20 percent of whom have been living in closed camps for more than live years while awaiting resettlement.

Officials say Vietnam's weak economy has driven out large numbers of farmers and fishermen from Northern Vietnam who do not qualify as genuine refugees under the United Nations definition of one seeking refuge from persecution on grounds of race, religion, nationality, or membership of a particular social or political group.

Sir David said at Wednesday's session of the Legislative Council that the major resettlement countries "are increasingly unwilling to accept these people, particularly ethnic Vietnamese from North Vietnam, as refugees for resettlement purposes.

Government officials had emphasized this point in meetings with the British foreign secretary, Sir Geoffrey Howe, who visited the territory last month. He called the refugee situation an "intolerable burden" on Hong Kong, a phrase echoed by officials in Hong Kong. More than 7.500 Vietnamese

boat people have arrived in Hong Kong this year, almost double the total for all of 1987, but the number of those resettled was only 1,174 as of mid-June. Last year was the first time since 1979 that arrivals, at 3,395, exceeded departures, at 2.212. Officials said that refugees currently living in closed camps in Hong Kong will continue to be sed for resettlement. In Geneva, the United Nations

High Commission for Refugees criticized the timing of Hong Kong's action. It said that it remained concerned that "unilateral decisions by parties involved could seriously

was proper for Mr. Wright to be to reach a coordinated solution." investigated by a House committee. "I have to wonder if it should not be an independent counsel from The commission said it was involved in discussions with all parties, including the Hanoi government, about a program to determine refugee status.

> ■ Cambodian Peace Talks Cambodian peace talks involving the three main guerrilla groups and the Vietnam-backed Phnom

Penh government are now almost certain to take place next month, Moscow Radio said this week. A translation of the Cambodianlanguage broadcast was received on Wednesday, Reuters reported from Bangkok.

The report said Indonesian, Thai. Vietnamese and Laotian reoresentatives would join the meet later to discuss a political settlement and regional stability.

■ Hanoi Units Leaving

Vietnam announced Wednesday that it will withdraw its military command from Cambodia on June 30 as part of a planned pullout of ported from Bangkok. REAL ESTATE

FOR SALE

ETHNIC: Armenia Asks to Unite With Disputed Land

(Continued from Page 1) troika, possibly the most serious blow recently," the Communist Party youth newspaper Komsomolskaya Pravda said Wednesday. "This is a challenge to the ideals of

to strengthen their point of view. Since February, the dispute over Nagorno-Karabakh has prompted a series of mass protests in Soviet cities and Yerevan, Baku and Stenanakert and has caused economic hardship throughout much of the southern part of the Soviet Union, according to official Soviet reports.

Soviet officials and Western analysts say they regard the chances that Moscow will concede to unite Nagorno-Karabakh and Armenia as minimal, mainly because of Azerbaijani resistance to the move and the fact that it would estabethnic groups could use to buttress

Already, the presidium, or exec-

utive body, of the Supreme Soviet the Soviet people to vote for their of Azerbaijan has rejected propostop leader and strengthen the govals for the reunification of Nagor-ernment's nominal parliament, no-Karabakh and Armenia, a mo-United Press International reporttion that is certain to be repeated ed from Moscow, when the entire Azerbaijani parlia.

The journalist glasnost, a chance for conservatives

Proposals to grant Nagotno-Karabakh autonomy were discussed at a meeting of senior Kremlin officials in Moscow on June 9, according to unconfirmed reports. Western analysts in Moscow said any compromise was not likely to be broached until later in the sum-

lished a precedent that other Soviet

Journalist Proposes Vote A prominent journalist proposed radical changes in the Soviet politi-cal system on Wednesday to permit

The journalist, Fyodor Burmentary body convenes on June 17. latsky, who has close ties to Mik-Instead, Moscow is more likely hall S. Gorbachev, suggested that to propose a compromise, such as delegates to the special Communist making Nagorno-Karabakh, a region of 160,000 residents, an anton-sider holding U.S.-style elections in omous district independent of the republics of Armenian and Azerbaijan.

soci nothing U.S.-Sylic ascretary which the party's general secretary would have to test his popularity in a public run through secret ballofing for the government post off

"Taking into consideration the importance of the post of the leader of the country, it might be expedient to discuss the question of changing to the presidential principle of electing the leader," he wrote n Literaturnaya Gazeta.

Mr. Burlatsky did not specify what would happen under his proposal if the presidential vote weat against the general secretary.

DUKAKIS: New Policy Thinking

(Continued from Page 1) concerned with international law

as a policy standard. Mr. Dukaios offered a generally optimistic view of U.S. relations with Europe and the Soviet Union. He implicitly praised President Reagan for his summit meetings with Mr. Gorbachev and gave the president a pat on the back for his defense of human rights.

When Ronald Reagan raised his voice in Moscow in behalf of human rights and democracy, he spoke for all of us here in the United States, for hundreds of millions more in both halves of a divided Europe, and for billions around the globe," Mr. Dukakis said.

He noted "the possibility for a new and less dangerous competi-tion with the Soviet Union," but compromise the collective efforts challenged Mr. Gorbachev on conventional force reductions and hu-

Mr. Dukakis rejected Mr. Gorbachev's call for equal reductions in U.S. and Soviet military forces in Europe. "We have to have greater reductions from the side with the most forces — the Warsaw Pact,"

"And we should make it clear that improved economic relations with the Soviet Union will depend on their progress in liberalizing em-igration and making good on their commitments under the Helsinki accords." The 1975 European security accords signed in Helsinki with the Soviet Union, an apparent called for basic human rights stan-reference to Mr. Reagan's abrupt dards in Western and Communist

of "burden-sharing," which has said, "should we announce radical emerged as one of the new foreign changes in our strategic described policy buzzwords in the manner. policy buzzwords in the presidential campaign. He said that U.S. allies in NATO will have to "bear a fair share of both the economic and the military burdens of defending freedom around the world."

But Mr. Dukakis does not seem as enamored of military "burden sharing" as are some of his fellow during the past seven years."

Democrats. Many Democrats in Congress have demanded that the European allies and Japan spend more on their military forces to relieve some of the defense expenses borne by the United States. In an interview, Mr. Dukakis aid he is not completely comfortable with this argument. "I don't think the world needs another military superpower," he said. "I don't know that we want Japan or West Germany to start a big military Mr. Dukakis' zeal for alliancebuilding came through in his comments about U.S. policy toward Central and South America. "We insist on going it alone in Central America, in Panama, and other places," he said. "This is one of the

reasons, in my judgment, Nicara-gua is a mess, one of the reasons we've fallen on our face in Pana-George Bush demonstrating his ma." The U.S. should also "stop trying to go it alone" in Europe, he added. proficiency on Wednesday in the country game of horsehoes. Mr. Dukakis seemed to set the

nuclear weapons."

"Our goal?" he went on. "A bal-

ance of conventional forces that,

once in place, will bring greater

security and allow NATO planners

to reduce their reliance on tactical

France Grants Amnesty

PARIS - The government on

Wednesday granted its anticipated

To Parking Offenders

ground for a clear policy debate in the fall campaign with his insistence that the U.S. nuclear deterrent is strong enough already and thus the country can safely refrain from spending for more nu-clear force. "We have today what I believe is a massive and survivable nuclear deterrent," he said.

The governor vowed not to surprise the U.S. allies in negotiations shift in negotiating posture at the Iceland summit meeting in 1986.

adopt dramatic new bargaining positions on nuclear weapons without

amnesty to wayward drivers when it ordered thousands of parking tickets to be torn up under a presidential pardon. onsulting our allies in advance."

Mr. Dukakis said: "NATO has mg fines still unpaid on May 22 worked for 40 years. It can work for would be canceled following the re-

The cabinet said that, subject to 40 more - if our allies do their election of President François Mitshare, and if we stop trying to go it terrand on May 8. The motorists' alone, as we have done too often amnesty traditionally follows French presidential elections.

LOW COST FLIGHTS

ACCESS VOYAGES

One Way F 1000 Ø F1500 F1500 F1500 F1500 F1500 F1450 F1450 F 950 F2650 F 950

F3390

locies and more destinations account on 1st & business class and incohors

Committee

Excellent tax-paid salary



Documents **Administrator**

LONDON

electronic tools. The minimum skills we require are. A degree and at least three years'

expenence including document summansing, editing and consistency checking Impeccable English * A feel for presentation of ideas, both in

children and 30 days' holiday Relocation costs are paid to and from London V e obtain all necessary clearances for you to work in the UK

Policeman in Detroit

persons and injured a fourth on Wednesday, and then killed him-self, the police said. The police said the dead includ-

ed two women, 37 and 19, and a boy. 9. The shootings apparently followed a domestic dispute. A police spokesman did not know why the officer had been suspended.

INTERNATIONAL CLASSIFIED

ON SEINE

latenc building sumptuous duple 780 sq.m., exceptional condition EMBASSY 45 62 16 40.

17th, PORTE MARLOT. Modern, 3:4
100ms, 2 betts + polking F13.000
7th, Avenue Bosquer, imple recusion, 2 bethooms, 2 beths, equipped latchen (flory money) favorious: F16.500
1et 42 25 32 25

PLACE VENDOME, Owner rests land nous apartment about 75 sq.m F12.500 + charges, Tel: 42 61 94 95

16TH. NEAR PLACE ETATS UNIS, modern lunurious building, large das-ble living, 62 spm. 75500. 4522/201. \$4, FAUBOURG SANT HONORE. Beautiful studio, lattiner, both 14,300 including charges. Tel. 45 24 03 37

AUTOMOBILES

EXECUTIVE MISRCEDES, 300 SEL, 1987, law mileage, 5,000 km, as new gutomatic, ar conditioning, san roof, ABS and much maria. Ready for ex-port. P250,000 no VAT. Call. Mi Lebrasseur 42 42 24 68 Paris.

AUTO RENTALS

PARIS ALL INCLUSIVE PRICES

Ford Fresto: F1875 per week, Ford Escort: F2250 per week, Ford Sierro: F2940 per week,

AUTO SHIPPING

PARIS & SUBURBS GEORGE V Fed-b-Terre, 50 sq.m. High class building. GARN - 45.67.22.88 REAL ESTATE

AVE FOCH, 140 sq m. balcany, part-ing, maids 100m. AVE FOCH, 90 so in duples + 40 sq m garden AVE MONTAGONE 2 appartments, usper focr. 110 sq m. + 70 sq m., 2 ga-roges, maids rooms. BCB 47 77 89 JP. PARIS AREA FURNISHED ST CLOUD, 6 room appriment, 4 bad-rooms 45 sa.m. reception, balcohy, view Paris, 2 underground parlungs, F3.650,000 Le Fievre, 46.02.55.40 YOUR REAL ESTATE AGENT IN PARIS

SWITZERLAND SWITZERLAND I
Sole To Foreigners Airfberized
MONTRESK (folse General and
LEYSIN (Abuntan Resort)
Studios 2: 3 4 nooms from
Shr 125,000,
Montgogs 60% and 61% interest
COPIDECO MONTRESK
Grad Rus 52, 1820 Membran
Tel: 021/ 963 21 31

LAKE GENEVA and neighbouring France & MOUNTAIN RESORTS Foreigners can own cholet appriment from SF150000 60% creat at 61/3, REVAC S.A. 52. Moretorillors, CH 1202 GENEVA Tel. 41-22-34 15 40 Telex 27030

USA CENERAL ESTATE FOR SALE 31,000 ACIE poreil of lord 18 miles east of E Pato Texas Elegant home Land stu-cted in last ground area. Many pos-siblines White to Box (0120, B Poso, Texas 20092, USA.

USA RESIDENTIAL MANHATTAN OLYMPIC TOWERS Locased 5th & 51st 2-backgrow, 24 both, noely furnished apartment available immediately, long & short term high Floor Southern e-posture \$7,950 month. Owner 212:308,7430

REAL ESTATE TO RENT/SHARE GREAT BRITAIN MAYFAIR. Short let haven serviced opostments in the heart of Landon's shapping 6 entertainment district. 50 yd. from US Embassy, 24 hour reception. Competitive prices. 10 Lees Place, Growers Sp. London WJ. Tel-101-497 7055 Tit. 259 40 LEES G

LONDON KISHWINGTON, 2-850 ground floor Bot, fully modernaed with application, entry plann. Control near buses, fully. Non-anoliars. Min-mum I vers. £140 week, 01 735-5982 MAYFAIR - NEAR THE RITZ, Cute Georgian townhouse, jacusta, phon to, sleeps 3:5, short lets. 190/right of 1550 week. 01 235 1233. HUNTINGDON HOUSE, luminous ser-scool apartments as Central London. Tal. 01: 373.4525. The 25793

HOLLAND DUTCH HOUSING CENTRE S.V. = = = > • Deluxe rentals • • • • • Valernesk, 174, 1075 CH Amstrerdo Tel: 31.20.664,6444 Fox, 664.5354

August Agrando Lucury apartment house with furnish flats, available for 1 week and mo Phone 6794325, 6793450. Write Vo del Velabro 16, 00186 Roms.

(Continued from Back Page) TO RENT/SHARE TO RENT/SHARE PARIS AREA FURNISHED

Embassy Service

8 Avs. de Massine
75008 Auris

45.62,78.99 FAX 42.89.21.54 METRO RASPAIL OWNER rents newly furnished and decarated I-bedroom loff, \$2000 per transh, high collected window, open view, living room and deiring area. Tel: 43 22 90 93

The Claridge Residence CHAMPS ELYSEES

high class, fully equipped apartments with services. FROM 1 WEEK Tal: 43 59 67 97 Talax 290548 F ILE ST. LOUIS freestone building with lift, 4th floor, orge sportment, hwing - drining, study, 3 bedrooms, 3 boths, fully equipped turniture.

> AT HOME IN PARIS SHORT OR LONG TERM PARIS PROMO Estate Agent - Property Manager 5 Ave Hoche, 75008 Paris. 45 63 25 60

PUINNISHED & UNIFURNISHED FIRST-CLASS APARTMISHTS Automate restol 2 worths. Also first & houses for sole. INTER URBIS, 7, rue Mollien. Pous (Bh), Tel. (1) 4563 1777 16th, TROCACERO - Modern, 2 rooms, F7.800 - 3/4 rooms, F13.500 4th, RE ST LOUIS, Recience!, soble recepton, 3/4 rooms, F30.000 TRL: 42.25,32.25

> HOTEL DE VILLE In a pedestrian road, 18th aerstury building, Luring, 1 bedraam, latchen, both Between 2 gardens, Parlang F8,800 net, Tel-45,03,33,06 PARIS SUMMER RENTAL

LEFT BANK, short term. 43 25 08 91

NOTHING MORE TO PAY 6th LUX66MBOURG. Charming large double studio, beamed cellings, mod-em kitchen & hull both, well furnished. On garden, F4.200 Tel. 47 20 37 99 Raiss include unlimited lims, insurance, collision damage warrier + that. Daily rates and other models available.

CENTRAL RENT-A-CAP

De Goulle Arport (1) 39728389

Paris affice (1) 47.60.52.02. RUBNISHED FLATS FOR RENT from 3 months to 1 year. Endusive. Tel. 47-53.86.38 NEURLY, non-charming 2-room flot, 5 minutes from Metro. Short term poss-ble. F5,900. Tel: 46,22,83.07. MONTMARTRE/SACRE COEUR, July 8 Aug. 3/4 rooms 80 sc.m., equipped lotchen. F5.500. France 43 76 04 85. TRANSCAR 17 ov de Friedland, 7500 Rore, Tel 4225 6444, Nice, 9221 3550 Amwerp 233 9985 Connes 9339 4344

AUTOS TAX FREE FOR MORE THAN 12 YEARS EUROPE'S LARGEST SHOWROOM TRANSCO

16th ARC DE TRIONAPHE, MUST SEE: Larary, view, 85 sq.m., surry, oil con-forts + . 2-3 ma. Owner 45,00,83,71 FACING CANAL ST MARTINL Reach-ing studio. bolcony, swi, F3600. Tel. 4" 5195.35 MARAIS, Parc Boyol, 2 rooms, becut-fully humshed. From July. Tel- office. 40.34.33.00 or home 40.27.93.82 Tax free soles shapping i muranza. We stack over 300 brond new cors. European Japonese - American, Very competing prices - fast delivery. Send for free mulacolor catalogue.
TRANSCO NY, 95 NOOEDERIAAN, 2030 ANTWERP, BEIGIUM.
TI 323/542 6240 Tx 35207 Trans b MONTAIGNE Vost 2-room tenunous, newly redone, oil comforts. Fi1,500. Tel. 47.55.04 84. NO AGENT. Charmingly furnished operature, securpted modern, sun, wew, garage 1st 42.57.04.14

NO AGENT. Lucury furnished operation terrace, new over fors, garage, summer rentals, 46.06.04.37 LICENSE PLATES expire 1 Fast Solutions Auralon, PO 2477, 6901 Lugana Swit-zerland, Fax 091-237747. Th. 844024. Do you need an insurance? Ask us.

PORTE DE ST CLOUD, Brandul double hung + 2 bedrooms, 2 boths, partons 1830 Tel 42.56.29 %
RENT, Furnished or Universidad in Ports. Logement Service: 45.22.68.55 or 43.87.53.03. TAX-FREE cars, all makes and models, very good prices - Buy back scheme. BCM, Box 49, Landon, WC1N 30X UK HEALTH / MEDICAL 6th, ST GERMAIN, Charming 2-room, latchen, bath, rore. F3650. Tel. 42.56.17.23. 6th NEAR LUXENINOURG GARDENS 2 rooms, viceps 4, equipped, by week from F2000; 43 29 50 20 given 8pm

7TH BRVALIDES, view, surry, on garden. balcones, charm, 5 rooms F8000. Tel: 43 06 74 06. 6th, MONTPARMASSE. Becunful rooms, character, 50 sq.m. F5,300 ne Tel- 47,27 84.24. PARIS AREA L'NEURNISHED

SERVICES VHEN CONVENTIONAL MEDIC lais try holistic healing. Please France 93 86 21 61. HOLIDAYS & TRAVEL HONFIEUR. Fornous medieved fishing port. 2 hours Pors. Charming small fest to rent. Beans, fineplace. Beaches, golf. Sleeps 4 From F1250 weekly. Tel: Porn, 45.20 35.55 or write to PP 58 rue Raynouand, 75016 Paris France LEGAL SERVICES U.S. DIVORCE IN 21 DAYS, No need to travel, with or without consent of spouse. Dreimer Legal Associates p'a 16 Weteringdwarstraor 54/54A NL-1017 TP Antiberton, Holland, 16 3120-840226 or 823056, Fee. 823056 HOTELS USA GUAM USA DIVORCE foat, Both sign, no travel. Frae Book. Afterney Don Portenson, Bor BK Agono, Guam. Ph. (671) 477-7637 or (671) 477-7594. TUDOR HOTE. New York 500 rooms. Fash-onable East Side of Manhatron near United Nations, Recombile rates, 1et. 212-96-8800 or 800-221-1253. To: 427951.

ARTS XAXIER MEDINA-CAMPENT Sculpture Editionion Wildenstein Gallery 147 New Band Street LONDON

Pages 22 & 17 FOR MORE **CLASSIFIEDS**

4.

では、一方のでは、一方

world-renowned household-durables company Package neg. around £40,000 + car + full married-status expatriate benefits Our client is a major US multinational with annual sales of \$1 billion in consumer durables. Its

Malaysian company, already successful marketing a wide range of household durable goods, is now establishing a furniture manufacturing facility in Malaysia to broaden its product offering. Reporting to the Managing Director of the Malaysian operations, the Managing Director of

the joint venture will take responsibility for all aspects of the operation, including factory start-up, commercial operations and factory administration.

qualified managers for marketing management positions in other parts of its worldwide operations. To qualify, applicants must be able to demonstrate impressive records of consumer product marketing

write for an application form, to Applicants should have international experience, preferably in Asia, with James Gunn, Ref: 2320/JG/IHT. PA Personnel Services

> Executive Recruitment · Human Resource Consultancy Hyde Park House, 602 Knightsbridge, London SWIX 7LE. Tel: 01-235 6060 Telex: 27874

Now invough June 30th To our Readers in Spain.

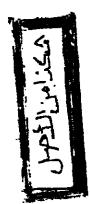
In central Madrid and Barcelona, you can now have

morning of publication and pay no more than the regular newsstand price. For details contact: Madrid Salvador Vidal, tel.: Madrid 250-38-84. Barcelona, Int'l Press Service, tel.: Madrid 733-94-49.

the International Herald

Tribune hand delivered the

Herald Eribune.



IN THE NEWS

Feb. 8: Clerical Workers End 3-Week Strike

An agreement is reached between the Swedish Union of Clerical and Technical Employees in Industry and the Industrial Employers' Organization ending a threeweek strike at leading companies. More than 90,000 white-collar technical and clerical employees were involved in the strike over pay increases.

April 28: Revised Budget Is Approved

The government was approval for a re-vised budget that includes an indirect tax on corporations' cash reserves. The provision would compel companies to deposit 15 per-cent of their cash holdings in a special on-interest central bank fund until July 1990 The provision is intended to spur corporations to increase their spending.

June 7: Bill Is Adopted To Dismantle Reactors

The Riksdag adopts a bill to dismantle the first of Sweden's 12 reactors and establishes a mechanism for deciding when to shut the others within 21 years. Under the law, two reactors are to be unplugged by 1996, one in the Barseback complex in southem Sweden, and another in Ringhals on the west coast. Swedes voted in a 1980 nonbinding referendum to dismantie nuclear reactors by the year 2010.

June 8: Justice Minister Resigns Over Palme Case



Justice Minister Anna-Greta Leijon resigns because of lisclosures that she authorized an un-supervised freelance investigation into the assassination in 1986 of Prime Minister Olof Palme Her resignation was intended to head off a ge-confidence vote in the Swedish parlia-

ment that could have toppled the minority government of Inguar Carlsson



A Low-Key Approach

Carlsson Bolsters Socialist Camp With a Youth-Oriented Campaign

By Chris Mosey

TOCKHOLM — Prime Minister Ing-var Carlsson of Sweden is approaching his first general election as Social Democratic leader this fall, as he enters most other confrontations in political life - with a shyly disarming, unassuming smile

Since taking over after the assassination of his more charismatic predecessor, Olof Palme, two years ago, Mr. Carlsson, 54, has elevated timidity to a tactic, shyness to a strategy and dull deliberation to doctrine.

His low-key approach, for example, in the recent crisis that led to the resignation of his justice minister, Anna-Greta Leijon, served to make the opposition appear an undignified, opportunistic chorus of dissent. Mr. Carlsson defused what could have been a major scandal for the Social Democrats by reducing his input

to the minimum necessary.

The slow care with which he tackles issues and his lack of concern with personal projec-tion are in stark contrast with Mr. Palme's brilliant, off-the-culf and sometimes ill-judged intellectual fireworks.

Yet, perhaps it is not too fanciful to see Mr. Carlsson as representing a new breed of suc-cessful politicians, similar to Michael S. Dukakis, the Democratic candidate for the U.S. dency. Perhaps dull is now beautiful. Mr. Carlsson's election campaign is heavily

"I am really tired of egoism," runs the slogan over a Social Democratic Party poster, the sentiment voiced by an upper-class woman with a delicately chiseled beauty, an archetypal Young Conservative who is obviously having second thoughts.

If one is to believe the image-makers, yup-ples, who only established a tenuous foothold in Sweden, are now a dying, if not dead, breed, and a new generation of concerned youth is emerging: clean-shaven, short-haired, welldressed and basically conformist but entrusting its future to middle-of-the-road socialism.

They also have definite ecological sympa-

thies, and the Social Democratic campaign has Environment Minister Birgitta Dahl has proposed to outlaw the use of the gas freon, which is thought to be responsible at least in part for the rapidly developing "hole" in the ozone shield in the upper atmosphere.

On one Social Democratic poster, a young man says: "We shall show the world it can be done. Sweden [will be] first with a ban on

On another poster, a young man, chin cupped pensively in an elegantly gloved hand, says: "Industry won't invest a penny in the environment if there's nothing in it for them."

Against this highly professional campaign, the opposition is floundering badly. The Conservatives have come up with a series of simple vatives have come up with a series of simple,

dence in his abilities as a possible prime minis-

Still more at a disadvantage against Mr. Carlsson, Olof Johansson, 51, has presided over the once-powerful Center Party for little

over the once-powerful Center Party for little more than a year and has made little effort to develop a profile with voters.

As a result, it is the Liberal leader, Bengt Westerberg, 45, who will pose the biggest threat to Mr. Carlsson. He is, in fact, the only party chairman to have fought a previous election as leader. He took over in 1983 and constant with considerable appropriate 1985 constants.

tested with considerable success the 1985 elec-tion, which was won by Mr. Palme.

The Social Democratic Party secretary, Sten

The Social Democrats are courting the ecologists, who could hold the balance of power in the election.

imageless slogans, such as "Toru schoolbooks and no grades — change government."

The intention is to focus on the harsh realities of rule by the left, to pinpoint declining standards, in this case in the reformed, egalitarian, noncompetitive school system. The effect, however, is reckoned by media watchers to be rather "a downer," pessimistic and lacking in dynamism compared with the "upbeat" message of the Social Democrats.

The Social Democrats are ahead not only in terms of image. Mr. Carlsson, despite his short tenure, has been able to radiate an "elder

The Conservative chairman, Carl Bildt, 39, youngest of the party leaders, suffers badly from his inexperience and his youth. He took over two years ago following the resignation of Ulf Adelsohn and has had little chance to

Opinion polls show a steady decline in confi-

Andersson, however, has warned party sup-porters against complacency. "We could do with dropping a few percentage points in the polls," he told a meeting in the southern city of Malmo. "Then there might be a bit more lire in

While the Social Democrats seem set for victory, his warning is salutary. The two blocs have remained basically balanced for years. with the scales upping usually toward the left.

The interesting thing about the election is the influence of the Greens. Opinion polls

earlier this year suggested that they could hold the balance of power. While their position appears to have weakened, they could still swing votes away from the Communists, who may as a result fall below the 4 percent total needed to gain admission to the Riksdag, or

Deprived of traditional Communist support, Mr. Carlsson might then be forced to make a Continued on page 10

The Economy

Inflation Fears Dampen Boom

By Juris Kaza

TOCKHOLM - Inflation worries are clouding the overall performance of the Swedish economy. And last month, inflation reached its highest level since 1985, economists said Tuesday.

Figures from the Central Bureau of Statistics showed that ences rose at an annual rate of 6.7 percent in May, a figure unmatched since September 1985. The monthly rise of 0.4 percent was, however, lower than the previous month's ase of 0.9 percent.

With key sectors of industry running at full capacity, the boom itself is apparently becoming an inflationary factor, economists say. In the medium term, the boom will slack off, forecasters note, but add that the economy is performing better than espected.

National elections are scheduled for Sep-

tember, and few observers expect any sharp austerny measures by the incumbent Social Democrats before then.

"We have high capacity inflization and a strong demand for labor, so we think relative unit labor costs will do badly again this year," said Lillemor Thalin, a vice president and economist at Svenska Handelsbanken. Handelsbanken sees Swedish labor costs ris-

ing 8 percent in 1988, compared to 7 percent in 1987. For 1989, Ms. Thalin sees another rise of between 7 percent and 8 percent, at the same time as the international markets cool off and

"Against the background of the overheated labor market. I would say the collective bargaining round we have had is a success," said Nils Lundgren, chief economist at Post och-Kreditbanken (PKbanken), the state-owned commercial bank. "Wages will go up between 7 and 7.5 percent, and that's about average for the past few years in Sweden, but 2 or 3 points above our compentors."

Mr. Lundgren said that such trends went unnoticed so long as "Sweden has probably the highest productivity in the industrialized world." He said the country's lead would be dangerously eroded by the time policy makers

noticed Economists agree that the first Swedish ex-port industry to be hit on relative costs will be

paper and pulp.
"You have the forest industry in the United States and Canada with nearly half the cost level of Sweden, but all output is sold at home," said Mr. Lundgren. "Just marginal exports would suffice to cause prices to fall. and the damage to Sweden's current account would be considerable."

"The United States wen't be too active on the European paper and pulp market as long as the domestic market is strong," said Hubert Fromlet, chief economist of Swedbank, the commercial bank owned by Sweden's savings banks. "But if there is a decline in this demand and the dollar remains low, they will be more

Mr. Fromlet said the dollar had reached "fragile stability" but added that "a lower rather than a higher dollar is likely in the next 18 months." The Swedbank economist added, however, that he considered a U.S. recession very unlikely in the foreseeable future. The United States is the single largest export market for such major industries as automobiles.



Workers close off a roll at a paper mill in Timra, north of Stockholm.



Kjell-Olof Feldt

Both Saab and Volvo have reported lower U.S.

Economists say that because of its currency basket. Sweden is less affected by a lower dollar than its main European competitors, since the krona tends to decline along with the dollar against the Deutsche mark.

"This means a continued good to satisfactory outlook for Swedish export companies," noted Mr. Fromlet. Still, Swedbank expects a slightly wider current account deficit of 13 billion kronor in 1989, compared to a forecast 12 billion kronor in 1988 and a 5 billion kronor deficit in 1987.

Looking ahead to the fall election, bank economists say that economic problems will remain the same whether Prime Minister Ing-var Carlsson and the Social Democrats remain

Finance Minister Kjell-Olof Feldt, who generally gets good marks from the business community, drove through a tax on money-market trading as well as a compulsory deposit of a part of Sweden's corporate liquidity in blocked

Mr. Lundgren, a Social Democrat, said that "you need some gestures at this stage to be seen as striking against the capitalists." The most serious long-term problem, he said, is that Europe's longest-ruling Social Democrats have to agree on some policy for reducing the nation's huge public sector spending and bringing labor costs into line with the rest of Europe.

"If the Social Democrats cannot get used to these ideas, they will be pushed aside and we will have governments of the other side," Mr. Lundgren said. "I believe there are lots of leading Social Democrats who want their party to remain the 'natural' ruling party of Swe-

Ms. Thalin of Handelsbanken said the election could only have consequences if the environmental party, the Greens, replaced the small Communist Party as the swing vote in the Riksdag, or parliament. The Communists have generally supported the Social Democrats, but in recent polls they have slipped below the 4 percent limit required for representation in parliament

JURIS KAZA, a Stockholm-based journalist, contributes regularly to the International Herald **NEW ISSUE**

These Bonds having been sold, this announcement appears as a matter of record only

MAY 1988

727

··<u>·</u>..·

...



Skandinaviska Enskilda Banken

(Incorporated in the Kingdom of Sweden with limited liability)

U.S. \$200,000,000

81/4% Bonds Due 1990

Credit Suisse First Boston Limited

Prudential-Bache Capital Funding

SBCI Swiss Bank Corporation Investment banking

Algemene Bank Nederland N.V.

Banque Bruxelles Lambert S.A.

BNP Capital Markets Limited

Commerzbank Aktiengesellschaft

County NatWest Limited

Dresdner Bank Aktiengesellschaft

Enskilda Securities

Goldman Sachs International Corp.

Kuwait Foreign Trading Contracting & Investment Co. (S.A.K.)

Kuwait International Investment Co. s.a.k.

Kuwait Investment Company (S.A.K.)

Union Bank of Finland Ltd



Ingvar Carlsson

Campaign **Woos Youth**

Continued from page 9

deal with one of the non-socialist parties, perhaps the Liberals, in order to form a govern-

As the election nears, however, the Greens appear to be losing support, perhaps because so many of their ideas have been incorporated in the programs of the other parties, and perhaps also because Swedes, while great nature lovers, believe in efficiency far more and see the Social Democrats as the only party capable

of governing effectively. Apart from a labor dispute at the start of the year involving \$9,000 workers in the manufacturing industries, the economy has continued on even keel. Unemployment is below 3 percent, and Finance Minister Kjell-Olof Feldt

has promised tax cuts.

Meanwhile, Mr. Carlsson has enhanced his reputation with visits to Moscow. Washington and Beijing. He has also toured the European Community capitals of Madrid, Brussels, Bonn and London

Cheered on by most leading industrialists, he has edged Sweden closer to the European Community, while stopping short of applying for membership on the grounds that the country's traditional policy of armed neutrality might be compromised.

He has even continued the Palme policy of criticizing U.S. actions in Latin America. Beneath a shy, unassuming exterior. Mr. Carlsson appears to be an extremely clever politician. A victory on Sept. 18 may be the start of a process in which he will, like his predecessors Per Albin Hansson and Tage Erlander, come to be referred to by Swedes as a

landsfuder, or national father figure.

A landsfader should, above all, be reliable. If he also is dull, that counts for little in a country that does not cherish individuality.

CHRIS MOSEY is the Stockholm correspondent for The Times of London and The Observer.

Liberalization Forces Banks Into Rapid Restructuring

The Stock Market's Upswing

By Mats Hallvarsson

TOCKHOLM - Credit markets and the banking sector are a good example of the Social Democratic government's new market orientation.

Liberalization is forcing the entire industry into rapid structural change. and there is more to come. Happile the process is helped by two years of high company profits.

The oligopolistic Swedish banking industry, with three national clearing banks, seven regional banks, a national net of savings banks and a handful of foreign banks, has had another good year. Profits were on average? percent down, but still very healthy after a record year in 1986. This showed almost a two-fold increase compared with 1985.

The three big banks — Skandina-viska Enskilda Banken (SEB), Handelsbanken and Post och Kreditban-ken (PKbanken) - could keep their return on equity at its unprecedented level, but several of the smaller banks saw their returns fall to more normal

Most of the big increase in banking profits over the last two years came from interest-carning business, re-flecting the better balance in the Swedish economy and the generally lower market rates. But earnings from commissions and other businesses have also kept up well as a result of the stock market boom.

Although several banks, including Handelsbank and Gotabanken, two of the largest commercial ones, lost fortunes in the October crash from trading futures and options, banks in

general have been sharing in the current stock market upswing. Overseas investors have bought an

estimated 4.5 billion kronor (\$900 million) of shares in the Stockholm bourse in the five months following the crash. The stock market has risen by 34 percent this year, and between 1980 and last October, it climbed by over 400 percent - among the world's best performers,

The effects of the radical liberalization of the credit markets are only just beginning to be felt in banking circles. Since the Social Democrats' return to power in 1982, the central bank has stripped itself of most of its regulatory power, that is, quantitative restrictions on lending, liquidity quo-tas and fixed interest rate limits for the banks.

This has been coupled with a rapid growth of completely new credit and finance markets, among them like a very active money market, option markets and financial futures market. Even foreign exchange regulations have been eased, making it easier for companies to finance investments abroad and increasing possibilities for individuals to invest in foreign securities.

made banks more market driven and have intensified competition. In the last 12 months, they have gone after the consumer, competing with interest rates at a pace that has worried both the government and the central bank. Sweden's external balance does not allow a consumer boom. The answer was a temporary brake, with higher discount rates in the beginning

The liberalization moves have also

Stockholm Bourse Index (Figures are for last day of each month) 900 850 800 750 700

Ð

1988 1987 Source: Stockholm Stock Exchange

The increased market orientation has also provoked a long overdue structural change of the banking sec-

JASO

After two big mergers at the beginning of the 1970s — between Stock-holm Enskilda Bank and Skandinaviska Banken into SE-banken and between Kreditbanken and Postbanken into PKbanken - it was for long taken for granted that the authorities did not want a further concentration of the banking sector.

But three years ago, two investment groups, LE Lundbergioretagen and Proventus, took big stakes in several of the smaller regional banks, with entities and possibly banking and fi-

Jan F M A May

nancial services holding groups.

Their timing was awkward for the government, which was waiting for a credit committee to propose a new set of laws for the whole credit market. Among the proposals are, according to members of the committee, a limit for ownership in banks of a maximum 10 percent.

The government had to come up with some special provisions, which, in the case of LE Lundbergforetagen, more or less forced it out of one of the banks it controlled. Proventus had to promise to decrease its share of Gota-banken, the fourth biggest money

But it is a sign of the times that Proventus, with tenacity and shrewdness, has succeeded in creating a more or less full-blown financial services house with a holding company, Gota, at the top, and controlling interests in Gotabanken and Wermlandsbanken. finance companies. This move merged two brokers into one of the top 10 players in the securities mar-

It is also an indication of a trend that the state-controlled PKbanken — it went public with a minority portion of its shares four years ago bought the biggest and most successful of the brokerage houses. Carnegie Fondkommission, two months ago.

It provoked a small uproar in the labor movement. The selling company was controlled by Eric Penser, eden's most successful linancier. Union leaders did not like to see the "state-controlled bank" doing business with a private financier living abroad and, as a result of the pay-ment in PK shares, getting one of the biggest interests in the bank.

Privately, representatives of the government repudiate this argument but are more concerned with the price the new chief executive officer of PKbanken, Christer Zetterberg, is prepared to pay. He values Carnegie Fondkommission, with 130 employ-ees and annual earnings averaging ees and annual earnings averaging 220 million kronor over the last four years, to 2.7 billion kronor.

The deal will radically alter the competitive position of PKbanken in the securities markets, where it has been very weak compared with SE-Banken and Handelsbanken. And it will also further dilute the states'

holding, an indication of the political strategy for the banking markets.

Nobody expects the liberalization to go further, especially in view of the Swedish parliament's explicit will to integrate the Swedish economy with the European Community. Many radical reconsiderations will have to be done and reciprocal legislation enacted. Small steps have already been

At the beginning of 1986, foreign banks were allowed into Sweden and soon 12 began operations. Their results have been disappointing. Only two showed operating profits, and only modestly so. Nobody expected quick profits, but a rather helty increase in their combined total loss the second year is proof of over-opti-

Four of the foreign banks have now closed down branches and are operat-ing in Sweden with representatives. One of the reasons for the poor performance is probably the fact that their prime targets in Sweden, the big are so full of cash that they tend to compete with the banks through their

own finance companies. But it is very likely that the foreign banks will soon have better opportunities to share in the profits of the Swedish finance markets. The credit committee in its final white paper this autumn has proposed a measure allowing foreigners to buy stakes of up to 10 to 20 percent in Swedish banks and finance companies.

MATS HALLVARSSON is on the staff of Affärsvärlden, a Swedish busi-ness weekly.

Economists Fear Research Drain to EC Following 1992

By Juris Kaza

→ TOCKHOLM — Some economists worry that Sweden may be slowly drained of industrial research and development capacity if it does not join the European Community or otherwise adjust its tax and economic policies to EC standards.

Other analysts think that the pace of Swedish investment "down in Europe," as Swedes often say, is adequate to keep Swedish corporations competitive in the EC after 1992 if no unexpected barriers are erected. The 12 EC members are pledged to remove all internal barriers to trade in goods and services by 1992.

Acquisitions have ranged from that of Swed-ish Match, now part of the Stora forest prod-ucts group, which bought West Germany's Pegulan floor coverings group and Wilkinson, the British-based match and shaving products group, to Ericsson's acquisition of part of the French CGCT telecommunications company. A research drain is seen by some as one of

the hidden perils of nonmembership in the EC even if Sweden gets a very favorable nonmember relationship with the community before 1992 and even if none of the gloomy scenarios

of discrimination come true. Ulf Dinkelspiel, Sweden's chief negotiator with the EC, said that Sweden seeks "as close a cooperation with the EC as possible, but with regard to our neutrality. This doesn't permit cooperation on foreign policy or security po-licy, but otherwise we are for cooperation in all economic and social areas."

For Swedish-based multinationals that al-ready have footholds in the EC, it is tempting to center research where products can be developed for the single, post-1992 market and where scientific and engineering talent can be recruited from the whole EC at lower cost.

"The biggest threat is that we lose the motor of the corporation, and that Sweden becomes a supplier of raw materials or partially manufac-tured parts," said Kristofer Erlandsson, a specialist on EC issues at the Swedish Industry Federation. "After 1992, you will have not only a single labor market, but also a single capital

market for funding your research."

Nils Lundgren, the chief economist of PKbanken, the state-owned commercial bank, pointed out that "the financial services of the big Swedish multinationals have already moved to Europe, and others are doing and planning the same."

Mr. Erlandsson, however, added that most of the Swedish direct investment boom in En-rope has been "simply based on economic attractiveness, rather than a perceived threat." In the mid-1980s, he noted, the strong dollar made acquisitions in Europe relatively more affordable. In 1987, he said, "the EC accounted for half of Sweden's foreign direct invest-ment, or 12.2 billion kronor (\$2.1 billion) out of a total 23.9 billion kronor.

A member of the Social Democratic Party that has ruled Sweden since World War II with a six-year break from 1976-1982. Mr. Lundgren said there are reasons of politics and prestige for keeping Sweden as close as possible to the EC.

"It is a great worry in Social Democratic moved its headquarters to Switzerland and circles that Sweden at the start of the next century will be full of well-clothed, well-fed workers, with the elite down in Europe," he

At ABB, the merged Asea Brown Boveri, Jan Martinsson, a vice president in charge of re-search at the Swedish subsidiary, dismissed fears that researchers would be flocking to the

He said that "industrial research has to be done in a very close relationship to the com-

mercial and manufacturing activity."
"For ABB, the Swedish R&D leg is very strong because the industrial part of ABB in Sweden is strong, profitable and high tech," he

Last year's merger of Sweden's Asea and the Swiss Brown Boveri group, with its strong EC presence though a German subsidiary, was seen by some analysts as a new model for the future development of Sweden's top multina-

With a strong European partner, Asea

ABB now conducts research at three centers -Vaesteraas, Sweden, Asea's old home town; Heidelberg, West Germany, and Basel, Swit-

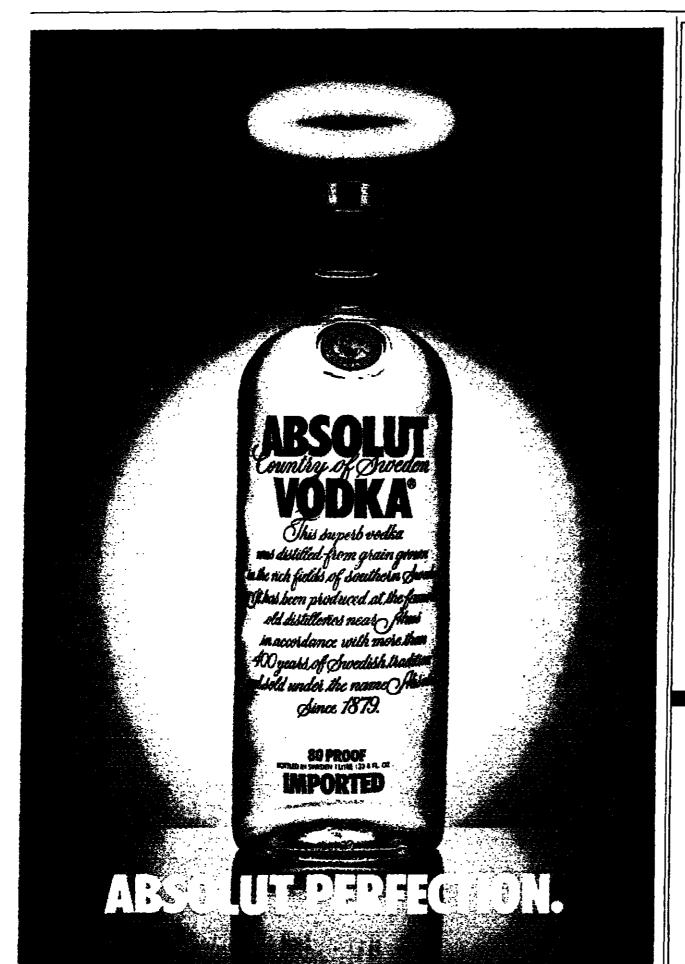
At Svenska Handelsbanken, Lillemor Thalin, a vice president and senior economist, said that the threat from the EC after 1992, if any, is to "smaller and medium-size Swedish compa-nies that aren't set up in that market." She said she thinks that the establishment of

ABB's headquarters outside Sweden is an isolated event.

"I don't see too many Swedish multinationals moving out unless it is this kind of a merger with a foreign company. Corporate taxation here is favorable, and I am not certain there are advantages in the EC," Ms. Thalin said.

Mr. Lundgren said that it is significant that ABB did not put its headquarters in an EC country, but rather in Switzerland. He said that his advice would be for Sweden to develop more toward a Nordic Switzerland, with lower marginal taxes."

16-6-88



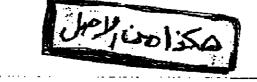
or more off your newsstand price when you subscribe for 12 months to the International Herald Tribune. The longer you subscribe the more you save.

Country/Cu	rency	12 months + 52 ISSUES	% SAVINGS	6 months + 26 ISSUES	% SAVINGS	3 months + 13 ISSUES	% SAVING
Austria	A.Sch.	4,900	39	2,700	33	1,500	25
Belgium	B.Fr.	11,500	37	6,300	31	3,400	25
Denmark	D.Kr.	2,700	33	1,500	25	830	17
Finland	F.M.	1,830	41	1,000	35_	550	29
France	F.F.	1,600	37	880	31	480	25
Germany*	D.M.	600	39	330	33	182	26
Gr. Britain	£	135	38	74	32	41	25
Greece	Dτ.	25,000	47	14,000	41	7,700	35
Ireland	£īd	155_	43	85	38	47	31
Italy	Lire	400,000	39	220,000	33	121,000	26
Luxembourg	LFr.	11,500	37	6,300	31	3,400	25
Netherlands	FL	660	40_	365	33	200	27
Norway (air) — **(hd. del.)	N.Kr. N.Kr.	2,000 2,500	39 24	1,100 1,400	33 15	600 700	27 15
Portugal	Esc.	26,000	51	14,300	46	7,900	40
Spain (air) — (hd.del.)	Ptas. Ptas.	31,000 45,240	41	17,000 22,620	36	9,400 11,310	29
Sweden (air) **(hd. del.)	S.Kr. Skr.	2,000 2,500	39 24	1,100 1,400	33 15	600 700	27 15
Switzerland	S.Fr.	510	44	280	38	154	32
Rest of Europe, I Africa, Middle I		, former Fr. 470	Varies	260	Varies	145	Varies
Rest of Africa, (Asia	Julf Stat	cs, <u>620</u>	country	340	country	190	country

For details, please check here and fill in your address below [

rty marning hand delivery in the following cities: Oslo, Stavanger, Stockholm, Göteborg and Malmö.
Office valid through December 31, 1998 for new coloradors.

	To: Subscription Manager.	NATIONAL Eribum International Herald Tribum 10 2021 Navilly Code Fire	ne, noc. Tel.: (1) 46 37 93 61. Thx.: 612832.			
<u>Guarantee</u>	Please check the subscr	c, 92021 Neurly Ceoex, Fra iption term you desire: 2-month subscription (364 i				
The International Herald Tribune stands behind its long history of excellence. We'll refund your money on all unserved issues in your subscription if you're	26 extra issues with a land 13 extra issues with a land 13 extra issues with a land 14 extra issues with a land 15	•				
not completely satisfied. OUICK SERVICE:	Card account mumber	Diners Vişa	Eurocard MasterCard			
Delivery will begin within seven days of receipt of your order.	Card expiry date Name	Signature (naccessy for cools card partners) Tel/Telex				
	Address					





striking clerical workers gather outside of an Ericsson telecommunications plant.

Merger Mania Sweeps Industry

Most of the acquisitions, in numbers and money terms, have been at home.

By Mats Hallvarsson

TOCKHOLM — Merger mania has broken out in Swedish industry due to large cash hoards after one of the most successful years for the country's top industrial companies since the war. Eyes are fixed on the European Community.

"Even if Sweden is not going to join, Swedish multinationals are," as one executive puts

Helped by large devaluations, such as one of 16 percent in 1982, good economic growth in the West and a change of economic policy by the governing Social Democrats and the labor unions, the big multinationals have produced a string of record results.

The Social Democrats have embarked on a path of cautious liberalization, and the unions now accept high profits and, at least verbally, wage restraint — lessons, presumably, from the dismal 1970s.

Annual reports are full of optimism. The leading 15 multinationals show an average of a 15-percent increase in profits after financial net, which gives them an increase of 250 per-cent since 1981, or 22 percent for each year.

Profitability is equally very high. Last year return on equity for nine of the big companies was more than 15 percent, with 24 percent for the pharmaceutical company Astra, 22 percent for the health care company Pharmacia and 19 percent for Volvo, the automotive company.

This means that the largest 15 compar which represent 40 percent of the total market value of the stock market, for many years now have by far beaten inflation in increasing shareholders' value. In 1987, consumer prices rose 4 percent.

After so many years of high profits, compa-nies have been able to accumulate. The average liquidity position among the big multinationals is 23 percent of turnover, an increase of 10 percentage points since 1984.

This is one of the prime forces behind the merger boom during the last two years, accelerating into a merger mania since last autumn. Swedish companies have made acquisitions of nearly 50 billion Swedish kronor (\$8.3 billion) in only eight months.

Most of the acquisitions, in numbers and money terms, have been at home, which is not normally the case for the big Swedish multinationals. Active in mature markets and following strategies of dominance, their normal way of growth has for many years been buying market shares abroad. Electrolux, the world's biggest white goods producer, is a typical case.

But during the last six months, the whole forest industry in Sweden, the biggest in Europe, has reached a very high degree of concen-

Rats undergo asthma drug tests at an Astra lab.

The pulp and paper company, MoDo, has finally succeeded in creating what is known as the "third forest block." In several swift and shrewd moves, MoDo has taken over Iggesund a manufacturer of "brown" paper, and Holman, (newsprint and hygiene paper), setting the record price in Sweden for a company merger of 6.1 billion kronor in March this year.

The two other "forest blocks," Stora and SCA, have also been very active. Stora, part of the Wallenberg holdings, recently paid 5.9 billion kronor for the equally Wallenberg-dominated Swedish Match (matches and building materials). SCA expanded abroad by letting its affiliated company Mölnlycke (hygiene prod-ucts) buy its French competitor, Peandouce, for 2.1 billion kronor in January.

Other sectors have followed the same pattern. The building industry is now strongly dominated by three giants. Skanska, which in stages has bought JM this spring, SPA and NCC, Nordic Construction Company. NCC is the result of the bid by Nordstiernan for ABV, worth 3.2 billion kronor, completed in May.

The merger was an interesting example of a change in the attitude of the tightly knit web of Swedish industry. It was the first openly unfriendly bid of this scale and was soon followed by another one, in which the gas and energy company AGA put together a consortium to take over Graningeverken, a rich natural re-

sources company, for 5.7 billion kronor. The bid was hotly contested and fell through.

The merger trend has further concentrated the already highly consolidated Swedish indus-try. The same is happening in banking and finance, where a couple of big acquisitions and share transactions are building big groups and holdings with inter-Nordic links.

Sweden now has one of the world's most impressive collections of multinationals and big companies for its size. This worries some, cially the trade unions. They wonder what will happen to their influence on company affairs, when more and more of Swedish industry is located abroad. A particular worrying case is the recent megamerger between Asea and Brown Boveri into ABB, with legal status and head offices in Switzerland.

But on the whole, Swedish society has taken a benign stand on the issue. And one reason is probably the need to have companies with global marketing financial muscles when the European Community achieves its internal market in 1992.

The Riksdag, the Swedish parliament, has decided that the country's policy of neutrality is not compatible for the time being with membership in the European Community. But with these limits, it strongly advocates closest possible cooperation and integration. This strategy is a disappointment for many managers of multinational companies, many of which have most of their sales and production within the

Therefore, it is safe to say that the merger boom is far from running its course.

Unions Show Signs of Discontent

By Chris Mosey

TOCKHOLM — Superficially, one can see the Swedish labor market in two ways. From the bosses' point of view, the unions and the ruling Social Demcratic Party with whom they are inextricably inked, have created a virtual national "closed thop," wielding tremendous power and capa-Jole of bringing the country to its knees in musuit of wage demands.

Then, seen from the unions' side, a sensible, generally conciliatory system of negotiation has been developed: the so-called centralized Swedish model has been superseded by a more exible variant, thus far undefined. Under zich, the unions have usually got the larger part of what they wanted.

However, a third way of looking at the country's annual wage bargaining round has dined force in recent years.

This is that the workers are victims of their nherent national traits of conformity and complacency in allowing the Social Democratc Party, via their union leaders, to place them a virtual straitjacket when it comes to wage

Finance Minister Kjell-Olof Feldt and Stig Malm, the head of the Landsorganisation LO), the Confederation of Trade Unions, merged from this year's round of negotiations ... n good spirits.

Mr. Feldt was able to claim that the 7 percent wage increase won by the unions for post of their members would not damage his leflationary goals; Mr. Malm said that real the lower-paid workers whose increase was just over 10 percent.

The agreement was reached with unprece dented haste and with an absence of the usual threats and counterthreats that normally accompany the negotiations.

The impression is often given in Sweden that the show is actually run by a small club of people, too nice to be termed a conspiracy, and that democratic procedures are just for show after everything has been worked out well in advance over cups of coffee and cakes.

The underlying principle to life here is that if you toe the line, you will be well looked after. And the vast majority of Swedes are adept at toeing the line, conformity being a virtual way of life in a society that has made a quantum leap into the technological age without changing its basic attitudes and mores.

It is an impression only, not the whole truth. The whole truth is more complex, involving the possible start of a breakdown in the dominant conformity. Growing independence on the part of indi-

vidual unions showed up the fragility of the Swedish model, at least in principle. In practice, it has actually continued to function, with just a few unions managing their own independent bargaining with the bosses, the majority relying on LO.

Another, more palpable sign of discontent was a strike by 50,000 white-collar workers at the beginning of the year in pursuit of a a pay claim. The strike hit several Swedish companies hard, particularly Volvo, the automotive

Pehr G. Gyllenhammar, head of Volvo, sins had been made, particularly on behalf of clearly saw it as an ominous sign that the

power of the benevolent conspiracy was threat-"We are in danger of entering a state of

decline and becoming the banana republic of northern Europe," he warned. "The public sector must not be allowed to contribute as much damage as that wrought by the private."

"We are more dependent on our export industry than other comparable countries Mr. Gyllenhammar told a meeting of media leaders in Stockholm. "The media has to put industry in an international perspective.' He attacked the press for concentrating on

countries such as Nicaragua, Argentina and

Lebanon, rather than Europe.

Mr. Gyllenhammar is caught in a dilemma. As a Liberal, he welcomes any show of individuality and a possible break with the dominant socialist tradition. As a company head, he could scarcely welcome the break with conformity of the white-collar workers' strike, which, at the close of hostilities left Volvo the biggest loser, by an estimated 12 billion kronor (\$1.98

Other big companies affected were Saab, the auto and aerospace company, which lost an estimated 6 billion kronor, and Ericsson, the telecommunications giant, 2 billion kronor.

The union involved, the Swedish Union of

Clerical and Technical Employees, finally agreed to a basic pay rise of only 1.9 percent. However, with other factors such as wage drift taken into account, the real increase is around 4.7 percent and wage costs for the companies concerned will rise by 6 percent as a result.

As a mark of dissatisfaction with Sweden's benevolent conspiracy" on wage increases, the strike may be a disturbing portent of things

Promises. Promises.

l Herald Tribut The ing

"We got some very favourable financing"

Rafael de Gracia Navarro, Executive Director, IRHE, Panama City.

La Estrella - Los Valles Hydroelectric Power Plants, Panama, Skanska contract for USD 70 mil-

deliver on time

Meeda Reuben Naburi,

Development Corpo-

ration, Dar Es Salaam.

Kilombero Irrigation

Project, Tanzania,

Skanska contract for USD 11 million.



Plant, Sri Lanka, Skanska contract for USD 313 million

"I would trust

difficult job"

Gamini Dissanayake,

ment, Colombo.

Minister of Lands & Land

Development and Minis-

ter of Mahaweli Develop-

Kounale Hydropower

them with

the most



One of our latest projects. Office and residential

development, London Docklands, UK. Skanska contract for USD 650 million.



is strictly guarded. As well as an impressive record for fast, economic and reliable construction. Plus all the financial strength and technical competence to handle advanced

Promising the impossible? Fair words for a

fast contract? Promises that are sometimes

you will get answers you can count on. A

promise made is a promise kept. Always. It

has given us a commanding reputation that

When you are dealing with Skanska,

kept, and sometimes not?

projects anywhere around the world. Whether it is a minor assignment or a megamillion enterprise.

Building bridges, roadways, tunnels, airports, harbours and subway systems. As well as dams, power plants, process factories and irrigation schemes. And housing, hotels, office centres, shopping malls, schools, hospitals, tourist resorts and industrial develop-

Over the last hundred years we have done a lot of good work. But we certainly expect to do a lot more. So whatever your next project, let us talk to each other. You can only benefit. And you will also get creative technology, solid experience and economics you can trust. That's a promise!

You can really depend on them"

Mohammed Abdullah Al Guwaihes, Director General for Projects and Maintenance, Ministry of Health, Saudi Arabia, Jeddah.

Red Sea Hospital, Saudi Arabia, Skanska contract for USD 80 million.



The brief excerpts shown in this advertisement are taken from a publication entitled The Spirit of Skanska. We will be glad to mail you a copy of this brochure, as well as our 1987 Annual Report.

SKANSKA 1987: Consolidated Balance Sheet, December 31, 1987. in millions of Swedish Kronor (SEK M). Exchange rate: SEK 1,000 = USD 169,69 (April, -88) Liabilities and shareholders' equity 17,567 748 4,016 1,282 1,072 9,622 6,993 4,763 626 1,477 1,204

ed revenues 1987 - SEK 19.631 M

Total 24,685

Total 24,685

SKANSKA

The Civil Engineering and Building Contractor.

International Coordination Office. Skanska, S-21102 Malmö, Sweden. Telephone +46(40)144000. Telex 32247 skanska s. Telefax +46(40)114303:

SCIENCE

The Wisdom of Old Age: Eriksons Offer a Passage

By Daniel Goleman New York Times Service

Massachusetts AMBRIDGE, Massachusetts In his ninth decade of life. Erik H. Erikson has expanded the psychological model of the life cycle that he put forward with his wife, Joan, almost 40 years ago.

Their original work profoundly changed psychology's view of human development. Now, breaking new ground, they have spelled out the way the lessons of each major stage of life can ripen into wisdom in old age. They depict an old age in which one has enough conviction in one's own completeness to ward off the despair that gradual physical disintegration can too easily

bring.
"You've got to learn to accept the law of life, and face the fact that we disintegrate slowly," Mr. Erikson said.

On a recent afternoon, in a rare interview, they sat in their favorite nook in a bay window of Mrs. Erikson's study on the second floor of their Victorian house near Harvard Square in Cambridge. "The light is good here and it's cozy at night," Mrs. Erikson told a visitor.

Although Mr. Erikson has a comfortable study downstairs, and Mrs. Erikson, an artist and author in her own right, has a separate workroom, they prefer to spend their time together in this quiet corner, in the spirit of their lifelong collaboration.

Mr. Erikson, who never earned an academic degree (he is usually called Professor Erikson), deeply affected the study of psychology. Many believe that his widely read books made Freud pertinent to the struggles of adult life and shaped the way people today think about their own emotional growth. He ence is almost a mirror image of gave psychology the term "identity

When Mr. Erikson came to this country in 1933 from Vienna, he spoke little English. Mrs. Erikson, a Canadian, has always lent her editorial hand to those writings of her husband on which she did not act as co-author.

As Mr. Erikson approaches 87 years of age and Mrs. Erikson 86. old age is a topic very much on

Their original chart of the life cycle was prepared in 1950 for a White House conference on childhood and youth. In it, each stage of life, from infancy and early childhood on, is associated with a specific osychological struggle that contributes to a major aspect of

if an infant feels trusting, the result "The world is full of ridiculous diis a sense of hope.

In old age, according to the new addition to the stages, the struggle is between a sense of one's own integrity and a feeling of defeat, of despair about one's life in the phase of normal physical disintegration. The fruit of that struggle is wisdom.

"When we looked at the life cycle in our 40s, we looked to old people for wisdom," Mrs. Erikson said. "At 80, though, we look at other 80year-olds to see who got wise and who not. Lots of old people don't get wise, but you don't get wise unless you age."
Originally, the Eriksons defined

wisdom in the elderly as a more objective concern with life itself in the face of death. Now that they are at that stage of life, they have been developing a detailed description of just what the lessons of each part of life lend to wisdom in old age. For each earlier stage of develop-ment they see a parallel develop-ment toward the end of life's jour-

For instance, the sense of trust that begins to develop from the infant's experience of a loving and supportive environment becomes. in old age, an appreciation of human interdependence, according to

the Eriksons. "Life doesn't make any sense without interdependence." Mrs. Erikson said. "We need each other and the sooner we learn that the better for us all."

■ HE second stage of life, which begins in early childhood with learning control over one's own body, builds the sense of will on the one hand, or shame and doubt on the other. In old age, one's experiwhat it was earlier as the body deteriorates and one needs to learn

In "play age" or preschool children, what is being learned is a sense of initiative and purpose in life, as well as a sense of playfulness and creativity, the theory holds. Two lessons for old age from that stage of life are empathy and resilience, as the Eriksons see it.

"The more you know yourself, the more patience you have for what you see in others," Mrs. Erikson said. "You don't have to accept what people do, but understand what leads them to do it. The stance this leads to is to forgive even though you still oppose."

The child's playfulness becomes, too, a sense of humor about life. "I

inferiority:

Play Age

competence

guilt purpos

Autonomy vs.

Basic trust vs.

failing in modern life.

Mr. Erikson sees a widespread

generativity that will promote posi-

tive values in the lives of the next

generation. Unfortunately, we set

the example of greed, wanting a

bigger and better everything, with

no thought of what will make it a

better world for our great-grand-

children. That's why we go on de-

pleting the earth: we're not think-

As an attribute of wisdom in old

age, generativity has two faces. One

is "caritas," a Greek word for char-

ity, which the Eriksons take in the

broad sense of caring for others.

The other is "agape," a Greek word for love, which they define as a

The final phase of life, in which

integrity battles despair, culmi-

nates in a full wisdom to the degree

believe. If everything has gone well,

wholeness that is strong enough to

offset the downward psychological

pull of the inevitable physical dis-

Overall, the Eriksons contend

formal learning. "What is real wis-

kind of empathy.

integration.

ing of the next generations."

shame: will

Infancy

Early Childhood

At school age, the Eriksons' next stage, the child strives to become effective and industrious, and so develops a sense of competence; if he or she does not, the outcome is

feelings of inferiority. In old age, as one's physical and sensory abilities wane, a lifelong sense of effectiveness is a critical resource. Reflections in old age on the course one's life has taken especially comparing one's early hopes and dreams with the life one actually lived - foster humility. Thus, humility in old age is a realistic appreciation of one's limits and competencies.

HE adolescent's struggle to overcome confusion and find a lifelong identity results in the capacity for commitment and fidelity, the Eriksons hold. Reflections in old age on the complexity of living go hand in hand with a new way of perceiving, one that merges sensory, logical and aesthetic perception, they say. Too often, they say, people overemphasize logic and ignore

other modes of knowing.

If you leave out what your senses tell you, your thinking is not

so good," Mrs. Erikson said. In young adulthood, the conflict is between finding a balance between lasting intimacy and the need for isolation. At the last stage of life, this takes the form of coming to terms with love expressed unexpressed during one's entire life; the understanding of the complexity of relationships is a facet of wisdom.

"You have to live intimacy out over many years, with all the complications of a long-range relation-ship, really to understand it." Mrs. Erikson said. "Anyone can flirt around with many relationships, but commitment is crucial to intimacy. Loving better is what comes from understanding the complications of a long-term intimate

She added: "You put such a stress on passion when you're each earlier phase of life has had a young. You learn about the value positive resolution, the Eriksons of tenderness when you grow old. You also learn in late life not to one achieves a sense of integrity, a hold, to give without hanging on; sense of completeness, of personal to love freely, in the sense of wanting nothing in return."

In the adult years, the psychological tension is between what the Eriksons call generativity and carmg on the one hand and self-ab- that wisdom has little to do with sorption and stagnation on the other. Generativity expresses itself, as dom?" Mrs. Erikson asked. "It In infancy, for instance, the tence of the t Mrs. Erikson put it, in "taking care comes from life experience, well-

The Completed Life Cycle

In the Eriksons' view, each stage of life is associated with a specific psychological conflict and a specific resolution. In a new amplification, lessons from each of the earlier stages mature into the many facets of wisdom in old age, shown in column at right.

Culmination in old age Conflict and Existential identity; a sense of integrity strong enough to withstand physical disintegration. Integrity vs. despair: wisdom Adulthood Caritas, caring for others, and agape, Generativity vs. empathy and concern. stagnation: care Early Adulthood Sense of the complexity of relationships; value of tenderness and loving freely. Intimacy vs. Sense of complexity of life; merger of sensory, logical and aesthetic perception. confusion: fidelity School Age Industry vs.

Humility, acceptance of the course of one's life and unfulfilled hopes. Humor, empathy; resilience.

Acceptance of the cycle of life, from integration to disintegration.

mistrust: hope what you've contributed to life."

Appreciation of Interdependence and

IN BRIEF

"The only thing that can save us as a species is seeing how we're not thinking about future generations in the way we live," he said. Comeback for Wolves Extinct in Wild find out why. Radioactive tracers have been tried, but only short-"What's lacking is generativity, a

WASHINGTON (NYT) - Two pairs of red wolves released from captivity into North Carolina's coastal lowland last fall have produced cabs, officials of the Fish and Wildlife Service report. The agency said this was the first time a species previously extinct in the wild had reproduced after having been reintroduced into its natural habitat.

The birth of the cubs, two of which have been sighted, was greeted with excitement by government biologists and by conservationists. They said that the reproduction boded well not only for the comeback of the endangered red wolf but also for the prospect of saving other creatures that now survive only in zoos and other sheltered preserves.

Top Cyclotron Set to Go on Stream

NEW YORK (NYT) — Officials at Michigan State University have eported that the highest energy cyclotron in the world had been success- the patients. fully tested and would be ready for use in experiments in September. It will be capable of accelerating atoms as heavy as uranium to energies up to eight billion electron volts, using superconducting magnets.

Cyclotrons of this type differ from high-energy particle accelerators in the body, alter them genetically that they bombard targets with the entire nuclei of relatively heavy atoms, and return them. If successful, this rather than with such particles as protons or electrons. Heavy-ion experiment could help quell fears accelerators are used in attempts to create superheavy elements that do of some critics that genetic enginot exist in nature, as well as new isotopes of existing elements.

Birth Control Process Holds Promise

NEW YORK (AP) - An experimental birth control inoculation shows at NIH. promise for blocking pregnancy for six months without significant side effects, a preliminary study suggests. The inoculation, acting like a that one would normally think of as contaminated with viruses could accine, stimulated the immune systems of women volunteers to disrupt

the action of a key hormone needed for pregnancy, researchers said.

The procedure could not be tested directly because the women had

The procedure could not be tested directly because the women had been surgically sterilized. But the immune system reaction appeared to be which was created in the mid-1970s strong enough to work, researchers said. The study is described in a recent to review potential dangers associissue of The Lancet, a British medical journal, by scientists from Austra- ated with gene engineering experilia, the World Health Organization in Geneva and Ohio State University. ments.

Experimental First Is Set AND MAIN MANNE In Human Gene Therapy By Larry Thompson of the National Cancer Institute ing gene therapy to alter the many the many than the many than the many than the many than the many

ical experiment that would put genetically altered cells into human

The proposed procedure, while patients.

This first human gene therapy not a therapy, would initially be used to help follow the progress of experiment would piggyback on the progress of the progress of experiment would piggyback on the progress of the progress a new cancer therapy. More signifi- another experimental treatment cantly, it would raise the curtain on that Dr. Rosenberg has used to a class of treatment that doctors attack melanoma, a skin cancer, as have been pursuing for more than a decade. Ultimately, doctors hope, human gene therapy could be used removed, then white blood cells alto cure such illnesses as cystic fi- ready attacking the tumor are isobrosis, muscular dystrophy and lated. sickle cell anemia.

Before it can be attempted, the proposed experiment must go through an approval process that could take a year or longer.

in a description of the experiment filed with government officials this week, a research team that

"marker" gene into a newly identi-fied type of cancer-fighting cell and then placing the altered cells into

These cells, called tumor infiltrating lymphocytes, or TIL cells, are stimulated with interleukin-2 (IL-2), a white-blood-cell growth hormone, and grown in the laboratory for 30 days. Doctors then inject some 10 trillion TIL cells back into the body, along with IL-2.

Dr. Rosenberg's preliminary report of experiments in nine pa-tients suggests positive results. But the TIL technique apparently does not work in all patients, and Dr. Rosenberg's group is not able to track the TIL cells in the body to lived tracers can be used to avoid harming the patient with radiation.

Instead, Dr. Rosenberg along with Dr. Anderson, a researcher who has long been interested in finding a way to use genetic engineering to cure inherited diseases, want to put a marker gene --- which won't fade the way the radiation does - into the TIL cells to track them in the body. The addition of a marker gene is not expected to improve the TIL treatment, so there would be no additional benefit to

Nonetheless, the experiment is historic because it would for the first time remove human cells from neering of human cells poses unex-

Dr. Anderson first described the experiment at a seminar last week

"It is not the sort of experiment gene therapy," said Dr. William Gartland, head of NIH's Recombi-

By Larry Thompson

Washington Post Server

Washington Post Server

Washington Post Server

of the National Cancer Institute ing gene therapy to alter the washington at the National Institutes of National Heart, Lung and Blood Institute has proposed inserting a linstitute has proposed inserting a makes, causes some 3,000 inherited

Along those lines, Dr. Andersoft has been working on a technique treat severe combined immune d ficiency (SCID), the disorder made famous by a Texas patient widely known as David, "the boy in the bubble." Children suffering from SCID lack a single enzyme is quired to make a normal immensystem. Placing the gene that makes the enzyme into bone min-row cells may one day cure children with SCID.

Although the initial approach to gene engineering with the TIL one will not be used to boost their can-cer-fighting activity, the next round of experiments might.

l gililm

china fulf

. (1)] **144**

91228/A**4**0

. muyt

. : **:** :

. : :::::::#

: No.

A) 40

€. 48

1.34

H ruestill)

मिशियाच दिश

1 5 May

If the first experiments work the team would then attempt to boom the TIL treatment's effectiveness by genetically altering the cells is produce their own IL-2. This might allow the cells to standard their own growth and attack the canon cells, thereby eliminating the need for 1L-2 injections, which are believed to cause the side effects asso ciated with this treatment.

The first review of the proposal will be held by a board of scientist and ethics experts at the cusor institute. From there it faces hear, ings from at least three other bodies before it is reviewed by Dr. langs B. Wyngaarden, the NIH director, for final approval.

"The research community has been quite responsible in holding back on developing actual clinical protocols until the members of the been quite responsible in ho research community were quite sure that certain questions had been clarified." said Dr. LeRoy, Walters, chairman of the NIH man gene therapy subcommittee that will conduct one of the first reviews of the proposal and he the Center for Bioethics at the nedy Institute of Ethics at George town University. Anderson is worked closely with Dr. Walter subcommittee, producing a phobook-sized review of all the re vant scientific issues.

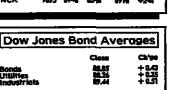
The main issues include wheth the transfer of genes accidental cause disease; whether there good evidence that the gene actual ly works when inserted into a living cell; and whether there are adquate or less risky alternative therk pies available for patients with 1 -

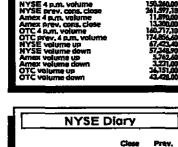
AMEX Most Actives

16303 1% 1% 4941 1036 1036

High Low Last Chy.

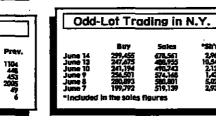
NYSE Most Actives High Low Lost Chg. 25925 5092 4994 4995 25925 5092 4994 4995 20% 21% 12% 34% 84% 87% 119% 21% 21% | + + + 1 + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2 % | + 1 + 2

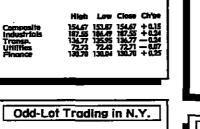




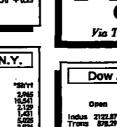
Market Sales

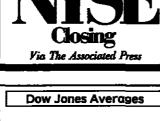




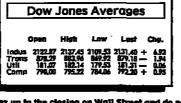


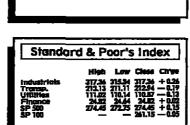
NYSE Index



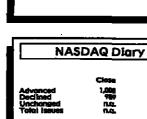


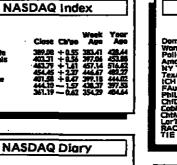
Wednesdays





AMEX Diary







AMEX Stock Index

Drinking water...

impurities.

is safer with Ametek's

filter housings and replace-

ment cartridges that remove

toxic chemicals and other

For current reports, write

Late Gain Sends NYSE Higher

NEW YORK - A spurt of buying in the 2,200 was strong. final minutes of the session broke a day-long stalemate Wednesday on the New York Stock Exchange and allowed stock prices to post modest gains in an otherwise quiet session. Trading

The Dow Jones industrial average, which rose 25.07 points Tuesday, gained 6.93 to close at 2131.40, establishing a post-collapse closing

Advances edged declines by about an 8-7 margin. Volume slowed to 150.26 million shares from 227.15 million traded Tuesday. "Basically, the market spent the day consoli-

dating and digesting the gains scored over the past week," said Hildegard Zagorski, a market analyst with Prudential-Bache Securities Inc. She said the market "hung in very well" after an early bout of profit taking, "and the consoli-dation was sideways, rather than down."

Broad-market indexes also managed small saingains. The New York Stock Exchange index by rose 0.15 to 154.67. Standard & Poor's 500-33. stock index added 0.15 to 274.45. The price of an average share rose three cents.

"The market's behavior has been constructive, with the overall integrity of the recent rally quite good," said Eugene Peroni Jr., chief tech-nical analyst with Janney Montgomery Scott Inc. in Philadelphia.

Mr. Peroni said there was room for a correction on the Dow on the order of 30 to 50 points over the near term, but the market's posture was the American Stock Exchange.

such that the possibility of an advance beyond

"The market seems preoccupied with certain technical fences," Mr. Peroni said. "The next widely acknowledged objective is 2,150."

He said the market should be able to break through that mark, but "rather than in one bolt,

by a series of trading-range movements."
"With the market up about 200 points from the recent lows in May, we will see money moved from the sidelines into the market," Mr. Peroni said. "But I think it will be on a selective and cautious basis. We have already had the flash. The ideal scenario would be to digest and push on. Up two steps, back one." McDermott International was the most ac-

tive issue, unchanged at 19%.
Texaco followed, down 1/2 to 49%. Hewlett-Packard was third, down 2 to 53%. AT&T was unchanged at 274. IBM was un-

changed at 118%.

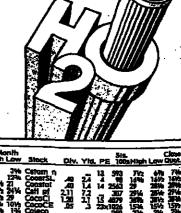
Irving Bank jumped 3% to 70%. The bank said it would consider a sweetened takeover bid by the Bank of New York, which was down 14 to

Among the blue chips, General Electric was off ¼ to 43%, Woolworth was up 2 to 54%, Eastman Kodak was up ¼ to 45 and Merck was In the technology sector, Digital Equipment was off % to 112%, Cray Research was up 1% to

85% and Texas Instruments was unchanged at Prices closed mixed in moderate trading on

| Ta Modern | Ta M

Paoli. Pennsylvania 19301



HURSDAY, JUNE 16, 1988

INTERNATIONAL MANAGER

Interdependent Networks Favored Over Hierarchies

By SHERRY BUCHANAN

ONDON - Management experts speaking at an international forum last week all agreed on one thing: Multinanonal companies must change the way they have managed people over the past 100 years to be competitive in world markets. They must move away from structures that stifle innovation and instead build networks and interdependence

Speaking at the Top Management Forum of Management Genter Europe in Paris, academics said managers also must stop hinking in terms of centralized vs. decentralized ways of organiz-ing relationships with foreign subsidiaries. Instead, they must adopt flexible modes of organization that differ according to type of business, product and geography.

Today's concept of management, the experts said, goes back to World War I, when most com-

Traditional

enough.

structures can keep

innovating quickly

companies from

nies were manufacturers and their employees were mostly blue-collar workers. It ms organizations propensity to manage people in autocratic and hierarchical ways, still proceeding under the assumption that people are disposable.

Peter F. Drucker, professor of social science and management at the Claremont Graduate
School in California, said, "Now we are managing people paid for
their knowledge. We have never done that, and we don't know how to do it. These people have mobility, whereas manual workers have been tied to their job by fear, lack of skills and ignorance. Young people today have horizons; they can move."

Traditional hierarchical structures, which are cumbersome and rigid, can keep multinationals from innovating at a fast enough pace to remain competitive, the academics said. Instead, multinadonals have to use more informal networks and channels.

Paul Evans, who is a professor of organizational behavior at the European Institute of Business Administration in Fontainebleau, France, said, "We are moving toward organizations as networks, where things get done through contacts and personal

: Philips NV, the Dutch multinational, transfers managers systematically from country to country and rotates a group of senior managers (who used to be known within Philips as the "Dutch-Masia") around the world for wide dissemination of critical knowledge and skills.

R EVANS cited International Business Machines
Corp.'s management by contention as an example of
how networks rather than hierarchical calculations. A. how networks rather than hierarchical relationships can make things happen. Managers of IBM operating units have to disculate their plans to all other units that will be affected by them. A manager from any unit who sees a problem with a proposal picks up the phone and tries to work it out.

"How well they will work it out, depends on how well they know each other," Mr. Evans added. "IBM has been good at inilding these relationships."

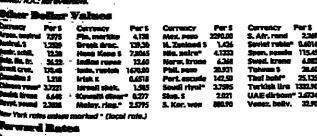
Christopher A. Bartlett, associate professor at Harvard Busi-

--- ness School, found that nine American, Japanese and European multinationals studied are moving away from the traditional models of centralized vs. decentralized management of their foreign subsidiaries. Reality is too complex, the academics argued, for multipationals to organize the relationships with all their subsidiaries in a uniform way.

For example, at Unilever, the Anglo-Dutch consumer products concern, the academics pointed out that the detergents business ast he managed more centrally than packaged foods. But the detergents unit needs less centralization and more responsiveness to local market conditions than the chemicals business.

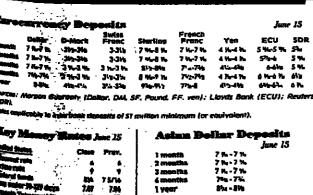
Currency Rates

•								M
	_	D.M.	F.F.		Oldr.	D.F.	S.F.	Yen
			0.3331		_	5.374 *		1.5552
34.57 5	45.36	25.50	6.1775	2,513 -	164145	_	24307	0.2903
1744	` 1125		1.7966	6)34	0,3907	4784 *	1.1745	1.3865 *
LTHES	.— '	377272	10.558	2,223,50	7122	45.29	2.6100	225.59
	2317.50	70.12	228.85	_	661.57	35.997	206,70	10.27
<u> </u>	1,707 5	1,7543	5725	1,382.50	1,7715	36.45	1,44	124,325
2307	18.53	13735		0.4544 *	3,0025	0.1614	4,8275	454*
34.86	275.83	72.36	21.48	8,577	44.45	34471	344	_
	24153	0,5756	124	£1125 *	8,7437	1997 *	_	1142*
120 .	. JAMES	20781	7.004	150274	23334	43,4335	1,7395	149,912
	1.7957	23614	7.945	1,744.51	24535	49.3694	1.5783	T28-55
	04,95 1,444 1,287	NSS 6536 1749 3.125 1746 2.512.50 1747 14.53 1747 14.53 1748 2.615 1748 2.615 1748 2.615	125	1555 6636 28.90 6.1975 1546	125	N.575 45.36 28.90 4.1975 2.812 * 14.5145 12.914 12.914 12.914 12.914 12.914 12.914 12.914 12.914 12.915 12.9	N.575 65.26 28.30 6.1975 2.516 * 18.5165 1.787 1.125 8.2946 0.1340 * 0.1940 4.756 * 1.255 1.787 1.125 2.22.30 1.5155 6.529 * 1.255 1.787 1.787 1.756 5.9725 1.302.30 1.775 3.645 * 1.255 1.787 1.787 1.787 2.448 8.977 4.445 4.467 1.887 2.4631 2.655 2.26 2.125 * 2.247 1.970 * 1.257 * 1.267 1.887 2.4631 2.6731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 4.4335 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 1.887 2.4631 2.0731 7.006 1.542.4 2.3334 1.887 2.4631 2.4631 2.4631 1	N.575 65.26 28.30 6.1775 2.818 18.6145 24.90 1.787 1.125 1.2846 0.1348 0.1840 4.784 1.1845 1.865 1.185 1.8558 2.22.13 1.1155 65.39 2.6118 1.867 1.287 1.760 2.818 64.187 15.99 86.70 1.877 1.275 1.762 1.802.98 1.9775 34.5 1.4875 1.887 1.887 1.275 6.514 3.1005 0.1614 4.8275 1.887 1.8481 2.8781 7.806 0.1725 0.407 1.9170 1.887 1.8481 2.8781 7.806 1.56224 2.8284 4.4385 1.7875 1.887 1.8481 2.8781 7.806 1.56224 2.8284 4.4385 1.7875 1.887 1.8481 2.8781 7.806 1.56224 2.8284 4.4385 1.7875 1.888 1.8881 2.8781 7.806 1.56224 2.8284 4.4385 1.7875 1.888 1.8881 2.8781 7.806 1.56224 2.8284 4.4385 1.7875 1.889 1.8881 2.8781 7.806 1.56224 2.8284 4.4385 1.7875 1.889 1.8881 2.8881 2.8881 4.4385 1.7875 1.880 1.8881 2.8881 2.8881 3.8881 2.8881 4.4385 1.7875 1.880 1.8881 2.8881 2.8881 3.8881 2.8881 4.4385 1.7875 1.880 1.8881 2.8881 2.8881 3.8881 2.8881 4.4385 1.7875 1.880 1.8881 2.8881 2.8881 3.8881 2.8881 4.4385 1.7875 1.880 1.8881 2.8881 2.8881 3.8881 2.8881 4.4385 1.7885 1.7885 1.8881 3.



1,7829 1,785 125.54 125.22 1,7425 1,7374

Interest Rates



U.S. Money Market Fund Telerate Interest Rate Index: 7,193 Source: Merrill Lynch, Telerate. Gold Chip

149,75 459,40 449,83 459,36 459,36

EC Backs Widening Insurance

Plan Paves Way For Cheap Rates

STRASBOURG, France - The European Parliament on Wednesday approved a policy that would open up the heavily protected Eu-ropean Community business insurance market to cross-border competition and allow companies to shop around EC countries for the cheapest rates.

Until now, many businesses have been forced to take out insurance at home, and companies wanting to sell insurance in other EC countries have been foiled by mazes of do-

Under the new EC policy, seen as a flagship of the community's plans to set up a single market free of trade barriers by 1992, compa-nies employing at least 500 people will be free to take out their insurance in any EC country.

The plans to open up the market are expected to have a big impact on the insurance industry, with competition intensifying as companies start selling insurance across

"We are dealing with an area which has been highly protected until now," said Peter Price, a British Conservative Party member of the Parliament. "We have really opened the door."

The new policy is to go into effect in 1990, although four countries - Spain, Portugal, Ireland and Greece — will be allowed to delay opening up their markets be-cause of the undeveloped nature of their own insurance sectors.

The proposal has been restricted to nonlife insurance taken out by commercial companies. But plans eventually to open up the market for the individual are also in the

EC ministers have already given their initial approval to the plans to open the market for commercial risk and are expected to give final approval later this month.

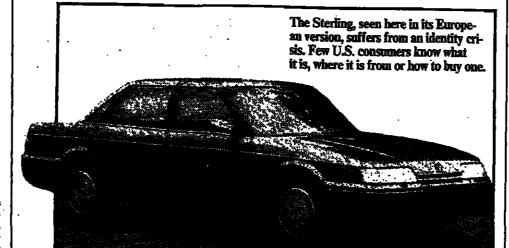
On Monday, EC ministers agreed to allow free circulation of capital throughout the community.

Under the directive, to be implemented in eight EC countries be-ginning in 1990, EC nationals will be able to open bank accounts or borrow money anywhere in the community.

The freeing of capital move-

monetary management if EC currencies come under any external Ministers recognized the need to

step up cooperation further within offices across Switzerland. the European Monetary System, a



Sterling, the Auto, Fails to Shine

Sales of British-Japanese Luxury Car in U.S. Are Slow

By James Risen

Los Angeles Times Service DETROIT — It was to have been a perfect combination: Japanese engineering and British

Leather from English craftsmen, a precision engine from Japanese technicians. They put a royal-sounding nameplate, Sterling, on the body of an Acura Legend, one of the fastest-selling Japanese cars in the United States.

At \$21,740, far below the sticker price of most Enropean luxury cars, how could the American

It has found a way. The Sterling, a luxury car developed by a British joint venture between Rover Group PLC and Honda Motor Co. of Japan is fast turning into one of the biggest losers in the worsening U.S. sales

shump plagning upscale European imports.

Indeed, while the Acura Legend, virtually an identical car, has quickly gained the Japanese a new foothold in the Acura luxury car market, the Sterling has found it hard to get off the ground. Simply put, Sterling has a serious identity crisis. Few car buyers know what it is, where it comes from or even where to get one.

"It's kind of like an auto snipe hunt," said James Jenkins, a salesman at Sterling of Cerritos in Cerritos, California. "One guy came in and said he'd seen a Buick Sterling, and wanted to look at them. A woman said she was sure she had seen one in Korea, a real small one. They think they've seen them, but they really don't know what they are."

Launched in February 1987 with a sales target of 90,000 units annually in the United States within five years, Sterling will be lucky to sell much more than one-tenth of that number this year.

In April, Sterling's U.S. sales embarrassingly plunged to just 546 units, roughly one-third the volume rooted a year earlier. May sales of 637 were

volume posted a year earlier. May sales of 632 were not much better.

By contrast, the Acura Legend, with a similar sticker price, reported monthly sales of about 6,160 units, roughly twice what Sterling has sold all year. Now, Sterling is backing away from its earlier heady sales predictions. "I would see that 90,000 prediction as really just a forecast made in the heat of the moment a couple of years ago," said Chris Woodwark, the new president of Austin Rover Cars of North America, Sterling's U.S. distributor. Sterling's failure to excite American buyers shows how difficult it has become to successfully

launch an entirely new brand of cars in the fiercely competitive auto market. While Honda has been able to use its vast marketing and distribution resources to promote sales of the Legend, Sterling has been something of

an orphan, with little marketing support. The Acura Legend has a bigger name and a lot more money behind it," conceded Michael Geylin, a Sterling spokesman. "The Honda name behind it

has made a big difference." But industry analysts also blamed Austin Rover and Sterling's original American distributor, Nor-

See STERLING, Page 17

U.S. Retail Sales Slowed in May; Output Up 0.4%

WASHINGTON - U.S. retail sales, held back by weak automobile purchases, rose only 0.1 per-cent in May after an unusual April drop, the government said Wednes-

A separate report, however, showed that a surge in automobile manufacturing during May helped boost overall industrial production 0.4 percent last month.

In its retail report, the Commerce Department said sales rose \$119 million, or 0.1 percent, to a seasonally adjusted \$131.88 billion in May. The department also revised its April report to show a 0.4 percent drop, to \$131.76 billion, instead of the previously announced 0.6 percent decline. Analysts said the latest retail

numbers were an encouraging sign that American consumers may not be spending as much on imports as had been feared.

"These numbers should allay fears that Americans are indulging in overconsumption that will make it impossible to drive down the trade deficit," said Richard Rahn, chief economist for the U.S. Chamher of Commerce

The May retail sales level was 5.6 percent higher than in May 1987. Excluding autos, May sales rose 0.5 percent, compared with a revised 0.3 percent April drop, previously reported as a 0.5 percent fall. Automakers curtailed incentives

for buyers on May 11, General merchandise store sales decreased 0.1 percent in May after falling 1.2 percent in April, while department store sales fell 0.2 percent in May after a 0.8 percent April decline

Sales rose, however, at food, apparel, gasoline and drug stores.

was the sixth increase in seven months, but it was the second consecutive weak report.

Most economists had been expecting a rise of about 0.4 percent. Initial sales statistics, however, are often revised in subsequent reports. Nonetheless, analysts said the

preliminary May report, evidence of weak consumer demand, could ease the fears of those who believe inflationary pressures are building. Separately, the Federal Reserve Board said that output of U.S. factories, mines and utilities rose a moderate 0.4 percent in May, the eighth straight month without a

The Fed said the May advance followed a stronger gain of 0.6 percent in April, revised slightly from a previous estimate of 0.7 percent. There was a climb of 0.2 percent in March and no change in February.

The output of motor vehicles in May surged to an annual rate of 7.5 million units, up from the 7 million unit rate in April and a 6.6 million rate in March. Auto output has been rising all year.

Overall industrial output now is 6.1 percent higher than it was a year ago, an indication of the resurgence of the U.S. manufacturing sector, which has enjoyed booming export sales because of the decline in the value of the dollar.

Robert Dieli, economist at Northern Trust Co. of Chicago, said increased factory use and exports are feeding production of business equipment. "The two go hand in hand," he said. "When you get to this high level of activity, businesses make things other busi-

(AP, Reuters, UPI)

Swiss Brokers Have Discovered a Happy Option in Soffex Options give the holder the right to buy or

By Ferdinand Protzman nal Herald Tribune

ZURICH - The Swiss Options and Financial Futures Exchange can not be found on a map. The exchange, which opened May 19, has no building, no trading floor, no paper-strewn pits full of bellowing brokers. It is a computer system, a system the Swiss elieve may be the future of futures trading.

When the Soffex, as the world's first fully automated options and futures exchange is called, started trading, officials were guarded in their predictions. No one was quite sure The rule will be applied in the how the screen-based trading of options on four "poorer" European countries 11 Swiss stocks by some 52 banks and finanlater: in Spain and Ireland in 1992 cial institutions would be received by the and in Greece and Portugal in nation's conservative financial establishment

While electronic trading systems are nothments will pose new problems for ing new, the Soffex's completely electronic systems for both trading and clearing the trades, as well as the lack of an exchange building, is unique. All business is done on computer terminals in exchange members'

That is in marked contrast to the roars of system of linked exchange rates in brokers on the Zurich Stock Exchange, ing to officials. More than 90 percent of which eight EC countries particiwhere the continuous trading of major shares those contracts were for call options, with also breathed new life into the stock market, bankers said.

months ago and where paper still plays a

Jörg Fischer, the deputy chairman of Soffex, a private company set up by the five largest Swiss banks and the Zurich, Geneva and Basel bourses, typified the caution that prevailed when trading began. "We do not expect any miracles," he said. "This is a completely new system and naturally there will be start-up problems, but in the medi-um-term it should significantly boost interest in Swiss stocks."

But the start-up difficulties that have plagued the Marché à Terme des Instrufor Soffex trading at Bank Julius Baer in option trading develop.

ly and has done fine ever since. And turnover has far exceeded our expectations, running at about 14,000 contracts a day on average."

On Wednesday, turnover set a daily record as 16,731 contracts changed hands, accord-

sell a stock at a specified price at a fixed date. Options to buy are referred to as call options, while options to sell are known as put op-

A Soffex official, who declined to be identified, said the preponderance of call options ing in Switzerland.

themselves about option-trading strategies, ments Financiers, or MATIF, in Paris and the Stockholm options market never materigies. As they become more familiar with

"About two-thirds of the trading is by the alized, said Albert Merz, who is responsible options and the system, we will see more put-

There really haven't been any," Mr. Merz said. "The system went down once in the first three days, but it was brought back up quick-suppor chemical company, trade for over 9,000 gave impetus to its creation.

Swiss francs, and the difference in their op"We needed options to male

> tion on a bank share is much cheaper." The link between options and shares has

*No one can explain whether options reinvigorated stocks or vice-versa," said Herbert Fritschi, chief economist at Zurich Cantonal Bank. "But the stock market has been much tions. Investors use options to protect them- livelier since shortly after the Soffex began selves from price fluctuations, a practice operating. It gave us a complete market for termed "hedging." A perfect hedge eliminates the possibility of a future loss, although "People can hedge their stock risks with "People can hedge their stock risks with

options, and options buyers are also active in the share market. It may also have worked to the Soffex's advantage that it was introduced stemmed from the newness of options trad-during a relatively dull period on the stock market. It drew more interest." t that about 25 Swice

market-makers on the Soffex has contribut-

"About two-thirds of the trading is by the market-makers, at the moment, with the remaining third from customers," he said. "As-An option's price is tied to the share price, the exchange continues to develop, that will

while shares of Hoffman-LaRoche, a major customers the Soffex intended to draw, and

"We needed options to make Swiss stocks tion prices is in similar proportion. An op-more attractive for large institutional investors," he said. "They want to be able to hedge their exposure, as they do in London or New

See SOFFEX, Page 15

G7 Said to Agree on Commodity Indicator

inflationary threats in major indus- would be kept secret. trial countries will be adopted at their economic meeting in Toronto next week, according to a senior U.S. Treasury official.

tor, which was broached last fall by

Statement of

3d, had been worked out by repre-WASHINGTON - A contro- sentatives of the seven leading inversial commodity price indicator dustrial democracies that will meet that would help signal the onset of in Toronto. But details, he said, Such an agreement would ad-

vance the economic coordination meeting in Tokyo by establishing a Treasury Assistant Secretary more specific way of measuring David C. Mulford said Tuesday whether individual countries are that technical details of the indica- following inflationary policies. The commodity price indicator,

by the so-called Group of Seven Britain, Canada, France, Italy, Janan the United States and West Germany - to measure their per-

process begun two years ago at the bers also would approve another suggestion by Mr. Baker, made last month in Paris, that they cooperate more closely on "structural" policy issues, such as tax code revisions Treasury Secretary James A. Baker along with others, would be used and financial market deregulation.

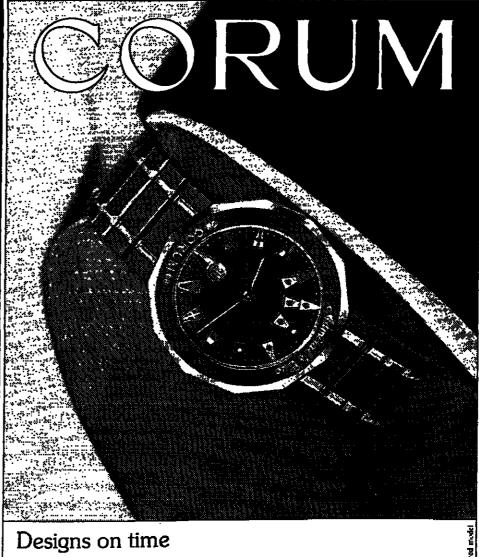
Consolidated Net Sales

(for the period April 1, 1987) to March 31, 1988) in Millions of Yen Income 3,373 3,307 3,343 3.572,435 2,500 income before taxes and minority 2,000 . 65.016 . 60.711 Earnings per share......20.37 (in Yen) (March 31, 1988) in Millions of Yes **Balance Sheet** Liabilities and Shareholders' Equity Bank loans and current portion of Cash and time deposits... .455,088 long-term debt..... Notes and accounts receivable, Notes and accounts payable, trade......630,373 trade625,235505,853 Other current liabilities. Inventories... .778,784 Other current assets431,861 Long-term liabilities Property, plant and equipment......737,920 Minority interest.......126,292 Shareholders' equity......717,938 Other assets..................607,347

> In Touch with Tomorrow TOSHIBA CORPORATION

Total liabilities and

shareholders' equity.....3,459,133



Individually made with a degree of skill and care that belongs to a former time, Corum Watches carry design into the

The Admiral's Cup epitomises this with unusual twelvesided case and the original decoration of enamelled nautical pennants denoting the hours on the watch face. SUISSE

For a brochure write to Corum, 2301 La Chaux-de-Fonds, Switzerland

Wednesdays

EMC s
EGG G

247, 12 32 1114 1516 44 1516 1816 3716 3716 5216 3716 154 36 154 36 154 4716 164 1716 164 1716 164 1716 164 1716 JP Ind JWP S Jockpool JRIVE P JRVF P JERVF P JERC P JERC P JERC P JERC P JOHNJA JERCRI JERCRI

12 80 11 148 17 80 11 1922 17 40 12 420 13 421 14 247 14 247 14 247 15 33 208 8 1694 25/15/16 16/16 16/16 16/16 16/16 16/16 16/16 16/16 16/16 16/16 16/ 200 48 137 150 128 400 218 200 1.10 1.50

| 1944 | MacCo | 1944

1.00 11.7 241 13.4 1.00 12.7 1.00 13.7 1.00 13.7 1.00 13.7 1.00 13.6 1.00 13

154 158 154 44 45 45 85 % 35% 45% 10% 20% 11% 20% 11%

Xerox xirox pi XTRA xTRA xTRA pi Yorkin Zopoto Zoyre Zemex Zenin n Vizenilo Zenin i Zenin i Zenin i Zenin i Zenin i Zenin i

55% 49% 27% 27% 27% 22% 12% 12% 12% 12% 11%

HUSBA

The Global Newspaper.

هكذامن الإمل



Rank of New York Raises Irving Bid

NEW YORK — Bank of New of Co. on Wednesday increased hid for Irving Bank Corp. by bly raising the stock portion of offer and adding other sharede distantives, including a spe-der mostives, including a spe-desk dividend. It said the offer comment on a "prompt" re-

go from Irving. Bank of New York spokesman, on Brady, valued the revised of-for all of Irving's 18.5 million for an or average (0.2) mention and outstanding at about \$1.4 billion of \$76.53 per share. Its existing of offer was valued at about 1 billion or \$63.25 a share.

long said its board of directors descring June 21. The bid was need during a 40-minute ses-worksday between Irving's Joseph A. Rice, and the

that meeting was scheduled af-herice Herman Cahn of the York State Supreme Court could that the two banks try to the differences resulting in me-month-old takeover the Bank of New York had gone must to overturn the results of a cay battle for control of Irving's and no invalidate Irving's herover "poison pill." hvag's management has consis-aty rected the Bank of New arts offers, favoring instead a

Victor to Raise **TV Production**

by person with Banca Com-

TOKYO - Victor Co. of Japan Ltd. will increase its anduction of color television es at plants in the United sales and Britain to meet deand it said Wednesday.

Production at the JVC Manelecturing Co. plant in Elm-cood Park, New Jersey, will ase from the present 20,000 test a month to 40,000 in June. with the emphasis shifted to Much (640-millimeter) and Minch sets from 19- and 20ch models. The plant suphe the U.S., Canadian and ann American markets. JVC Manufacturing UK nt in Scotland, which now

ules 14- and 21-inch sets for the in Europe, the Middle ast and Africa, will begin taking 25- and 28-inch sets at beend of the year. Production here, which began in April, is apected to reach 150,000 sets year by December, 240,000 n 1989 and 400,000 in 1990.

merciale Italiana SpA, Italy's second-largest bank. Because the Bank of New York Stock Exchange Bank of New York stock fell 75 board of Irving had approved
BCI's offer, the poison pill would
not have impeded that bid.

Bank of New York
offer included \$15 in

million, or about 51 percent, of Irving's shares. In addition, it said last month, it would pay shareholders worth up to \$2.50 each. If the art interest on the purchase price from May 31 until the deal was closed. That offer, valued at \$760 million, has been extended until June 27.

Wall Street reacted positively to the revised offer. Irving stock jumped \$3.875 to \$70.125 per share

U.S. Jury Rejects Suit Against Audi for 'Surge'

AKRON, Ohio — A federal jury bas rejected a \$48 million suit filed by a couple who said their Audi 5000 car surged forward and killed their six-year-old son.

The jury deliberated for three hours Tuesday before finding in favor of Audi AG of West Germany and its parent, Volkswagen AG. Audi last week offered to settle a class-action lawsuit in Chicago that could affect as many as 300,000 Audi owners nationwide. Under the proposed settlement, the company would pay up to \$2,000 to past and current owners of Audi 5000s who buy a new Audi. The automaker did not admit fault.

HONG KONG — Hong Kong Telecom-munications Ltd., in its first annual financial

report, is expected to list on Friday a higher profit than its projected earnings of 2.89 billion

Hong Kong dollars (\$370.30 million) for the year ending March 31, analysts said.

Most of the analysts put H.K. Telecom's net earnings for the year at 2.93 billion to 2.99 billion Hong Kong dollars. But Hatim Hoosen-ally of Scrimgeour Vickers said that the compa-

ny might show a 20 percent rise above the

The analysts agreed that H.K. Telecom

would stick to its projected total dividend pay-

H.K. Telecom was formed in January by the merger of Hong Kong Telephone Co. and Ca-

ble and Wireless (Hong Kong) Ltd., giving it

the biggest capitalization on the Hong Kong

Cable and Wireless PLC, a British telecom-

munications concern, owns 80 percent of the

company. The Hong Kong government is the second biggest shareholder, controlling 11 per-

Mr. Hoosenally predicted a good year for H.K. Telecom, with equal contributions from

Hong Kong Telephone and from Cable and

projected profit, to about 3.5 billion dollars.

ment of 12 cents a share for the year.

market, about 67.45 billion dollars.

Bank of New York said its new offer included \$15 in cash, 1.675 BCI is offering \$80 a share for 9.5 shares of its stock, a one-time \$2.50 rants would be paid out of the aftertax gain on the sale of Irving's

adquarters on Wall Street. The existing tender offer, which expires this month, is for \$15 in cash and 1.575 shares of Bank of New York stock.

Mr. Bacot called his bank's new bid "clearly superior" to BCI's. Bank of New York officials said their valuation of \$76.53 per share of Irving stock was based on the closing price of Bank of New York stock Tuesday, while a discounted value of \$76.36 would reflect discounting at a 15 percent annual rate for six months of the proposed \$2.50 per share cash distribution.

Based on an evaluation made by Irving and BCI, they said, the BCI offer has a discounted value of \$68.63 per share.

Bank of New York, which had sought to elect its nominees at Irving's shareholders meeting May 6, has charged that the independent election inspectors improperly re-jected votes cast on behalf of some 950,000 shares. Irving's 16 incumbent directors won re-election by a margin of some 600,000 votes.

H.K. Telecommunications Profit Seen Exceeding Forecast

pregulated business is expected from Hong

Kong Telephone," he said. Mr. Hoosenally added there had been signifi-

cant expansion by Cable and Wireless (Hong Kong) of its international telephone services.

Andrew Hall of the Swiss Bank Corp. stock

brokerage unit, SBCI Hong Kong, said, "Both parts of the group had a comfortable financial position at the time of their merger."

Alice Hui of County Nat West said, "The key

"This will mainly be a result of the huge

premium realized this year on the issue of ordinary shares due to the scrip dividend option," she added. H.K. Telephone's share premium account rose to 396.9 million dollars

The amount of profit Hong Kong Telephone can derive from the operation of basic tele-

phone services is limited to a maximum of 16

Ms. Hui noted that because of a large rise in

such funds, the restricted return would rise 32

percent to 767.7 million dollars for the latest

fiscal year. However, from the current year, the

share premium account will be frozen because

Apart from the economic fundamentals, some analysts said that H.K. Telecom might try

to show its best figures before a share offering that is scheduled by autumn.

to profit growth will have been the high contri-

bution from Hong Kong Telephone.

from 161.8 million in 1987.

percent of its shareholders' funds.

the company has become private.

Elders Owners **Back Buyout** Of BHP Stake

MELBOURNE - Shareholders of Elders IXL Ltd. approved a transaction on Wednesday that will keep control of the company in friendly hands and will give Broken Hill Pty, 974 million Austra-lian dollars (\$778 million).

Under the deal, Harlin Pty. which is controlled by the Élders chairman, John Elliott, and others, will effectively hold 32 percent of Elders through shares and options. Harlin, which currently holds 18.5 percent of Elders. will receive new options replacing defunct options that had been attached to 860 mil-

lion dollars worth of preference shares held by BHP. The BHP shares are to be redeemed for face value plus regular and special dividends.

Harlin previously acquired the options attached to the

BHP and Elders negotiated the redemption of the convert-ible shares as part of BHP's asset sales after its 2.1 billion dollar buyout of the bulk of Bell Resources Ltd.'s 30 percent BHP stake.

Drexel Probe Based on 'Lies.' **Chairman of Bond Firm Says**

By Jacques Neher Special to the Herald Tribune PARIS - The chairman of

Drexel Burnham Lambert Inc., the U.S. investment banking firm that is under investigation for possible insider trading and securities fraud, denied Wednesday that his company had violated the law although he conceded that it may have committed "technical violations."

In a Paris interview, Robert E. Linton, head of the investment banking firm that is widely credited with creating the market for high-yield "junk" bonds in the United States, also disclosed that Drexel may soon announce the first such issue to be launched in Europe.

Mr. Linton, noting that Drexel would "welcome" the opportunity to defend itself in court, said that two separate investigations into the firm's activities were predicated on the "lies" of Ivan F. Boesky, the

"It's Mr. Boesky's word against ours, and he's a proven liar," Mr. Linton told journalists at a breakfast meeting. In November 1986, Mr. Boesky

paid the SEC a record \$100 million fine to settle civil charges that he had traded stocks on the basis of illegal insider information provided by Dennis Levine, a Drexel in-

and in the international markets by fall.

worth about £5 million (\$8.93 million at current

rates), to China's Guangdong Posts and Tele-

communications Bureau for an undisclosed

Mr. Hall said that H.K. Telephone would

and that neither company would have signifi-

Asked about future growth, most of the ana-

lysts said that H.K. Telecom would encounter smaller growth in profits and a lower yield.

optical fiber communication system.

the next six months.



Robert E. Linton

He is now serving a three-year prison sentence after pleading guilty to one criminal charge stemming from his trading in the shares of one company, Fischbach Corp. Mr. Levine is also serving a jail sentence on related criminal

charges.

A U.S. federal grand jury also is considering bringing criminal charges against Drexel. Rudolph W. Giuliani, the U.S. attorney in Manhattan, is heading up that

Mr. Linton said he would entertain a settlement with the SEC and Mr. Giuliani in the interest of saving all parties a costly legal battle of up to five years, but he ruled out "a major settlement that would imply we had done something

Mr. Linton said the SEC probe Cable and Wireless and the Hong Kong centers on 18 charges, all but three government announced last month that each of which stem from information supplied by Mr. Boesky. He said would place 5 percent of H.K. Telecom here Mr. Boesky told the SEC that Drexel improperly "parked" secu-rities with clients, encouraging Local securities laws require that major shareholders of a company make available to the public a stake of at least 25 percent. them to buy or sell stocks prior to an unannounced takeover or merg-Last month, Cable and Wireless (Hong Kong) sold 10 million H.K. Telecom shares. er in which Drexel was involved.

"Anyone who knows our clients would find that claim ridiculous. he said. Other charges, he said, may have been true, but only on "tech-

Mr. Linton also said that Drexel show cash on hand in excess of 1 billion dollars, is trying to introduce high-yield bond financing to Europe, though he predicted it would be a slow

Mr. Hall noted H.K. Telecom has committed itself to large projects, including the develop-ment of optical fiber cables and digital technol-The company's French subsidiary is working on the first such ogy, expansion of international telephone catransaction in France, involving the issuance of the bonds by a city and the Hong Kong-Japan-South Korea French company to finance the He said although the group had indicated it would spend about 30 billion dollars on the new projects between now and the year 2000, its financial position would show little change in \$350 million purchase of an Ameri-

can company, he said.

Drexel officials, who have been noncommital in their meetings with the press since the Securities and Exchange Commission began its probes into company dealings, have opened up to journalists in

BADRUTTS

Summer season 1988

July 2 - September 4

Restaurant - Grill-room

Acapulco snack bar with terrace restaurant

Hall with pianist

King's Club disco

Fitness Center including

indoor and outdoor pools, jacuzzis, saunas, massage,

equipped gym, 4 tennis courts with pro,

squash court, indoor golf with pro.

Bridge room and hostess

Special tournament programs and rates for

Tennis - Bridge - Backgammon - Golf.

Badrutt's Palace Hotel,

CH-7500 St. Moritz, Switzerland

Tel.: 082/21101, Tx: 852124

TOTAL COMPAGNIE FRANÇAISE DES PÉTROLES Extraordinary General Meeting

At the Extraordinary General Meeting held on June 10, 1988, the shareholders of TOTAL COMPACNIE FRANÇAISE DES PETROLES approved a resolution which, by modifying article 12 of the Bye-laws of their Company, empowers them to make use of the right given companies under the law of 17 June 1987 to obtain a fuller knowledge of the structure and evolution of their share ownership.

Henceforth, therefore, any individual or legal entity coming directly or indirectly into possession of 2% or more of the capital or any multiple thereof is bound to give the Company notice within fifteen days of exceeding each of these levels, by registered post stating the number of shares and requesting acknowledgement of receipt.

Failure to make this disclosure as explained in the foregoing paragraph shall result in the withholding of voting rights at Shareholder's Meetings, as prescribed by law, in respect of shares exceeding the Iraction which should have been disclosed, if at any such Meeting the disclosure default has been noted and if one or more shareholders together holding not less than 5% of the capital so request.

Any individual or legal entity is also bound to notify the Company in the manner and within the time limits set forth in paragraph 4 above when their direct or indirect holding in the capital falls below 2% of the latter or any multiple thereof,

TUTAL GROUP

"A mix of steady earnings growth from local network and better earnings growth from the panish State Holding Firm ees First Profit Since 1975

ADRID — Instituto Nacional bdostria. Spain's huge stateal holding company, expects take a profit this year for the inse since 1975, a company

lesman said Wednesday. extinate of the size of the Multe year was available, the

esaid that government policies nesolidating loss-making sec-such as steel and shipbuilding as carefully managed boring have contributed to the re-

Naised about 80 billion pese-(%) milion), partly in a public ting of about 40 percent of its rapin concern, Empresa Napartly by starting in May to re about 20 percent of its power ny Empresa Nacional de Elec-dad SA, with investors.

M owns 62 companies, includ-

Happy Option

lastitutional investors in the and U.K. are already quite that with options trading and e critical of the fact that there an opportunity for it here." all getting the system physically the to go may have been the sest challenge, officials said. one was to begin in lanuary

The Soffer computer displays had and offer prices, matches en decimalistics and analynegotiation of block orders austains members' order Oks Executing and cleaning a the takes a matter of seconds. keep in mind that this was an fact official said. "We locked at le alternatives for options trad-

and decided to go this route. a sulfware was developed for us the hardware was tailored to needs Arthur Anderson AG Blied the software, and we use to Digital Equipment Curp. VAX Impairs and Digital terminals."
While an options contract on the part of the continuously updated Swiss are index will be introduced by e end of 1989 and there are plans and more shares and introduce family futures at some pount, the son their aircady has roused aderable interest from other

The German Options Exchange the Soller official raid rus pare peen discussions' sithe society concrete has been the been to but we do expect that exchanges will want to aca license for the system."

namufacturers of tertilizers ar foods, defense contractors, steel manufacturers, utilities and shipbuilders.

The spokesman said the group employed about 112,000 people, down from about 160,000 five

In 1987, INI reduced its loss to 42.4 billion pesetas from 117.4 bil-

Industry Minister Luis Carlos Croissier, speaking on Tuesday to the Cortes, Spain's parliament, attributed INI's expected profits to the Socialist government's "consistent, serious and rigorous policy on state-owned industry.

Last year, 33 INI companies declared losses, with the worst results in coal mining and shipbuilding. Those which recorded profits included the power utility, known as Endesa, and the airline Iberia Li-

neas Acreas de Espana SA. INI plans a partial privatization of Iberia, probably in 1989 or 1990.

OFFEX:

med from first (wance page)

Weekly ner asser Dr EIRTH પત્રીલઇ ભા Remailte. Linush 104-1968 U.S. \$36.57 hind Listed on the Amsterdam

Stock Exchange Parson Healing & Fation SV Miningay by 214 H + 1 17 11184

BSL BUSINESS SCHOOL LAUSANNE LAUSANINE
SATURDAY SEMINARS D.B.A:
Declar of Business Administration
Take the new adjects by eachs of
securion on Soundays
humarch methods and them by opposted
was with BSL professors of
BSL or you own company
business apparation and high
CAMAT sours required
Content Administration

Contact Admiration Officer 38 orn 54 Deppin or P C. See 2293 1002 (AUSANNE, S-Institute ful. 021: 27 38 33

Weekly net asset value Tologo Pacific Holdings N.V. on 13-4-1988 U.S. \$240.72 Securities 72% Liquidities

Listed on the Amsterdam Stock Exchange Information Pietron, Helding & Pietron NV. Herenges ht 214, 1216 RS. Amsterdam Tel. + 31 - 22 - 211188. If you'd kept US\$ 5,000 in a 6-month dollar deposit account for

> But if you'd allowed the Robeco Group to really put your money towork by investing that same sum in its four investment companies over the same period, it would have grown to a much more attractive US\$ 11.755*.

Choose more growth.

In fact, over a 3 year period you would have enjoyed almost isn't a guarantee of future returns, it's a good indication of what Robeco's responsible, long term investment policy, combined with a global outlook, can achieve.

From this single entry point, you can invest in any or all of our four top-performing investment companies, each of which concentrates on different types of international investments. Robeco invests in blue-chip companies, Rolinco in growthorientated stocks and shares, Rorento in bonds and Rodamco in commercial property. So you'll have plenty of opportunity to



IN THE LAST 5 YEARS, HOW MUCH MONEY DID YOUR MONEY MAKE?

the 5 years ending 31st May 1988, it would have grown to US\$7,550. part or all of your investment as easily as making a withdrawal

That's over two-and-a-half times more growth for your money. five-and-a-half times better growth with the Robeco Group than in a 6-month dollar deposit, while over I year it would have been 27% better - despite the crash. And although past performance

The Robeco Geneva Account.

The Robeco Group has been serving investors worldwide since 1933 and today manages assets valued at over USS 15 billion, making it Europe's leading investment house.

This wealth of experience has led the Group to set up the Robeco Geneva Account. Based in Switzerland, it has been specifically designed to make international investing easier. more cost-effective and more flexible than ever before.

choose your own balance between income and capital growth, performance and risk.

You'll also be pleased to learn that our administration costs are extremely low, switching investments between the four companies is very simple, and don't forget that you can cash in

from your current account. Find out more.

Postcode

The minimum investment in a Robeco Geneva Account is only US\$ 5,000 or equivalent. So send us the coupon today and we'll show you just how much more money your money can make. Figures quoted assume that your initial investment had been divided

equally between our four investment companies. To: The Manager, Robeco Group, PO Box 973, 3000 AZ Rotterdam, Holland. Yes, I'm interested in the Robeco Geneva Account.

Please send complete investment information to: Mr/Mrs/Miss/Ms (Delete where appropriate) Surname & Initials Fuli Address_

Country ROBECO GENEVA ACCOUNT



The Annual General Meeting of TOTAL CFP, held on June 10, 1988 with Mr. François-Xavier ORTOLL, in the Chair, approved the accounts for 1987. All the resolutions were adopted.

In his address, the Chairman outlined the development of the company in 1987 and the first part of 1988. As was to be expected in an uncertain economic climate, the information currently available was not sufficient or too contradictory to permit an assessment of how the year as a whole was likely to develop. Nevertheless, the upstream sector should benefit from the start-up of the Alwyn North field and the acquisition of CSX

Concerning the oil market, the Chairman recalled that the previous year had seen, at least in its early stages, a return to stability in crude prices. However, surplus supply in the last quarter, combined with the decline in the dollar, had resulted in a drop in prices. As far as the industry was concerned, this meant negative upstream and downstream margins. The Group's robust financial structure, Mr. ORTOLI added, had nevertheless enabled it to meet these difficulties. In the present climate, the Chairman stated once again, an oil price of the order of \$18/b remained a political probability for future years. probability for future years.

Mr. ORTOLI expressed his conviction that hydrocarbons would continue to play an essential part in meeting world energy requirements for the foresecable future. He recalled the main strategic guidelines of the Company's overall policy: a broadening of the Group's "upstream" oil and Company's overall policy: a broadening of the Group's "upstream" oil and gas base through a selective exploration thrust and a dynamic policy with regard to the acquisition of reserves; the need to consolidate relations with Middle East countries; the advantages for an integrated oil group of having a large downstream sector whose task it was to find its own balance and indeed a new prosperity; continued development of international trading. Lastly, Mr. ORTOLI remarked, all opportunities for diversification which could be profitable should be exploited.

 Financial performance: After the exceptional events of 1986, the year 1987 represented a year of both consolidation and transition characteryear 1987 represented a year of both consolidation and transition characterized by a marked improvement in the Group's financial results. The consolidated net result (Group share) amounted to FF 1.5 billion, compared with a loss of FF 0.5 billion in 1986. This improvement was essentially due

with a loss of Fr 0.5 fallion in 1980. This improvement was essentially due to the profits from the sale of assets and the reversal in stockholding movements. Furthermore, diversification activities showed good results, particularly as regards HUTCHINSON and OFP.

The Group generated a cash flow of FF. 6.6 billion in 1987 compared with FF. 4.1 billion in 1986 and was able to finance investments amounting to FF. 8.7 billion (compared with FF. 9.6 billion in 1986). Substantial distincestment took place, notably the sale of the Italian refining-marketing with the sale of the Italian refining-marketing subsidiary and the exploration-production assets in Australia.

Activities:

The year was marked by:

— start-up of the Alwyn North field in the British North Sea, the launch of the Hidra project in Argentina, and lastly, the development of exploration with encouraging results, as in Indonesia, Holland, Angola and

Losombia.

In the refining sector, despite still occasionally negative results, the restructuring and modernization decided on in previous years has begun to bear fruit. Frontiers were redrawn: thus in Italy, the Group sold its refining marketing subsidiary, which had been showing a loss for some time. In the financial sphere, the Group acquired 3% of the capital of PARIBAS. Morever, the stock market upheaval in the antunan prevented implementation of the second part of the capital increase which had been decided on in principle in 1986.

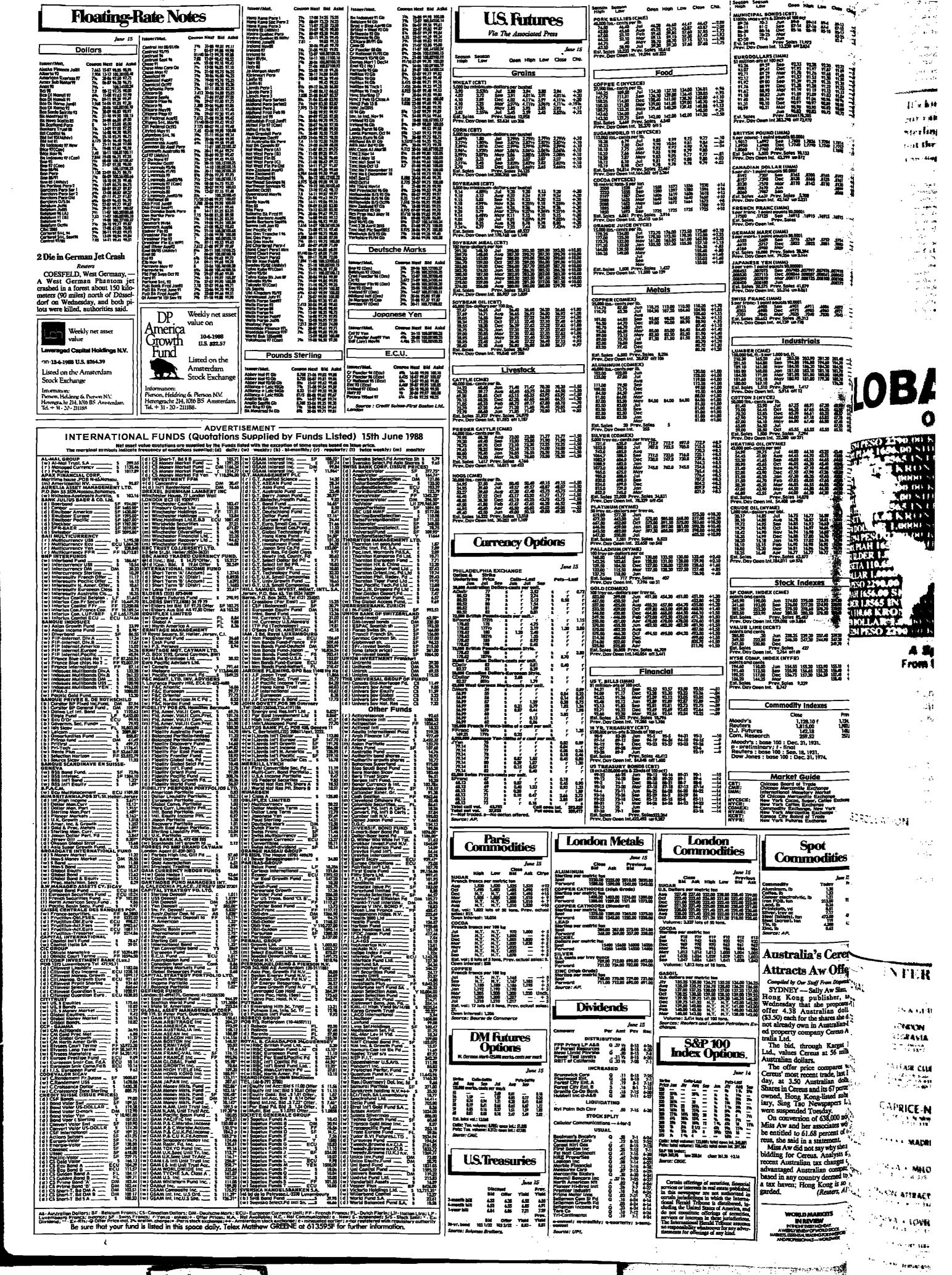
At the close of the meeting, the Board of Directors met and voted unanimoulsy to renew Mr. ORTOLI's appointment as President.

Significant data 1987	
The Group Resources Oil (millions of tonnes)	49,30 5,90 87,10 6,60 1,55 8,70
The parent company Tamover (in billions of francs) Net income (in billions of francs) Dividend per share: FF 20 (+ tax credit of FF 10) Date of dividend payment: June 16	33.80 1.40

The irochure "TOTAL COMPAGNIE FRANÇAISE DES PÉTROLES IN 1987" can be obtained in English and French from Service Diffusion, 5 Rue Michel-Ange, 75781 Paris Cedex 16, France.

THOSE GROUP

Mail Lange Long



هكذامن الرجل

STERLING: Joint-Venture Luxury Model Fails to Attract U.S. Buyers

outimed from first finance page) in Braman, a Miami car dealer no had no previous wholesaling perience, for failing to underand how much money and effort hild be required to gain accepnce in the U.S. market.

To try to do the marketing on a sestring like they did was a for-als for failure, said Martin gu' su anto inquetra consultant. th Abt & Associates, a Bostonsed consulting firm.

"As an organization, Braman's oup was ill-equipped to become a L distributor," said Maryann eller, an automotive analyst with einvestment firm of Furman Selz ager Dietz Burney Inc. "You n't just take the car off the boat al then expect to sell it."

Although Rover executives deed that they were unhappy with r. Braman, they nevertheless be-n last month to shake up Sterg's U.S. operations. The British to maker took over its U.S. disbutor in mid-May, buying out merican distribution rights since erling's introduction.

Mr. Braman could not be sched for comment. Mr. Woodk said that Rover bought out consolidate Sterling operations to its organization.

Yet, almost immediately, Rover in removed Sterling's American esident, Raymond Ketchledge, a rmer executive of Volkswagen of

Stock Index

ARISTOCATS

Poor Credit Cords Accept let 61 258 8090 (3 lines) 12 0000 - methodit

SCICO CITY, DOMANA Sport crus

ESCORT SERVICE. 022/21-99 61

51 Secuciono Plote, London 5W3. Tel: 01 594 6513: 2749 (4:12 pm)

AMSTERDAM BERNADETTE Escort Service. Number One. 24 hr vervice Call (0) 20-32/799 or (0) 20-36/2833.

Mr. Ketchledge was replaced by Mr. Woodwark, a Rover veteran tray the car as having a purely Brit-

Rover has also fired Sterling's second advertising agency in 18 months. Hal Riney & Partners, which just won the him of the partners of the English country-side with the tag line: "Sterling The inevitable British road car."

Consumers have thus been confused. "There certainly is a real-which just won the him of the partners." which just won the huge Saturn lem in that the car isn't being pre-Corp. account at General Motors sented well enough to be

'It's kind of like an auto snipe hunt. One guy came in and said he'd seen a Buick Sterling. They think they've seen them, but they really don't know what they are.'

O'Grady, an automotive analyst

with Integrated Automotive Re-

dealers are "dual" outlets, selling

other car lines out of the same

and thus had a conflict with its acceptable." said Thomas As a result, Sterling is now withimage is adrift and when Sterling dealers seem increasingly impatient for some kind of marketing push

A Sterling salesman in California.

ing," said Rick Nabers, the general er of Nabers Cadillac-Sterling in Costa Mesa, California. They haven't done enough to put the car in the public's mind."

The advertising that has been done for Sterling has seemed mud-

done for Sterling has seemed mud-dled and ineffective. After initially stuck in the corner of a Cadillac or stressing the car's hybrid Japanese-

America who had been brought in British roots, Sterling ads now have men and customers alike. Acura by Mr. Braman. dropped all references to Japan. meanwhile is developing an identi-Instead, current Sterling ads por ty of its own. And so, even though is sold by only about 60 more who has moved from Britain to ish lineage. They show it in front of take over at Sterling's Miami head- a painting of the English countrydealers than Sterling, Legend has

Some of Sterling's problems have come because of the car itself. Complaints about quality prob-lems have led some industry analysts to conclude that the British oint venture has not met the same igh standards that Honda sets in

Mr. Woodwark said Sterling is working to meet such standards of quality. He noted that, until recent-ly, Legends bound for Europe were built on the same British assembly line as the Sterling, "So, we're obviously very familiar with the Legend's quality," he said. "We're keen to make sure the car is of the highest quality possible.

Still, sophisticated car buyers who discover that the Sterling is the same as a Legend, appear to be opting for the aura of Japanesebirilt quality, analysts said.

has been that all of Sterling's 180 with differentiating themselves from the Legend," said William Poshowrooms they use for Sterling. chiluk, an analyst with Autofacts, a Paoli, Pennsylvania, market re-search firm. They've got to try to explain that they are different and better than Acura. That's a very, By contrast, Honda was able to demand that all Acura dealers be exclusive, forcing franchise holders very difficult marketing problem in the United States, according to en Honda's excellent reputation Buick dealership, ignored by sales- Mr. Pochiluk.

BUSINESS YEAR 1987

Proven ability to perform

DGZ International S.A. concentrates on dient targets. We serve the financial needs of public and corporate customers as well as financial institutions. In 1987, our principled approach again proved mutually beneficial.

Financial Highlights 1987

(DM million)		1986		
Total Assets	5,819	5,635		
Balances with Banks	1,819	1,711		
Advances to Customers	1,467	1,403		
Securities	870	870		
Liabilities to Banks	4,763	4,701		
Capital and Reserves	135	130		

A copy of our 1987 Annual Report is available upon request.



16, Boulevard Royal, P.O. Box 19, L-2449 Luxembourg Telephone: 462471-1, Telex: 2841

GLOBAL FINANCE October 3, 1988



A Special Editorial Report From the Editors of Business Week

This timely editorial report on the critical trends in international finance will be published as top officials head for the IMF meeting in West Berlin during the week of September 24.

Reserve your space soon!

Regular advertising rates apply.

LONDON ESCORT AGENCY -Europeon & Middle East Escors, Tel.
01-452-4301.

Pages 22 & 8

FOR MORE

CLASSIFIEDS

** BLONDES ESCORT Servic *** European & For Eastern *** 24 hours, London 723 8667

THEMS EXECUTIVE ESCORT AND Guide Service. 7 days a week, English spoken. Tel. 3641746 Athens.

LONDON ORIENTAL GUIDE and Es-cort Service. Central London - Heath-row, Tet. 0836 630690.

ISSUE DATE: 4/C Closing: **B&W Closing:**

OCTOBER 3 August 29 September 5

Business Week's focused, analytical Call your Business Week International representative today. coverage provides readers with the kind of broad-based financial journalism they (69) 72-01-81 Frankfurt: simply can't get anywhere else. (21) 27-4411 Lausanne: (1) 493-1451 London: **BONUS CIRCULATION** (2) 89010103 Milan: Business Week's International Edition will New York: (212) 512-3867 be distributed to all delegates attending the IMF meeting. This timely special editorial report will be (1) 42-89-03-81 Paris: (3) 581-9811 Tokyo: for everyone involved in today's global financial marketplace. The world's only international newsweekly of business. Au-Iralia SCORTS & GUIDES INTERNATIONAL CLASSIFIED **ESCORTS & GUIDES** EXQUISITE INTERNATIONAL Escort Service. Washington, D.C. USA. Tel-202-362-4503. MICHIE INTERNATIONAL (Continued from Page 8) GENEVA PRETY FSCORT SERVICE FSCORT SERVICE ESCORTS & GUIDES ESCORTS & GUIDES ESCORTS & GUIDES **ESCORT** GENEVA ROYAL GENEVA > 4 THE VER Except Service, > > 4 Telephone 022 / 812 772, LONDON SERVICE * GENEVA GINGER'S * ESCORT SERVICE 022/ 34'41 86 * ZURICH 558720 ** *** GENEVA DANY ESCORT *** and guide service. Tel: Geneva 022/ 35 68 23. BELGRAVIA Private Tourism Guide Service Credit Cards Accepted Sead office in New York Escent Service. Tel: 736 5877. LONDON BRAZILIAN ESCORT Service. Open seven days a week. Multi-langual. Tel: 01 723 4666. 30 W 56 St, NYC 10019 US * ZURICH * CAROLINE **ZURICH** MAYFAIR CLUB PSCORT SERVICE. 01 / 252 61 74 Escart Service, Tel 01/41 76 09 212-765-7896 MEUNICH •• 91 23 14 •• ESCORT AND GLIDE AGENCY. The Friendly Service. ESCORT SERVICE from 5pm ROTTERDAM (0) 10-4254155 THE HAGUE (0) 70-60 79 96 212-765-7754 Svelyn First Class Escort Service, Tel. 37 56 70. ZURICH SUSAN Milan VIP Escort Agency 2-461 125 MAJOR CREDIT CARDS AND CHECKS ACCEPTED ESCORT SERVICE, 01/44 24 73 SHADOWS * * * * Excert Service. Tel: Modrid 341-2629993 ZURICH MARSHA'S ESCORT Service Multilinguol. Please telephone. 01 / 463 80 54 CAPRICE-NY NISSELDORF Cologne-Essen-Born Dusburg - Krefeld and area, France Escort + Travel service, Credit cards Tel: 0211/33/22/07 anytime. TONDON PSCORT SERVICE IN NEW YORK TEL 212-737 3291. Vienna Escort Service 56 86 84 SOPHIE FRENCH SPEAKING Sophisti-cased Escort and Guide Service. Tel: 370 4067 London. KENSINGTON Bubbly, confinental Lody Escort Service. Tel: 01-386 7671. MADRED IMPACT ESCORY and Guide Service. Multilangual. Visa. Open ESCORT SERVICE SINGTON CHURCH ST, WI 937 P136 OR 927 9133 for crysil cards accepted. **** MADRID Service, Multilingual, Visa, C 11am - midnight, Tel: 261 4142 BRUSSES. **** ANN **** Becort Service. Mehillaguel. Tel: 02-733 88 07. Credit cords occupied. Your Escort Service Tel: 259 90 02 MIA & RENEE Exclusive New York Escor: Service (212) 988-1666. COPENHAGEN - STOCKHOUM ME Scandinavia Escart Service, Male Temale, Tel. 451-54 17 06 ar 54 60 16 PEANKRURT "TOP TEN" ESCORT SERVICE 089 / 55-88-26. OPEN 7 DAYS A WEEK FROM 3PM. GENEVA * MELODIE TOKYO EXCLUSIVE ESCORT Service Cards acceptable. Telephone. Tokyo 03 798 4350. LONDON ROME CLUB SUROPE ESCORT & Guide Service. Tel: 06/589 2604 or 589 1146 from 4 pm to 9:30 pm) ESCORT SERVICE, Tel: 022/461158 oriman Escort Agency FEANNITURY - BEST CONNECTION Excort Service, Phone: 069 / 84 48 75 or 84 48 76. 67 Chilleen Street, London WI : 486 2724 or 486 1158 Sajor credit cords accepted OKYO - RRST CLASS - ESCORT/ Guide and Membership Service. Tel: [13] 351-2278. LONDON ATTRACTIONS AMSTERDAM JASMIN Escort Sa vice, Tel. 020-904987. The best town Credit conds accepted. scort Service. Tel: 01-266-3105 Secont Service. Phone: (7) 20 911(30). All mojor credit cords occepted. * FRANKRIET-WIESBADEN ** *** Christing's Escort Service *** ** 069/36 46 56. Credit Cords ** GENEVA * LOVELY *

Probably the best beer in the world.

Wednesdays

ABIM G
ABIM G
#

115/46 15/16 .36b 7.8 .40 3.9 .05e .3 .80 3.4 1.92 8.9

13 CDI s
9 CIM I 1,20 11
19 CMI CD
70 CMS C CMI CD
70 $\frac{1}{2}$ $\frac{1}$ 25344 243201213344 14734 1284年 1287年 500 579 468 1 44 99 169 462 4 12 4 6 8 8 1 6 2 2 10 2 15 17 48 11

12 1.7 19 1.9 1.9 3.6 11

994499461118 21404561119884615546128461254613118645546155461255461311864554615546131186455461554615546

944946410 VIAVA 22520140 VIAVA 25 VIAVA

18% 19% 6% 5 3% 15 13 4%

17% 10% 15% 19% 12% 22 13% 25% 10% 55% 17%

.40 .10 .20 .40

4% GR!

2% GT!

3% GT!

110: GW Utn

124: Goinsco Si 10.3

24: Goinsco Si 10.3

24: Goinsco Si 10.3

25: Germso

124: Germso

125: Germso

126: Germso

126: Germso

127: Germso

127: Germso

128: Germso

128: Germso

129: Germso

129: Germso

120: Germso

121: Germso

121: Germso

122: Germso

123: Germso

123: Germso

124: Germso

125: Germso

126: Germso

127: Germso

128: Germso

129: Germso

139: Germso

149: Germso

159: Germso

160: Germso

179: Germso

179: Germso

180: Germso

190: Germ

57th + 16 157th - 16 157th - 16 157th + 16 1 87: 187: 344: 347: 8 1934

444 ICH 974 ICH 974 ICH 974 ICH 974 ICH 975 IC .60e 8.1 6 36 14 Jacobs
JiMadsn
JanBel i
Jefran
Jefran
JehnPd
JohnAm
Joneint
Joule
JumpJk 19 61/2 19 19 13/4 21/4 13/4 17/4

19½ OEA 3½ OBrien 4% OdelA 3½ OhArt 13% Otslen 18¼ OneLlot 6% Ooklen 3½ Oppenh 22 Orasst 6½ Orasst 6½ Orasst 19¼ Osatvn s 24¢ Oxloth B 19¼ Oxloth S 3% — 13½ — 11¾ — 6½ + 3% + 25% 3% 13% 114 6% 4% 25%

1941 は あいかか もいかなり 12 火火 かと いったかい 生物体 な たかなか かかか は ものも い はある 1524年177年177年177日 1757年177日 175 36 16 10 18 17 6 56e 9.3 11 180 1.8 13 .12 9 21 20 9 1.95e12.7 20 1.2 16 1.44 2.4 12 27 .10 1.8

511 1025 High LOW

500 9.3 7.36 9.5 40e 5.4 30 4.2 240 2.4 28 1.4

#0e % 16 32 35e 16 20 1.4 13

22% 365 17% 15% 44% 13% 46% 11% 45% 110% 110% 110% 110% 110% 110% 12%

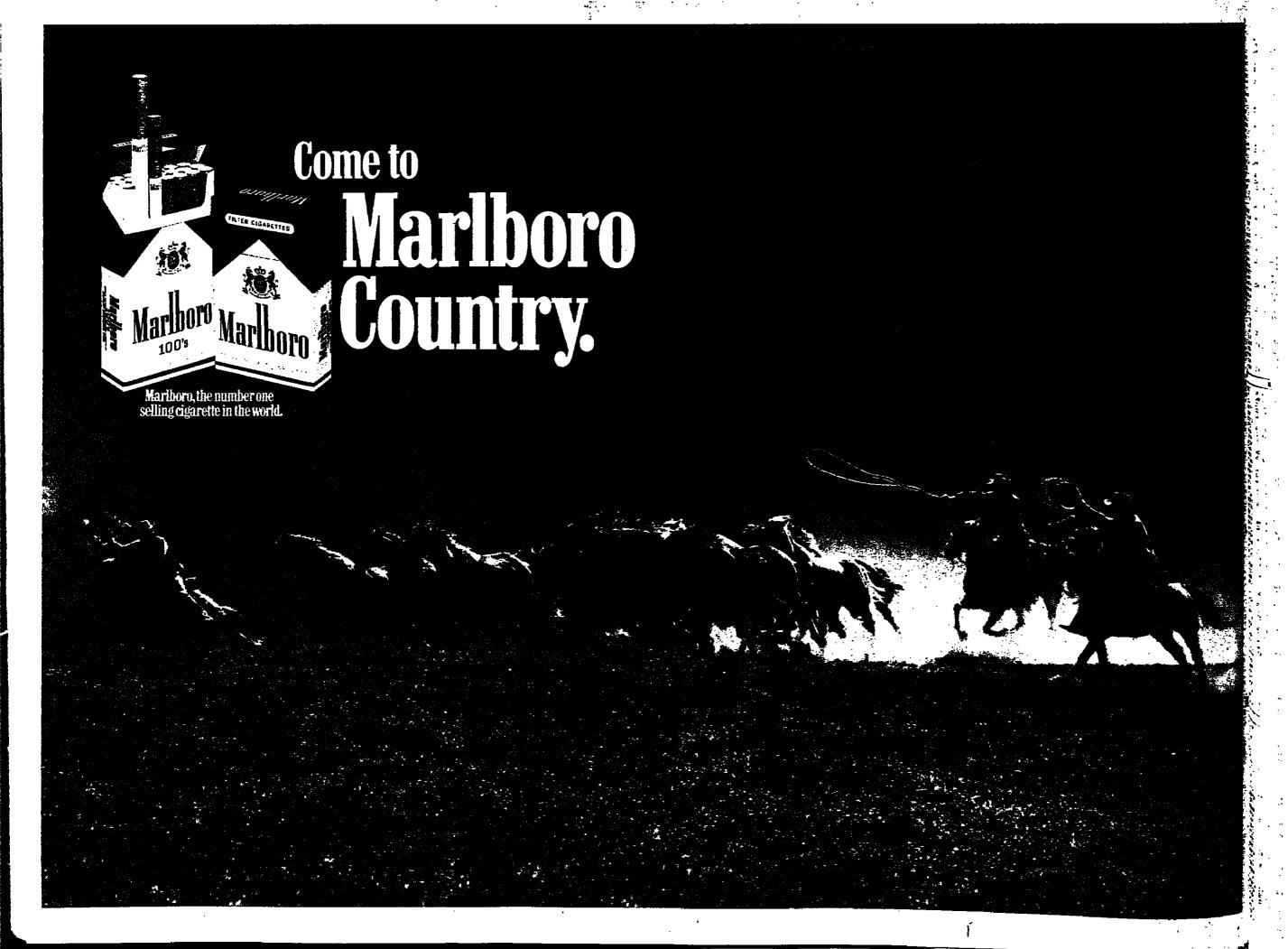
24C m Adv 54

24C m Adv 54

25C m Adv 64

25C 的是我是这种,我们是是这种的,我也是是不是是这种,我们是这一个,我们是这个人,我们是这个人的,我们是这个人的,我们是这个人,我们是这种的,我们是一个人的,我们是这个人的,我们是这个人的,我们是这个人的,我们也不是一个人的, 一个一个人,我们是一个人的,我们是一个人的,我们是这一个人的,我们是这个人的,我们是这个人的,我们们是这个人的,我们们是这个人的,我们们是这个人的,我们是这个人的,我 21.00 114 41 .01e 27 .00 92 .00 92 .00 92 .00 92 .00 114 7 .00 118 7 .00 118 7 .00 118 7 .00 118 7 .00 118 7 .00 117 14 23 .00 12 14 23 .00 14 24 .00 1 ,80 44 30 80 52 27 .150 US 1.08 E7 1.19 8.7 1.45 E.7 7.54 9.3 8.96 9.5 .137 5.8 3 ,10* 8.8 1.60 10.0 .41 2.6 1 28 1.5 1 250 1.5 1 50 1.8 1 20 1.4 13 9.11e21 6 48 22 17 14 13 10 9 12 .05e 2156 40 1.4 15 40 17] 30 19 54 14

安 经 12 5



China May Devalue Yuan

Compiled by Our Stuff From Dispanches

BEIJING — China is "studying" a devaluation of its currency, the yuan, the president of the People's Bank of China said Wednesday, while a deputy governor of the central bank defended the rapid growth of the nation's money supply as necessary for economic expansion.

Qiu Qing, the deputy governor, also said that money supply growth, which has been increasingly criticized, was likely to continue.

Wang Deyan, the bank's president, said that, in line with international practice, he would not reveal the date or the regreentage of

tional practice, he would not reveal the date or the percentage of a devaluation. China last devalued the yuan in July 1986, when it was

Western banking sources here said it was likely this devaluation

would be made before the end of this month and would be aimed at

narrowing the gap between black market and official currency rates.

The yuan has been losing ground against strong currencies since 1984. It cost 1.95 yuan to buy one dollar in October 1983; Wednesday it cost 3.71 yuan. The black market rate is more than 5 to 1.

China's money supply has surged by nearly 25 percent a year since 1984, more than double the rise in national output. That has raised economists' concerns over inflation which, already at the highest level

since the Communists took power in 1949, in this year's first quarter

rose by an annual rate of more than 11 percent. Economists say it

could reach 20 percent for the whole year as the government lifts price

reduced by 15.8 percent against a basket of Western currencies.



Dollar Up Against Most Currencies

NEW YORK The define as sended some of its recent gains on wednesday, rising against most rayor currencies on the strength of lavorable U.S. merchanding trade forces and overcoming a sig sale of deliars by the West German cental benk.

Dealers in Frankfurt said the icsbank had intervened for the second day running with a reported set of \$122.5 million, one of the largest in recent time, to keep the dollar lower. The Bundesbank president, Karl Otto Pohl has de-prised recent sales of dollars as treming of dollar reserves, not in-

In New York, the dollar closed at 17543 Deutsche marks, up from 1748, but it fell against the British nound and the yea. The pound rose to \$1.7870 from

The dollar fell to 126.325 year from 126.550 on Tuesday. But the U.S. currency rose to and to 5.9125 French francs from 5,8950.

Analysts said they saw Wednesday's report that U.S. retail sales rose only 0.1 percent in May as inversible. One analyst explained that this is because the currency mitet now views retail sales as a imponent of measuring imports. Earlier, in London, the dollar desed firmer against most major careacies, maintaining the steep gains attained the previous day afir a better-than-expected U.S. slipping farther and farther into debt," said David Wyss, chief econchandise trade report for April,

omist of Data Resources Inc., of has sought to play down the shift of Lexington, Massachusetts. "We're the nation to net debtor status, saydealers said. But it eased slightly against the year on news of heavy selling by paying out more interest than we're Robert Dederick, chief economist of Northern Trust Co. of Chi-

innuce exporters.
Persistent selling pressure on the dollar is still seen against most **London Dollar Rates**

major currencies," a Japanese dealer said.

however, from 126.35.

But against the French franc, the dollar rose to 5.9105 from 5.8885, and against the Swiss franc, it gained to 1.4660 from 1.4625. The British pound, however, rose

to \$1.7865 from \$1.7850. In London, the dollar rose to the day's highs early in the afternoon after news of the Bundesbank's decision in West Germany not to raise lending interest rates.

(Continued from Page 1)

now be transferred overseas to ser

vice U.S. debt, and the only way the

total debt will be reduced is for the

country to start running surpluses

in merchandise trade. Analysts do

"The numbers mean that we're

not expect this to occur soon.

ns that American wealth must

This ended market speculation that the central bank might tighten monetary policy slightly to stem the mark's slide after Tuesday's fall of more than two pfeming.

However, womies about possible other central bank intervention to cap the dollar's gains undermined the market and some retrenchment was seen toward the day's closing.

"The feeling in the market is still that the dollar should firm against The dollar closed in London at the mark and other European cur-1.7520 DM, up from 1.7475 on rencies," said Shuji Ayabe, manag-er of Fori Rank's foreign exchange Tuesday. It eased to 126.25 yen, er of Fuji Bank's foreign exchange

> Although there was no more dramatic news to spur the dollar's bullish tone Wednesday, the London market reacted favorably to reports of the 0.1 percent rise in U.S. retail sales for May. Dealers said the increase compared with market expectations of a 0.4 percent rise and was regarded as confirmation that U.S. consumer demand may be (Reuters, UPI)

Many economists have warned

that the burden of debt service will

eventually lower Americans' stan-dard of living and is the price the United States must pay for living beyond its means in the 1980s.

But the Reagan administration

controls to stimulate production and end chronic shortages. "In my view we do not need any special measures to control money supply," Mrs. Qui said. "We are still trying to reform prices and this could affect the money supply." (AFP, Reuters) TRADE: Broadest Measure Shows U.S. Deficit Widened in First Quarter

But besides the investment category, payments of \$3.15 billion in U.S. foreign aid and pensions for Americans living overseas added to the current account gap.
For all of 1987, the current ac-

count deficit totaled a record

A weaker dollar, by making U.S. cerns could intensify if Japan loses
\$153.96 billion. Even with the detegoods more competitive on overits basic price stability, and this has rioration in investment income, analysts expect that deficit will show improvement this year because of the turnaround that is occurring in merchandise trade.

hailed the report as proof that its policy begun in September 1985 of week earlier, traders said. lowering the exchange value of the dollar was finally bearing fruit.

(AP, Reuters, UPI) prise, but the news of the narrowed

Soles in Net Div. Ytd. 188s High Low 4 P.A. Ch'98

Japan Bank Raises Short-Term Rates

TOKYO - The Bank of Japan allowed two short-term interest dollar, gave the central bank scope as early as Thursday. Tates to rise Wednesday, which, according to money market managers, probably reflected efforts by the central bank to slow the yen's Tanshi Co. fall against the dollar before the Group of Seven nations meet in pecting the central bank to raise jino of Daiwa Securities. Toronto next week.

The Bank of Japan allowed the one and two-month commercial mura, director of another leading bill discount rates, the interbank brokerage, Nihon Tanshi Co. rates which it controls, to rise 1/16

He said the central bank is ready to act at any sign of inflation, but cent. The rise in the key two-month does not want to fan market fears

rate was the first since May 16. "The rise in bill rates could mean an early attempt to brake the yen's depreciation against the dollar, as some range of exchange rates might have been promised among the leaders of the major nations," said Tetsuya Dezuka, deputy general manager of the money market sec-tion of New Japan Securities Co.

A Bank of Japan official said the increase did not reflect any change in the central bank's monetary stance, and that it was in line with recent rises in open money market

cago, said, "It is sort of discouraging. We're constantly piling up new claims on ourselves and that's goclaims on ourselves and that's gogest improvement in five years.

disc trade deficit shrank by 12.7 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.89 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of deposit in the primary market rate, rose category for April shrank to \$9.80 trade was fueled Tuesday by a recate of the primary market rate, rose category for April shrank t more rate rises in coming months. The Reagan administration It was at 4.40 percent Wednesday,

week earlier, traders said "Given continued strong economic expansion, inflation conits basic price stability, and this has Exports have been hitting a string of record highs, gains which have provided much of the strength for the U.S. economy this year.

56 34 355 -20 545 -20 555 -20 20 555 -20 20 555 -20 12 15 -20 12 15 -20 12 15 -20 12 17 -30 1

.05e .3 1.08

.30 28 200 45

.16

U.S. trade deficit, which was followed by the yen's fall against the discount rate to 4 percent, possibly Anni Akimoto, money trader at a one-month bill rate fall when it leading money brokerage, Yamane

"The money market has been exinterbank yield levels to allay inflation concerns," said Yukou Oku-

of higher open market interest rates, which could indirectly cool down the present healthy economic

On a more practical level, traders said, the central bank, by making yields more competitive, wants to induce investors to shift funds back into the interbank market from the open money market.

Money market traders generally

"The Bank of Japan might let the raises the three-month rate, to help. wipe out market expectations of higher interest rates," said Mr. Fu-

The Bank of Japan official said the rise in the one-month bill discount rate had been caused by. tighter short-term money market conditions in July, when a heavy 2 trillion yen (\$16 billion) shortage is

The size of the yen's drop against the dollar is still smaller than the fall of European currencies against the dollar, dealers noted. But when Japanese exporters complete their dollar selling, it may have more

upward potential.

The Bank of Japan is using bill rates to confine the dollar-yen rate to a certain range," said one bond

vention," said Alexander Doelberg: treasurer of Barclays Bank PLC in Frankfurt. But he said he did not

think such moves would be of

have to make the short-term money

"The Bundesbank is going to

German Rates Unchanged

FRANKFURT - West Germany's central bank decided Wednesday not to raise leading interest rates, despite falls in the value of the Deutsche mark against the dollar to levels that seem to be causing

Instead, the Bundesbank resumed sales of dollars in the open

But currency analysts doubted held at 3.25 percent for nearly sev-whether this would be enough to en months. halt flows out of the mark that

threaten to import inflation into West Germany. The initial line of attack will

market more attractive," Mr. Doelberg added.

The securities repurchase rate, a key West German interest rate, has

Dealers said the Bundesbank made widespread but relatively modest dollar sales in the open market on Tuesday for the first continue to be open market inter- time since last August.

Wednesdays

uspac prices as of 4 p.m. New York time Via The Associated Press

Soles in Net Div. Yid. 180s High Low 4 P.A. Chige

The state of the s THE BEAT SALE OF THE SALE OF T STATE AND CONTROL AND CONTROL OF THE PROPERTY OF THE

INCOMENTAL SECTION OF THE SECOND WALL GLAND STATE OF THE STATE O

PA COX ME
TO COX

12% D&A
65% DEP \$
50% DIA PI
25% DIA Sec
12% DIA Sec
13% DIA DIA Sec
13% DIA S 124 44 24 13 24 13 14 45 .00 5.0 .40 2.7 .20 2.4 .74 4.0 . 54 , 14 i

10% ESSES
Shi Es .40 5.1 .15r 1.1

6th LA Gear
6th LSY LS
8th LSY LS
8th LVAH
11% LacidSt
11% LocidSt
11% LocidSt
11% LocidSt
11% LocidSt
11% LocidSt
12% LicidSt

ing that the costs of servicing the debt are still a small percentage of the country's economic activity.
In the first quarter, the merchan-The optimism on merchandise High Low 4 P.M. Chige 12% — %
35% — %
45% — %
45% — %
15% — %
11% — %
12% — %
12% + %
23% + %
12% — %
125% — %
125% — % 52 3.4 30 1.5 47 .6 48 .3 108 2.6 50 1.1 50 1.7 30 2.5

17½ 8% G&K.Sv 14½ 74 GV AMG 19% 15% GWC 1344 4½ Golline 1344 4½ Golline 1342 10% GarwB 8% 37% Genton 13½ 7% Genton 15% 5% Genton 15% 5% Genton 13% 7% Geroght 13% 7% Geroght 13% 7% Geroght 13% 60% 13% Gollon 13% 5% Genton 14 15% Gollon 15 4½ Gollon 15 4½ Gollon 15 4½ Gollon 15 4½ Gollon 17% 5% Green 11 7% Gellon 11 7% Gellon 11 7% Genton 11 7% Gent .30 1.3 25g

| 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | .10 .4 .36 1.5 120 42 .14 .2 .907 1.2 .20 2.2 1,085 5.9 .12e .5 .60 3.7 .40 2.2 .48 2.2 .20 1.1 .845 3.3

13% 44 HBO
18% 11 HMSS
14% 45% HBO
18% 11 HMSS
14% 45% HBO
18% 11 HMSS
14% 45% HBO
18% 14% 45% HBO
18% 14% 45% HBO
18% 25% HBO
18% 15% 14% HBC
18% 45% HBC
18% 45% HBO
18% 15% 4 HOSO
18% 15% 4 HOSO
18% 15% 4 HOSO
18% 15% 4 HOSO
18% 15% HBO
18% 15% 野社会のは、100mmのでは、100m 5] 25 31 1.76 950 1.28 1.04 7 15% 57% 45% 45% 19 20% 10% 10% 10% 45% 45% 45% 45%

208 7.7 17 —1 4% 40 +1% 16% + % 17% + % 12% — % 27% +1 Jacbsn Japuar Jeismi Jerico Jilylub JWA Jonel A June 190 2457 374 3775 1307 712 42 154 20 4 43% 16% 16% 16% 12% 22% 19 4 61% 15% 16% 17% 21%

194, 22 — 4, 174, — 4, 174, — 4, 174, — 4, 174, — 4, 174, — 4, 174, — 4, 174, — 4, 174, — 1, 174 MENT OF THE WAR PORT OF THE PARTY OF THE PA

用 1000年 100

| 696 MC| | 16 | 375 MBC| Cp | 374 MBC| Cp | 375 MBC| Cp | 487 595 1317 406 397 591 110 22 7264

| 1742 NAC RE | 175 NAC RE | 17

25% 67% 420% 1115 1227% 1227% 1227% 1237% 1247% 1248%

3 OMI Co 144 Ocatiry 175 Ocean 175 Ocean 175 Ocean 175 Ocean 176 Ocean 177 Ocean 177 Ocean 178 Ocean \$5.500 MANUAL PROPERTY AND THE PARTY AND THE 8 PC Foods
339 PACE
1970 P

22 1.1 136 526 525 106 126 246 1.5 2075 1290 22 7766 28 7 1193 28 7 1193 28 24 1.5 28 94 24 1.7 761 376 22 46 822 95 24 1.7 761 376 22 46 822 96 24 1.9 82 140 22 187 140 22 187 140 22 187 140 22 187 7½ TBCs
19½ TCA
664 TCBY
664 TCBY
664 TCBY
664 TCF
134 Toughon
7 Tchbit
115½ Tecum
115½ USAUX 740 UST Cp 52 24 40 UTI Cp 52 27 385 Unibcrpt 40 22 73 Unibcrpt 134 47 137 Unibcrpt 72 28 127 Unibcrpt 34 1 438 UACM 94 1 438 UBCol 475 51/2 211/2 7/3 21/4 22/4 22/4 22/4 15/4 15/4 54m 2074 7 2776 2474 29 2574 3174 15

5% + % % + % % 13% - + % 13% - + % 13% - + % 13% - % 13% - % 13% - % 13% - % 13% + % 13% + % 13% + % 13% + % 13% + %

1170 12 + ½
26 26 + ½
34 3½ 3½ - ½
18% 18% 18% - ½
22% 22% + ½
41½ 47½ - ½
18% 18% 18%
18% 18%
20½ 50½
15½ 15¼ + ½
22 22% + ½
22 22% + ½ 6 UnEd5 s 2014 UFIREC 2914 UHISCT 1015 UNESVTS 1876 US Bea 414 US HHC 26 US Trat 13 UStath 1414 UnTelev 1054 Univer 3 Univer 714 UnvSvg .96 27 1105 .72 38 227 1.00 40 1370 .16 24 6340 1.16 22 44 .23 1.5 52 .12 .8 17 .20 40 1.8 118

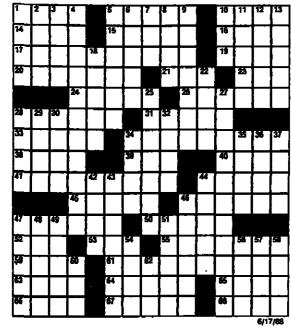
much help.

2244 WD 40
594 WTD
1634 Weltro
81/2 Weltro
1374 WEADC
1374 WEADC
1374 WEADC
1374 WORSE
1374 Wortsind
174 Weltsind
174 Weltsind
174 Weltsind
174 Weltsind
175 Wester
176 William
177 Wester
177 Wester
178 Wester
179 Wester
170 Wester 21744 1634 1224 4974 1474 1674 1674 1674 1674 1674 1674

Wednesdays

	1												
J.	12 Mor High (1201 - Cys	Stock	_	Dh.	Yid	PE	\$15. 100	High	Low	Close Qual	Chi	Æ
11/2						(Ca	nfi	qued	D _	_			
- 14				_	_		Ü						1
	12%		Unic		.60			22 105	64	616	61/a		٧ <u>.</u>
****	10% 11%	44	Unin Unv	œίν	I,IA	-120	5	70	614	éVb.	ΔVa		**
ÿ	2V2 2V2	144	UFO	od₿			5	2	1¼ 1¾	13	14 14 396		
	19	242 1493	USC	el n			_	159 3	394 19	187			
7	34%	74s 281d	UNIT	TIL.	204	7.2	9	1	2776 28	25	77a 254	- .	4
2. 2. 3. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.	1670	m	Unvi Unol				21	115 13	7% 25% 91/2	20%	91/2	= ;	ŭ
- 178 - 178		÷		_		_	v						1
· 14	-	5	VHT	_	.90:	126	-	34	7%	7/4	71/4	_ 1	ī.
- 14	8 % 10%	- 34	VHT	wt	1,30e	1142	7	16 52	9% 4%	912	9Va		
14	814 914	7% 3% 4%	VTX] 30 26	4%	4% 4% 274	杰	+ !	
4	40V2 1892	211/2	VOISE	юг	.40	1.5	14	96	41/4 27/16 121/1 674	274 115 67	274	Ŧį	
***	1072	2¼ 14%	Verit		.40	1.7	12	3	2114	6월 22년	22%	- 1	
	10	A	VIRS	h		-		745 37 26	71/3 644	22% 144 69/2	NA SVA	<u> </u>	4
4	281/2 264s	10	Viece	m	- a	167		25	2474 2574	24¼ 25%	61/2 2474 2576	+ 1	í.
]	22V2	64	Viole	h s	٠.		12	15	13	127	13		
555	67% 1676 976	2% 47% 5%	Vicor		.046	<u>ه</u> _ ا	21 15 10	10 10	ź.,	67k 97k 974	Ž.	Ŧ	
₩	674	59%	VISIG	A	32	i i	TÕ	25 5 15	7 994 91 794	91/4	996 974 774	- 3	4
%	914	18	Vopie Vuice		4	끍	51	7	2014	7½ 20½	70.00	- 1	
***	6	146	Vyqu	s t				6	14	1%	1%	<u> </u>	•
3		_					W						
	79% 19	944	Work		.16 .11	15 10	14 16 12	49]] 2	10%	1076 1076	10%	+ 1	6
	846	. 3%. 50	WrnC WshP	Þ	1.56	7	12	23	544	376	5%·		4
ا ہے	77	1715	WRIT	7	1.00	7 57 25	19 21 12	亵	217% 2474	241/2	2412	⊸ 7	ē
킾	15 15%	é	Watso	: В	.765 .765	72	12	5	ă	Ĭ	8	ŦÌ	ï
nd (131/2] 5%	Withir					104	21/2 121/4	21/2 121/4	21/2 121/4	– 1	4
Se Dil	496 12	4	Webli	nv n	.40e	14	11	28 10	414 1076	4% 10%	10%	+ }	
us İ	7/2 21/4	3V2	Wellc	П		1.6	6	11 10	51/2	70% 5% 16%	51.5	-	-
	74	11/6	WellA	ATT.		1.5	_	15 105	16%	114	1614		
	9\/ ₂ 70 346	*	WelG	20 LO			48	5	7	74	ъ.	+ 3	_
	291/2	1346 11	WatB	IT.			•	20 501 123	经	13. 15V2	1数	-	•
na I	1074	4-44	Sales Ford	**	5 64	28	17	172	1044	3017	1044	ı i	

18% 8% 4% 13% 11%



47 Where to put a rock collection

50 Ivanhoe, e.g.

wrestling

participle 59 Barks

63 Location

64 Bittern's

66 It makes

cameo

67 Active ones

<u>DOWN</u>

2 Make goo-goo

1 Gab, to a

eyes 3 Denials

4 Bar order

5 Was frugal 6 Two hundred

milligrams 7 Catechize

work

8 Flightless bird 9 Like Defoe's

61 Divining rods

65 Part of Q.E.D.

appearances

— of war

52 Kind of

25 Pretests or

pretexts

27 Cacographer's

nightmare

28 "Rollerball"

29 King of the

30 Item put in a

32 Rear

34 Wood:

field event

charcoal::

coal: ——

palindrome 37 Be bombastic

e "---- a Song Go Out of My

35 Soapstone

36 Part of a

43 Obscure

44 Byrd book

46 Praises 47 Authority

49 Meaningles

54 Not conser-

Somme 58 "Maching birds"

57 Same, in

60 ID datum

vative 56 Artificial bait

51 Fer-de-lance's

48 Process

BLONDIE

THIS MUST BE THE PURCHESED ME

BEETLE BAILEY

IS THERE ANY TRUTH

TO THE RUMOR GOING

AROUND ABOUT LT. FUZZ?

ACROSS 1 Tam-tam 5 Blemishes 10 Hero of a Sophocles

drama 14 Plane designer 55 Misplaces a Sikorsky 15 Former Ottoman title 16 Brocaded

fabric 17 Where to browse alfresco 19 Quatrain scheme 20 Mosaic unit

21 Trouble 23 Capri ending 24 Countermands a deletion 26 Rural 28 Led the ace of

trumps 31 Stridulate 33 One of a Dumas trio 34 British athlete 38 Unbalanced 39 Wine: Comb.

form 40 Pasternak character 41 Caviled

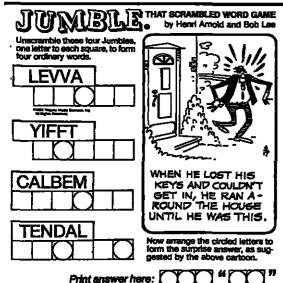
10 --- carte 11 Lace ruffle 44 Gracie or 12 Fine fiddle 13 Three-masted Steve 45 Terry of the ship 18 Allots 46 Draw forth

62 It's mined off 22 Skulk one's lode New York Times, edited by Eugene Maleska.

DENNIS THE MENACE



'No. I've never *heard* of a diet where you CAN EAT EVERYTHING BUT CARROTS.



Jumbles: GROUP BEGOT CURFEW FORMAT

Answer: Makes a pair of shoes—TWO OF 'EM

WEATHER EUROPE HIGH COW C F C F 14 90 17 43 19 12 17 43 19 12 17 43 19 12 17 75 18 12 17 77 18 12 17 77 18 12 17 77 18 18 18 18 18 18 <u>ASIA</u> Algorye Antsterden Attens Barcelone Belgrade Bertin Brussels Bedapet Casenboose Costo Del S bublin Edimorph Florence Frankfurt Geneva Helsinki Los Palma Lisbon London Madrid Milas Mescow Munich Perin Brank Casene Steckholm Strasboorg Venac Worsau Worsau Worsau Zurich **AFRICA** 72 21 70 97 4 39 73 14 57 44 8 44 88 23 73 77 13 55 95 22 72 LATIN AMERICA Buenos Aires Corscos Lima Mexico City Rio de Joneiro 17 63 7 45 22 72 14 57 26 79 13 55 21 70 15 59 **NORTH AMERICA** Ancherved Attenta Sesten Chicose Cenver Detroit Housten Los Angele Mestred Municopol Mestred Hesseu Hew York Ses Franc Seattle Toresto MIDDLE EAST 19 64 5 41 25 95 24 73 24 75 19 66 29 82 17 43 22 90 20 68 <u>OCEANIA</u> FRIDA'TS FORECAST — CHANNEL: Moderale, FRANKFURT: Foir, Tend. 22—14 (73—57), LONDON: Fair, Tenn. 21—12 (78—54), MADRID: Cloudy, Zerus, 22—13 (72—53), NEW YORK: Cloudy, Tenn. 25—15 (77—97), PARIS: Tenn. 22—13 (73—55), ROME: Cloudy, Tenn. 26—14 (79—57), TEL. AVIV: NA. ZURICH: Foir, Tenn. 22—13 (73—55), RAMEKOK: STOTTH, Tend. 24—26 (79—77), HONG KONG: Foir, Tenn. 30—26 (71—27), MARICA: Sterny, Tenn. 31—25 (88—77), SEOUL: Forgy, Tenn. 32—19 (82—63), SINGAPORE: Stormy, Tenn. 32—28 (90—22), TOKYO: Fogoy, Tenn. 32—63 **PEANUTS** YOU'RE THE \ MY BROTHER HAS WHO ELSE CAN I GONE BACK HOME LISTEN TO ? WHO ELSE ONLY FRIEND BECAUSE HE SAID I CAN I TALK TO? I HAVE. SHOULDN'T HAVE BEEN Listening to a cactus

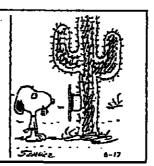
WHAT

RUMOR,

SIR?









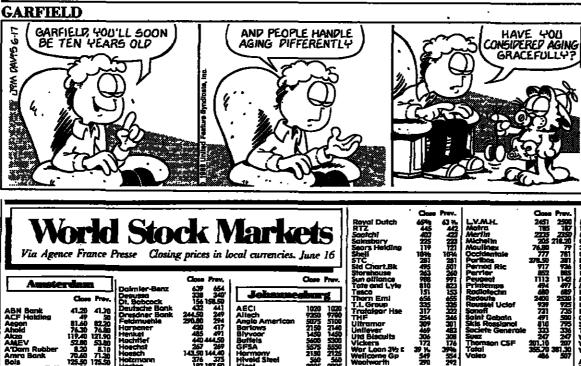






WIZARD of ID DON'T MORRY, MRS. FLYNN...HE WILL LOOK JUST LIKE HE'S SLEEPING ...SIT HUM UP. in that OPEN HIS MOUTH, AND CASE. PUTA BEER GAN IN HIS HAND





World Stock Markets

Heistoki

Unites Index : 728.70 Previous ; 723.66

17.40 7.95 7.95 18.30 16.70 28

Amer A
Enso-Gu
Flanish S
K.O.P.
Kymene
Nokio
Pohjolo
Wortsila

Via Agence France Presse

530 14450 75.50 223 57.50 223 57.50 229.50 57.50 229.50 18.70 77.50 18.70 77.50 18.70 77.50 18.70 77.50 18.70 77.50 18.70

Franklari

IHC Colond int Muelier KLM KNP Not Neder Kedilayd NAB Benk Oce Grinten Paldoed Phillips Roberto Roberto Rorento Royal Dutch Unitever Van Stork VMS St

Closing prices in local currencies. June 16

AA Corp S
Allied Lyers
Allied Lyers
Allied Lyers
Allied Lyers
Allied Lyers
Allied Lyers
Ass Brit Fock
Barclary
Boots
Barclary
Boots
Boots
Boots
Boots
British Aero
British Aero
British Aero
British Aero
British Aero
British Fock
British Fock
British Cos
British
British Cos
British
British Cos
British
B

AGA
Alfa Level
Asea
Astra Capeo
Electrolux
Ericsson
Essetis
Hondel Sboal
Norsk Hydro
Soub-Sconle
Soub-

Storehouse Sun alliance Tate and Lyle Tasco Thorn Emi T.I. Group Tratalgar Hse

Banco Suri Banesto CEPSA Drogados Expl. Rio T Hidroelec. ! Iberduero Telefonica

Banca Comm Bastopi Clauthotels Clauthotels Cred Iteal Erictomia Fiet Generali Italiana Italia

o: x100. MIB Cu

Accor
Air Liquide
Air Steutide
Air Steutide
Air Steutide
Air Steutide
Air Steutide
Bir Steutide
Bongroin
Bourpoues
BSN-GD
Corrector
Corus
CG-E,
Changeurs
CG-E,
Changeurs
Dumez
Elf-Acultul
Europe 1
Gen Eoux
Hochette
Horvos
Lestond
Lestour

T.I. Group
Tradagar Hse 317
THIF 254
Ultirumar 309
Unitewar 409
Unit Biscuits 306
Vickers 407
Wor Loan 372 E 39 14
Wellcome Gp 549
Woolwartin 290
F.T. 38 Index : 1451.48
Previous : 1451.48
Previous : 1451.48
Previous : 1867.38

Index : 1719

BOOKS

GUTS AND GLORY: The Rise and Fall of Oliver North

By Ben Bradlee Jr. 572 pages, \$21.95. Donald I. Fine, Inc., 128 E. 36th Street, New York, N.Y. 10016.

Reviewed by Clay Blair

IT WAS less than one year ago that 43-year-old Marine Lieutenant Colonel Oliver Laurence (Ollie) North took the stand during the Iran-contra hearings and mesmerized the United States with his smug, cocky, moist-eyed tale of how in the name of patriotism he had secretly concocted one of the most irresponsible and destructive foreign policy initiatives in American history.

We therefore should welcome serious books about the affair that put it into historical perspective and explore the larger issues it raised. The first of these books is the gaudily titled "Guts and Glory: The Rise and Fall of Oliver North" by Ben Bradlee Jr., a 39-year-old correspondent for The Boston Globe. The result is commendable and at times

riveting muckraking in the tradition of Bob Woodward and Seymour Hersh. Adeptly utilizing the thousands of pages of government documents that the Iran-contra investigation generated and (as he boasts) 312 "first-hand" interviews, several with key players in the affair, and numerous clips from other newspapers and news magazines. Bradlee has com-piled a dramatic chronology of the scandal.

Solution to Previous Puzzle SLAG ASPEN BRAT 1 OTA STOLE RENE PRESSCONFERENCE SEE PERE DE ADEN WINE A LAS SCARED ELECTRIC CARES FLASH ADO AMIN HAIRS EDIE LEE HARDY BROOD REMITS STET STS STATEOFTHEUNION

plus a two-dimensional biography of a North which, one hopes, will give No many tans pause. There are dollops of mustard uncovere

Bradlee or other journalists (generously ap uted) that North worshippers should reade fully but that demand far deeper prof should anyone feel inclined to do a ser biography of North. These include: the spectro of North by his cold, stem for a devastating automobile wreck in 1964, result of which North lost a year at the N Academy, was impelled to engage in cal numishing fitness routines to overcome the iuries and finally was caught in an alle burglary attempt to expunge the my from his official record so that the Ma Corps would not reject him; his curious v that his heroic service in Vietnam (Silver S Bronze Star etc.) was less than the equal of father's World War II military record (S Star. Bronze Star etc.); his apparently as mental breakdown in 1974, perhaps too i plistically attributed to a "marital crisis" (ing which he allegedly ran naked through house waving a 45 pistol and threatening cide, and his subsequent perjurous failus report the incident (and the ensuing hospitation for a "nervous disorder") on his no cation for a top-secret clearance; his religious enversion from "tame Catholicism" to chi matic Episcopalianism when, in a mimeleevent, a born-again Christian apparently on his old auto injuries (or Vietnam wounds "seemingly" equalizing the length of his during a burst of prayer.

.

Bradlee quite properly devotes the p bulk of the book to North's five years with National Security Council in the White Ho Here. Bradlee renders a truly valuable serby showing us, step by step, how North quired immense power and set in motion, a the connivance of his fellow workers and, the tingly or unwittingly, the president, the taw

Iran-contra affair.

Notwithstanding the minor literary and: listic flaws in his big, hurried book, we sho be grateful to Bradlee. He has rekindled dying embers of Iran-contra in a most effect and important way.

Clay Blair is the author of 24 books, ma national security affairs and military his latest is "Koreu: The Forgotten War:" this for The Washington Post.

BRIDGE

By Alan Truscott

THE world's biggest heart ruff was to pull trumps and wind up with nine tricks. celebrated its 25th birthday. The event, the annual Pro-Am in Manhattan, generated a record \$63,000 for U.J.A.-

Federation. The field included most of the heart ace. The diamond the top-ranked players in the nine was finessed, and East's New York region, and some from elsewhere. The standings were: first, Drew Casen and Judy Weissman; second. Ron Haack and Leo Rosenberger, and third, Edith Se-in dummy. South entered her ligman and Justine Davis.

the pairs to bid and make four spades on the diagramed deal. The bidding usually began with a takeout double of one club and an invitational jump to two spades. The North players then divided into three groups. The pessimists thev minimum high-card values for the double. The optimists bid four spades, encouraged by the four-card support and by the four-card support and the club simpleton. And the OA fence-sitters bid three OK 1076 AKQ543 spades, putting the burden on South and insuring that they could win the post-mortem if the wrong contract were reached. The pessimists were right to put on the brakes if the defense was accurate. After a normal club lead, it was necessary for

West to cash the heart ace and shift to a diamond.

4.60 4.05 9.38 4.54

6.40 11.25 3.40 2.45 1.24 4.36 4.14 6.56 1.95 11.05 13.4 2.40 1.22 4.40 4.46 6.12 6.56 1.93

urles Index : 1999.19 : 1584.20

ica Australia
Mayelian
MiM
Nat Aust Bank
News Corp
N Brosledon
Gid Cool Trust
Santos
Thomas Nation
Western Mining
Westpoc Bankin
Woodside

All Ordin

June 15 337 31: 47 45 51 \$

5.80 8.55 9.72 1.78 5.95 1.478 7.40 3.36 4.26 5.45 17.20 1.20 7.20 1.25 1.35

South had no counter to that, for the only way to stop a The optimists were right if

the defense was less accurate. Against Weissman, West shifted to a diamond at the second trick, without cashing entry was consumed without any chance for a heart ruff. East won with the diamond queen and returned a club, and West's queen was ruffed hand with a trump lead to the The winners were one of nine and led the club jack. West made life easy by covering with the ace, and South ruffed with dummy's ace and drew trumps to make the game. If West had played low on the club lead. South would still have ruffed high. Then a heart lead would have

left her in full control. WEST Ø85432 SOUTH • KQJ9 • KJ10 ¢54 ♣J1097

EAST (D)

South Pass 2 4 4 4 Nort Dbl. 3 4 Pass

Call us Ameri **Publis** 1-203-966-Worldwide: 1-800-255-

Toll Free U At current exchi books of American lishers will probable you less. Call for intention. BOOK CALL is yet personal bookstore at 8 end of the phone. Our

experienced bookseller will help you with all of Charge to Amex, MasterCard, Visa or send Stateside check

 We ship anywhere in the world Gift wrapping avail

 Corporate orders invite
 Open 24 HOURS every day



East Pass Pass Pass Pass 8400 825 2700 2370 3290 2490 3010 1816 8400 830 2750 2350 3250 3250 3250 3625 1630 Toronto June 16 stucks via AP Soles Stack

8402 Abril Price
11800 Agnico E
12000 Alt Emercy
12811 Alta Not
1281 Alexand St.
10181 Al MEBOARD

69120 Norvanda I 5244 Norvanda I 5244 Norvanda I 5244 Norvanda I 5254 Norvanda I 5256 Norvanda TSE 300 Index:

Soles Stock 48299 Bonk Mont 48299 Bonk Mont 4859 Bombrdr 12333 Bombrdr 12333 Bombrdr 1790 Con8oth 179 Dom't Add 4028 Noverco 21775 Power Corp 24021 Provise \$1138 Ravel Bonk 289 Steinbrd 1355 Vilegiron Total Sales 4,40,88

PSO TA CONTACT

WORLD MARKETS IN REVIEW

هكذاهن الإجل

Meanwhile, in Hanover, Ireland most of the duels and the Soviets

round match against the rejuvenat-slammed into the upper left corner

Rijo of Reds Wins

His Eighth in a Row

ed Dutch team on Saturday in Gel-senkirchen, while the Soviet Union Veteran Soviet g

Ireland and the Soviet Union no chance.

and the Soviet Union drew, 1-1, in were overmatched in the air.



England to be sure to qualify.

nie Whelan rose into the air and

SPORTS

ing the game winner and the insur-reach the last four.

Compiled by Our Staff From Dispatches DUSSELDORF -- Marco van Basten struck for three goals, nail-

ance goal four minutes apart, to carry the Netherlands to a 3-1 vic-

tory over England in a Group Two

European soccer championship

the semifinals from Group 2.

plays England in Frankfurt.

share the lead in the group, with three points from two matches.

CINCINNATI — Jose Rijo, with the National League's longest winning streak, is making Cincin-

BASEBALL ROUNDUP

ber in a deal that sent Parker to Oakland. The 23-year-old right-

San Diego. He struck out seven and

last season, Rijo and spent much of

to six games.

year, carried Pittsburgh.

7-1 decision over Houston.



troit's Dennis Rodman was sent flying by a collision with Magic Johnson, who had a moment to reflect.

Pistons Rout Lakers, Tie Series

By Anthony Cotton Washington Post Service ONTIAC, Michigan — Be-en the time they left the Silverne floor following their loss iday in Game 3 of the National kethall Association finals and time they returned to it Tuesnight for Game 4, the Detroit tons seemed more like a team

Game 4, the trap door ned, but it was the Los Angeles

ting for a trap door to open

... VBA FINALS: GAME 4

RIDGE

ling titlists were routed, 111-86; trated them.

se of a sore tailbone, started and ed 12 assists, 10 points and 9 nunds. Magic Johnson scored comes to lead Los Angeles.

le just 40 percent of their field bench after committing it. - 1 attempts. Having scored 29

a" said Piston forward John Sal-Maybe that bad boy image ting someone instead of being sive — is good. The coaches told ead of just hosting the Lakers." he Pistons shot 48 percent from floor, but accomplished a great more than they did in their 99es of half-court traps.

"One of their guys could cover two The Pistons led, 32-29, after the of ours. Tonight we were much bet- first quarter. The second began ter and a combination of things with Vinnie Johnson, Dennis Rod-

forward has been double-teamed all series, but in Game 4 the spread at the free throw line, from which Sunday, had 46 on Tuesday.

best-of-seven series, tied at 2-2, and in the fourth quarter, Riley. "When you get thumped like Johnson was fouled hard by Dantdrian Dantley led all scorers 127 points. Guard Isiah Thomagous questionable participant best participant best properties of the participant best participant best properties of the participant best participant best properties of the properties o

With just over seven minutes remaining in the game, Johnson threw a forearm that connected with Thomas's jaw. That may have made Johnson feel harrer has it. In Minner feel harrer has it. maining in the game, Johnson We were just into the game the sle way," said Detroit's center, but it Laimbeer.

hat simple comment was unscored in a number of ways. The foul: there was 7:03 left in the third

its in the first quarter and 22 in 6l. But while Johnson, virtually the second, they added only 35 Lakers' sole ball handler, sat out e in the second half on 8-for-32 the remainder of the period, Los time, they are often said to be trouoting.

Angeles scored just one field goal blesome for an overly aggressive we had to realize what got us in its last 13 possessions. The player. That may not be so in the

the game essentially was over. bring Johnson back into the game that we had to play the game sooner because he feared he would probably was moot, given the per-

man, Salley and center James Ed-One of them was more room for wards on the court. Edwards and Dantley. The 6-foot-5 (1.95 meter) Johnson combined for 10 straight points; the first points in the quar-ter by a Piston starter didn't come in-law — Juan Marichal, a six-time points; the first points in the quarout floor gave him more avenues to until 3:53 before halftime, when explore. Usually those treks ended Dantley hit two free throws. It was 58-51 at halftime; Los he hit 13 of 15 attempts. The Pis- Angeles made it 58-55 less than a tons, who took just 12 foul shots on minute into the second half, but

unday, had 46 on Tuesday.

Johnson had five fouls for Los hill, with Johnson's fourth foul the Angeles; backcourt partner Byron nadir. The Pistons only got three Scott had four, as did starting for-wards James Worthy and A.C. but upped their lead anyway from ers that disappeared. Plagued Green. The fouls limited the Lak- the free-throw line. oul trouble throughout, the de- ers' maneuverability — and frus- "I'm beyond disappointment and irritation at this point," said

ing the Detroit star.

t was defensively. The Lakers quarter when he had to go to the At the time, the Pistons led, 70-

fourth quarter started at 83-65, and Coach Pat Riley said he didn't sive a golfer as there is. pick up another foul. The point

formance of Detroit's bench. The Lakers were forced to go to to hit to win a tournament. If I need loss Sunday, when the Lakers such seldom-used players as Tony to make a bird, I'm not worried agled Detroit's offense with a Campbell and Kurt Rambis. And about finishing second or third, I'm they were no match for Detroit's Our spacing on offense was as reserves, who had a 47-21 scoring as a team's could possibly be," advantage on the night. Every

thinking to win."



Lamy Wadkins: a reputation

aggressive player ease up. "This The Country Club course without course is a lot like Colonial," Wad-kins said, referring to the site of the Colonial Invitational in Fort here more than on other courses we Worth. "You put it in the fairway play," McCumber said. "It may be first off. And the second thing is if such as when I hit a driver on the

you have a pin to attack, you attack minth tee instead of the 3-wood the pin. If you don't, you shoot for the front edge of green."

Wadkins won the Colonial last little neck of the fairway and then

The Brooks month when he birdied the 18th had a straight shot with a 3-wood to hole on the last day to win by a the green.

was shooting to win and hit what I

the setting for a Wadkins victory,

even though there are numerous blind shots that might make an

that day was on the left side, toward the back of the green. Wadkins hit an 8-iron that, if pulled slightly, at the 11th, where the ball is lost The most notable of the blind from sight over the crest of a hill

shots at The Country Club is the that takes the fairway down to a second, or approach, at the par-4 pond. Then the golfer must hit his 12th hole. The ball must be hit to a approach over the water to a small green hidden behind a cliff of green. rough grass and sand.

it was possible to be aggressive on them hard and fast.

Key to Golf's U.S. Open

apolis, Dan Gladden homered reading off a game for the fourth time this year, and Minnesota went on to its 17th victory in its last 23 games.

Angels 3, Rangers 0: In Ana-Milwordscene Roaston

"The others had to lay up be-"I went for the pin regardless of cause they couldn't get around the fired Coach Herb Brooks and its the water there." Wadkins said "I neck to the green." neck to the green." The ninth is a par-5 that demands an exacting drive of consid-

erable length to the narrow neck if green at Colonial's 18th and the pin the golfer is to try to get home in Another blind shot is the tee shot

The weather continued hot and Les Jackson.

er. Dennis Martinez pitched a nati fans forget about Dave Parker. Rijo came to the Reds last Decemthree-hitter and singled in two runs for Montreal in the opener, in which second baseman Samuel started five double plays to set a league record and tie the majorleague mark set by Gerry Priddy of hander has racked up eight straight victories, including Tuesday night's Detroit on May 20, 1950. Dodgers 5, Braves 4: In Atlanta, Fernando Valenzuela ran his life-The Astros managed only two hits against Rijo, who moved into time record against the Braves to 14-3 as Los Angeles snapped a the starting rotation last week when Tigers 9, Orioles 3: In the American League, in Detroit, Tom Broowalked one over eight innings. After finishing 2-7 with a 5.90 kens went 4-for-4, including his second career grand slam-home carned-run average for the Athletics run and a two-run single. Brewers 5, Mariners 1: In Milwankee, backed by Rob Deer's three-run homer, Tom Filer ran his

Samuel homered and tripled to helo the Phillies solit a doublehead-

20-game winner and member of the seven-year winning streak to 12 Hall of Fame. "He told me about games. Filer, 4-0 this season and 11-concentration," said Rijo. "That's 0 in his American League career, has about the only thing I needed."
Padres 8, Giants 5: In San Diego, not lost since June 1982, when he was with the Chicago Cubs. Red Sox 7, Yankees 3: In Bos-Marvell Wynne's three-run homer

climaxed a seven-run sixth that ex- ton, Ellis Burks had three hits, intended the Padres' winning streak cluding a tie-breaking double in the sixth as the Red Sox ended New Pirates 6, Cubs 3: In Chicago, four home runs, including Bobby York's winning streak at three. Blue Jays 3, Indians 2: In Toron-

Bonilla's career-high 15th of the to, George Bell tied the game in the eighth by doubling in Lloyd Moseby and scored the deciding run on a sacrifice fly by Ernie Whitt, who had hit a home run earlier. Royals 2. Athletics 1: In Oakland, California, three relievers in

the ninth preserved the victory for Bret Saberhagen, who went eight-

Angels 3, Rangers 0: In Ana-heim, California, Mike Witt walked four and struck out six in beating Texas for the second time in a week and recording his first back-toback victories since last Aug. 13 and 17. (AP, UPI)

Soviet Women Get Pro Status On Tennis Tour

The Associated Press EASTBOURNE, England

- Soviet women tennis players were given professional status Wednesday, meaning they can compete for money in all pro events. But their winings will be turned over to the Soviet Tennis Federation to help develop the sport's national program. Until now, Soviet women

have competed as amateurs on the tour, their theoretical winnings going to the Women's International Tennis Association for its general player fund. For a year and a half, the

earnings of Soviet male players have been transferred to the national federation, which has handed back small percentages to the players. A similar arrangement is expected for the women pros.

North Stars United Press International

e fired Coach Herb Brooks and its entire coaching and scouting staff late Tuesday. The National Hockey League club named Jack Ferreira, former director of player development for the New York Rangement. BLOOMINGTON, Minnesota

were chief scout Harry Howell and assistants Murray Óliver, Dick Bouchard, Smokey Cerrone and

The weather continued hot and "I'll just try to get on the green at 12 if I can get on the fairway from the tee," Wadkins said.

"I'll get in the middle of the green there and I get four 4s, I'll be tickled to death."

Mark McCumber said Tuesday it was possible to be aggressive on the green at 2 if the weather continued hot and windy; if there was no rain before the start of play Thursday, officials of the North Stars last of the start of play Thursday, officials of the start of play Thursday,

The Netherlands, a 3-1 winner after imposing a punishing pace. tion. But Lineker's acutely angled peals to Italian referee Paolo Ca-over England earlier Wednesday in Igor Belanov picked up a long shot bounced back off a post and pass on the left, looped the ball into van Breukelen's arms. Glenn Said van Basten, who had constant the left form. The Soviets need a draw against sov raced in for a simple finish.

Dutch Beat English; Soviets and Irish Tie

Ireland unsettled the Soviets the 44th, 72d and 76th minutes. Brenkelen's goalmouth. with aggressive, fast-moving play and early checking. The Irish won most of the duels and the Soviets with England's captain, Bryan Robson tallying in the 54th.

Van Basten, a replacement for

fender and breaking loose for a shot wide of Shilton. He could have Ireland faces a difficult last- struck home a left-foot volley that made it 2-0 a minute later, but Gary Stevens cleared his second effort off the goal line.

Veteran Soviet goalkeeper Rinat Veteran Soviet goalkeeper Rinat

England hit the wood twice in the ball through the defense to his

Dasaev, already slow to react, had the first half, Gary Lineker in the AC Milan teammate, who was no chance.

The equalizer came when the Irish began to run out of steam

fourth minute, when Ronald Koeplayed onside by a defender too man's hasty back-pass found goalie hastily for the Englishman to get back to cover, despite English ap-

over Kevin Moran and Oleg Prota-sov raced in for a simple finish. Hoddle, recalled in place of Neil sidered retirement six months ago Webb, struck a 38th-minute drive after left-ankle surgery and painful Midfielder van Basten scored in that hit a post and spun across van rehabilitation: "I didn't even know

John Bosman, spoiled goalie Peter from Peter Beardsley and, in an end of the match, van Basten, 23, the group's other match.

The draw put England out of Ireland finally went ahead in the contention, while the Soviet Union, is an injury the Soviet Union, is an injury the Soviet area. Ron- fender and breaking a pass from goal. Mick McCarthy sent a long Rund Gullit, pivoting around a defenders to take the give-and-go return pass, and beat wan Bruekelen.

Van Basten, having failed on two Shilton's 100th game as an England exchange with Lineker, darted be- completed his hat trick from a coninternational. He scored just before tween two defenders to take the ner.

England moved back into con- ning." tention nine minutes into the second half. Robson took the ball applause three minutes before the

Van Basten, having failed on two more scoring opportunities, put the Netherlands up by 2-1 with an un-stoppable diagonal shot from just inside the penalty area. Gullit put

I was playing until this mor-

Leaving the field to sustained

East German Soldier Defects

- An East German soldier shot a sergeant in the foot and defected to West Germany by swimming



Marco van Basten, despite pressure from England's Gary Stevens, right, rilling the first of his three goals.

SCOREBOARD

BASEBALL

Tuesday's Major League Line Scores 909 101 900-2 7 0 909 900 12x-3 7 9 ; Stottlernyre, D.Ward

Major League Standings

NATIONAL LEAGUE

TIONAL LEAGUE East Division W L Pct. GB 40 22 445 — 36 27 571 445 32 31 508 892 31 31 500 9 31 31 500 9 27 34 443 1292

GOLF **PGA Leaders**

(Through June 12) EARNINGS

EAI

1. Sandy Lyle

2. Chip Beck

3. Lanny Waditins

4. Ben Crenshaw

5. David Frost

6. Gree Normon

7. Mork McCumbe

8. Joey Sindelor

9. Curtis Stronge

10. Joy Hoas

L. CUMM PRICE, JSS. 2. NUCE RENG, JSF. 3. Larry Nelson, JSE. 4. Curtis Strange, J72. 5. Jock Renner, JSE. 6. Wayne Grody, JSP. 7. David Edwards, JSS. 8. Tom Kite, JST. 9. Doug Tewell, J41. 10. 2 tied with JSB. GREENS IN REGULATION

League club named Jack Ferreira, former director of player development for the New York Rangers, as general manager. Ferreira, 44, replaces Lou Nanne, who was promoted to club president.

Released were assistant general manager Glen Sommor and assistant coach J.P. Parise. Also fired

BIRDIES 1, Fred Couples, 284, 2, Ben Crenshow, 246, 3

Joev Sindelar and Mark Colcovecchia, 225. 5. Lonny Wadkins and Mike Huiberi, 234. 7. Chip Beck and Dan Forsman, 222, 9. 2 tiled with 225. SAND TRAP SAYES

MATIONAL LEAGUE
Pittsbergsh 18 206 611—6 8 2
Chicogo 800 628 680—3 12 1
Smiley, Jones (6), Kisper (8), Robinson (8)
and Oritz; Mover, Lancaster (6), Perry (8),
Gassage (9) and Davis, Sundberg (6), Berryhill
(9), W—Smiley, 4-4, L—Mover, 3-7, Sv—Robinson (7), HRS—Pittsburgsh, Coles 2 (4), Banitio
(15), Milligan (3), Chicogo, Dunston (5),

Valentzuelo, 5-5, L—P, Smith, 1-7, Sv—J, Howell
Pittsbergsh (9), HR—Los Angeles, Sheiby (3),
Sm Francisco 844 186 806—5 9 2
Sm Prescience
LoCoss, Bockus (6), Lefferts (6), Gerretts
(7), McCullers (8) and Sontiogo, W—Smithy, 1-7, Sv—J, Howell
Cost, Pittsbergsh (7), HR—Los Angeles, Sheiby (3),
Sm Francisco
844 186 806—5 9 2
Sm Prescience
10, Lefferts (4), Lefferts (4), Gerretts
(7), McCullers (8) and Sontiogo, W—Smithy, 1-7, Sv—J, Howell
(7), HR—Los Angeles, Sheiby (3),
Sm Francisco
844 186 806—5 9 2
Sm Prescience
10, Lefferts (4), Lefferts (4), Gerretts
(7), McCullers (8) and Sontiogo, Westernetts
(6), Lefferts (6), Gerretts
(7), HR—Los Angeles, Sheiby (3),
Sm Francisco
844 186 806—5 9 2
Sm Prescience
10, Lefferts (4), Gerretts
(7), McCullers (8) and Sontiogo, W—Smithy, 1-7, Sv—J, Howell
(7), HR—Los Angeles, Sheiby (3),
Sm Francisco
844 186 806—5 9 2
Sm Prescience
847 196—6 2
Sm Francisco
844 186 806—5 9 2
Sm Prescience
847 196—6 2
Sm Francisco
844 186 806—5 9 2
Sm Prescience
847 196—6 2
Sm Francisco
844 186 806—5 9 2
Sm Prescience
844 186 806—5 9 2
Sm Prescience
844 186 806—5 9 2
Sm Prescience
844 186 806—5 9 2
Sm Francisco
844 186 806—5 9 2
Sm Prescience
844 186 806—5 9 2
Sm

BASKETBALL

NBA Playoff Finals

27 22 14 21—86 32 24 25 28—111 LOS ANGELES

Field-soci percentage: 40.3. Free-throw percentage: 75.7. Teres-point gods: 0-7 (Cop-per 0-3. M. Johnson 0-2. Worthy 0-1. Scott 0-1). Steals: 3 (Green, M. Johnson, Cooper). Blocked shots: 3 (Scott 2. Cooper). Twrsovers: 15 (Scott 5. Green 2. Abdul-Jabbar 2. M. Johnson M. Thompson 2. Compbell, Matthews. Tech

mora, Ed words. Rodmon, Blocked shots: ? (Mohorn 2, Loimber 2, Solley, Rodmon, Ed-words). Terrevers: 12 (Dontley S. Rodmon 2, Laimber, Dumars, Thomas, V.E.Johnson,

Deiroit 185, Los Angeles 93 Los Angeles 188, Detroit 96 Los Angeles 99, Detroit 86 Detroit 111, Los Angeles 86

June 14: Los Angeles at Detroit June 19: Detroit at Los Angeles 20June 21: Detroit at Los Angeles

Pro Leaders

TRANSITION

BASEBALL

NEW YORK-Activated Dan Mattingly NEW YORK—Activoted Don Martingly, first basemon, from the 15-day disobled list. Placed Willie Romdotsh, second basemon, on the 15-day disobled list, retroctive to June 18. OAKLAND—Sent Marti Sinatra, carcher, outright to Tocomo of the Pocific Coast Leogue, Recalled Luis Polonia, outfielder, from Tocomo, Sent Tony Phillips, Infielder, to Tocomo on 20-day rehabilitation presuments.

TOCOMO on 20 day rehabilitation assi TORONTO—Activated Jeft Mus Plicher, from the 21-day disabled list

National League
CINCINNATI—Activated Lean Durtions
first basemen, from the 15-day disabled listSent Luis Quinanes, infleider, to Nashville of
the American Association.

BASKETBALL
National Basketbati Association
CHARLOTTE—Named Ed Badger assis-PHILADELPHIA—Agreed to lerms with

FOOTBALL

FOOTBALL
Canadian Feetball League
EDMONTON—Traded Matt Dunigan,
quarierback, to British Columbia for Jim Sonquarierback, to British Columbia for Jim Sonquarierback, to British Columbia for Jim Sonquarierback, to British Columbia for Jim Sonback, and two players to be named later.
Net Ground Feetball League
DETROIT—Signed Pat Carier, than end, to
a series of one-year contracts.
NEW ENGLAND—Signed Milke Otlori, fullback. Named Jerry Simmons strength and
conditioning coach.
N.Y. JETS—Announced the resignation of

Dyes frack coach.

ARMY—Named Glen Giovanucci assistant

BENTLEY—Announced the resignation

cials. PEPPERDINE—Named Bill Ser

TENNIS

L. Steton Edberg, \$311,674, 2, Mais Wilander, \$486,000. 2, Baris Becker, \$482,400. 4, Andre Agassi, \$344,749. 5, Kent Carisson, \$308,404. 4, Ivon Lendi, \$281,952. 7, Henri Lecanta, \$250,350. 18, Tim Mayorite, \$222,579. 9, Yonnick Noot, \$228,905. 10, Emilio Sonchez, \$221,026. 7 Tour Pelnis 1, Maris Wilander, \$3573. 2 Siefon Edberg, \$2462. 3, Andre Agassi, \$2460. 4 Baris Becker, \$238. 5, Ivon Lendi, \$106. 4 Yonnick Nooth, 1888. 7, Henri Lecante, 1,478. 1, Pot Cosh, 1,533. 7, Andrei Chesnokov, 1,426. 18, Millosiov Meci, 1,228. Computer Ronklops 1, Ivon Lendi, 165,2143. 2, Mais Wilander, 134,4000. 3, Siefon Edberg, 130,000. 4, Pot Cosh, 1,534,000. 3, Siefon Edberg, 130,000. 4, Pot Cosh, 1,534,000. 3, Siefon Edberg, 130,000. 4, Pot Cosh, 1,534,000. 3, Siefon Edberg, 130,000. 4, Pot Cosh, 1,544,000. 4,

76.7692. 5, Jimmy Conners, 83.2308. 6, Andre Agossi, 74.825, 7, Miloslav Medir, 72.2857, 8, Boris Becker, 72,2000. 9. Yonnick Nooh, 49,750

WOMEN
Earalegs
1. Steff Graf, \$638,376. 2. Marting Navratilova, \$437,305. 3. Gabrieta Sabatini, \$280,394. 4.
Pam Shriver, \$771,900. 5. Chris Evert, \$234,150. 4. Heleno Sukova. \$199.191. 7. Nobalio Zverava. \$177.466. 8. Cloudio Kohde-Kilsch. \$161.707. 9. Zina Garrison. \$141.345. 10. Lari McNell, \$114.700.

S114.760.
Tour Points

1. Steffi Gruf. 3.140. 2. Martina Newtatiljava.
2.405. 3. Gabrielo Sobotini, 1,985. 4. Chris Everi.
1.495. 5. Para Shriver. 1.610. 4. Helena Sultava.
1.300. 7. Claudia Kahde-Klisch. 1,255. 8. Zina
Garrison, 194. 9. Nathilia Zverava, 191. 10. Sytulia Handika. 1877.



Her Bill Laimbeer: "We were just into the game the whole way."

Some Zero Intolerance

WASHINGTON — No one "I imagine that you're against protection from illegal search and da. My reasons are not because seizure." they are the sleaziest of the sleaze.

supports the idea of the Coast of Rights." Guard torpedoing the QE2 the lights up a joint

on the upper "What is zero tolerance" ! asked him.

"Zero tolerance means exactly what it

SUYS. "What does it SJV[™]

"If people are caught with dope, we hang them from their horse." "Fair enough," I replied.
"Should they have a trial first?" Not if we catch them red-hand-

Buchwald

"Meese wants to kick anyone who deals in drugs out of their public housing. Does that mean the dealer's family gets evicted as

"We can't let kids have shelter when their fathers push coke. If there is one bad apple in a public bousing project, then everyone gets thrown out in the street."

Rodin Sculptures Sold to Japanese

Gence France Private PARIS - A museum in Shizuoka, Japan, has bought six figures of Auguste Rodm's "Burghers of Ca-lais" for 15 million French francs drug pushers, and the guy would go \$2.5 million) from the Rodin Muse-

the sale "relatively exceptional" and said the sculptures would be sent in stages to Japan over this cessful, you wouldn't have enough

isolated figures to match the statue camps of six burghers on display in front of Calais's city hall. It commemorates the appeal of six Calais bur-ghers to King Edward III of En"We're only doing ghers to King Edward III of En-gland in 1347 to spare their sary. Just wait until you see the occupied town during the Hundred informer system that we're setting

ANNOUNCEMENTS

"Yes, and I think the Justice Debut because they are making it easi-partment is, too. We allowed done er for a lot of hard-liners in Ameri- peddlers protection under the Conca to fiddle with constitutional stitution for a long time, and where did it get us? A battering ram is Take Duarack, for example, who much more powerful than the Bill

"Do you support the administrauon's policy to use the army, the navy and the air force in the fight?" Yes, I do, I can see the day when the only way to bust up a crack house will be either to send an army tank through it, drop napalm from an air force plane

through the roof, or fire a navy

cruise missile into the bathroom.

"Would you read people their rights beforehand" "I don't see why we should. The military is not restricted by the same legal requirements as the po-

"Okay. Now answer this one. Suppose in following zero tolerance you make a mistake and shoot the wrong person? Would you feel

"Not really, Look, we're only go-ing after the bad guys. People like you don't have to worry about the death penalty."

"But where will it all end? What's to prevent some unscrupulous person — and I'm not saving that Ed Meese is unscrupulous from using zero tolerance against anyone who wants Meese to resign from office?"
"He wouldn't do it."

"He might not, but the next attorney general could. The war on drugs can be used as a great way for someone to get back at his political enemies. All he would have to say drug pushers, and the guy would go up in flames."

"There is nothing wrong with
A museum spokesman termed someone raising the law-and-order issue in an election year." "Even if zero tolerance was suc-

jails in which to lock everyone up. The French sculptor, who lived between 1840 and 1917, made the it say that we can't open up slave

"You're tough, Dunrack, It's almost as if the whole drug business

Baryshnikov and the Scrutinized Life

By Elizabeth Kastor

Nushington Foot Service

Few YORK — The moment Mikhail Baryshnikov came to live in the West 14 years ago, strangers claimed his life as public property. As a dance superstar, the lover of beautiful and famous women and the rumored lover of more, a movie star, a sulking object of desire on posters and — for the last eight years — artistic director of American Ballet Theatre, he has been praised and condemned, gossiped about and worshiped. But over the years he has mastered, or at least reconciled

turnself to, the peculiarly American skill of selling and explaining himself and his company.

"You never learn," he says, "You just accept the reality and tell the truth. Or tell the beautiful lie."

The idea of that lie, as seemingly artless as a perfectly rehearsed dance, amuses him and he savors it briefly before continuing. Even sitting still, he radiates grace and dramatic authority. His magnetism has less to do with the gravitational pull of celebrity than with the expressive sweep of an arm, the casual shrug, the seductively quiet voice. The mangled idioms of learned English and translated Russian are part of it too, and the rare direct glance or wry smile reveals that he is well aware of his own power.

"It's still frustrating, you know," he says, "because sometimes you make wrong decisions about your career or your life and you go for something and it doesn't work the way you want it to and people write you could have made the better choices. You just must be more careful the next time. People make up their story. People always interpret why you are doing this when you are not doing that." For years, Baryshnikov's work with ABT came under attack, and his forays into film, for the very successful "Turning Point," the moderately successful "White Nights" and the much less successful "Dancers," brought

complaints of not devoting enough time to ABT.

At the worst period, around 1983, with ABT insolvent and Baryshnikov warring with the ballet's board, there were rumors he would leave. In the end, he remained, renouncing his salary of about \$400,000 a year in a grand gesture. He now is paid \$1 a year as artistic director, his income comes from movies, a "Baryshnikov" line of clothes, dancing and summer tours with his small troupe, Baryshnikov & Co. After some rough years, the company

is a financial and critical success. "I always thought it would take a minimum of five, seven years to get certain perspective on the company," he says. "I knew it would take so many years."

Although the controversy seems to have subsided, Barshnikov, at 40, is cautious about revealing his plans. And on that most delicate subject of all - what becomes of a Soviet defector in the age of glasnost and summits -- he is a paragon of discretion.
"I wouldn't comment on that," he says, then smiles and

adds, "Using your Washington classic answer."

An agreement on cultural exchanges was one of the most obvious achievements of the U.S.-Soviet summit conference in Geneva two years ago. Last year the artistic director of the Bolshoi Ballet invited Baryshnikov to appear with the Bolshoi in Moscow, but Baryshnikov declined unless his troupe received an invitation as well. He admits, however, that he was a particularly interested student of the recent summit.

"I think it was a success," he says, "I think it was the right, slow pace from the American side. Using a Russian saying, you have to measure many and many times and cut just once. Americans are right in that. You should go slowly and measure and discuss everything."



"Russia educated me . . . but I grew up here."

In Moscow, President Ronald Reagan told members of Moscow's cultural community, "We in the United States applaud the new thaw in the arts. We hope to see it go further. We hope to see Mikhail Baryshnikov and Slava Rostropovich — artists Mrs. Reagan and I have seen perform in Washington — perform again in Moscow." When he read that comment, Baryshnikov says, "I was very touched. I was very touched by this, but I will keep remarks to myself."

"My close relations are here. My life is here. Although, you know, Russia is very much a part of my heart. I am Russian. I am a Russian dancer. Russia educated me for who I am now. But I grew up here, as a man. Definitely. I was very much infantile, the way I came here. I grew up as

man in this society." a man in this society."

It was in this society that he learned to face public scrutiny and —after falling in love with the actress Jessica Lange — the public side of private romance. Eventually both of them moved on, but their child — Alexandra, called Shura — is now in second grade, writing her father letters of several pages that delight him. She also dances, he can leave that the letters of several pages that delight him. he explains, but only "like everyone in school — fairies, butterflies." She lives with her mother, and he sees her "as much as I can. Our schedules are very different, Jessie and

L trying to get together . . "
"It's a good and cruel place to grow up," he says of the
United States. "You have to make up your mind. Nobody

EMPLOYMENT

It was unlike anything he had known in Russia. There, although a member of the privileged artistic elite, he lived, he says, "like everybody else. It's 100 percent security. But that was my unfortunate time, the early 70s. Obviously there were very good moments and very frustrating moments. That's why I left."

The security is gone, replaced by chance and risk. "I never samble on cards or casinos or horses because my life is a constant gamble on stage," he says. "And I hate to lose, like anyone else."

Baryshnikov has gambled on the screen as well. Not all . of his three movies have been winners, but he has come out of them a success, praised in reviews that panned the movie around him. He is currently reading and discussing a part that has no dancing around. It may come to pass in that nebulous period he calls "the close future."

Although the tone is tamer now, some controversies continue. The frothy production of "Gaite Parisienne" that ABT premiered this season (with costumes by the equally frothy designer Christian Lacroix) received the response Baryshnikov has come to expect.

"Some people love, some people hate. What's nice about this town now, actually about this country, is there's so many, how you say, opposite opinions. When you get reviews, you know you will somewhere get a good one. "It makes you feel, we'll, we're all pretty much confused now in dance in general — where dance is going, what's good about dance. There is no one enthroned. Ten, fifteen years ago it was much more one opinion of a lot of critics years ago it was much more opinion of a not critics, audience, professional people — what's good. It was mitted. Now it's just diametrical — it's an opposite in many, many casesyou can see reviews from a production, a rave next to a total cream puff.

"This city, the New York City, has so many different companies going in different directions. It's a big confusion about, let's say, post-Balanchine, post-classicism. Like the Russians are saying, "You cannot put a comb through all this hair and put it in one direction." To illustrate, his hands move sleekly toward his tousled hair and then tangle in the locks. "It is all so different - you can't say it is a crisis or a renaissance - they're all on the

move. There's something happening in general."

Is this state of things artistically exciting, stimulating?

"Not necessarily. It is just a time, I think, a sociological phenomenon. It is the end of the century, you know. It's a business involved."

He is speaking about budgets and ticket sales. They are constraints a few giants like Baryshnikov may be able to ignore — or claim to ignore, with all that talk about the positive review inevitably balancing out the negative but that the majority of artists cannot. As he moves through the tangles of these larger realities, questions of policy and direction seem to defeat grammar and syntax.

"Creative people are very much afraid. It's less and less

places where they can really throw themselves and do the places where they can really throw themselves and do the performances without saying, "What's the major newspapers and critics going to say?" ... One or two flops and you're out of the business forever. Nobody would commission ballet for you. It is very sad, that the best of our American choreographers find place in Europe, like Mark Morris [whose "Drink to Me Only With Thine Eyes" will be performed by ABT here and whose company will soon take up residence in Brussels]. It's a lack of, I think, government support in this country. I think it's really embarrassing. But I understand—the social programs are embarrassing. But I understand —the social programs are crying 100. But that's not an encouraging thing from my

PEOPLE

Scholar Raises Doubt On Corrected 'Ulysses'

Two years ago publishers in the United States and Britain issued a new edition of James Joyce's. "Ulysses." The German scholars who produced that edition claimed it corrected some 5,000 errors included in earlier editions. Now, however, Dr. John Kidd, a scholar at the University of Virginia, has charged that the new edition is more seriously flawed than its predecessors. Other scholars agree, Random House, which has pub-lished "Ulysses" in this country since 1933, has asked a textual scholar to form a committee to decide whether it should withdraw the new edition —or even replace it with one of the earlier ones.

Leningrad's Maly Theater says it cannot raise \$600,000 needed to put on its seven-hour production of "Brother and Sisters" for New Yorkers. The play about village life in the Soviet Union was canceled last week only a few days before it was to open as part of the New York International Festival of the Arts. Lev Dodin, the troupe's director said, his group instead would perform "Stars in the Morning Sky," a two-hour work about prostitution in the Soviet Union.-

П Jack Lang, France's minister of | culture, on Wednesday named An-toine Vitez to head the Comedic Française, France's premier na-tional theater. Vitez, who was di-rector of the Theatre National de Chaillot in Paris, replaces the Jean Le Poulain, who died last March.

A concert by U.S. pop star Mi-chael Jackson in the French city of Lyon has been canceled because only 16,000 out of 30,000 tickets were sold, promoters said.

Syndicated U.S. newspaper col-umnist Carl Rowan, who has strongly supported gun control measures, shot and wounded an unarmed man who apparently had been swimming uninvited with a group of companions in Rowan's backyard pool in Washington, D.C. Rowan said the young man failed to heed warnings to stop and lunged at him. But the shooting victim, Ben Neal Smith, 18, denied he posed a threat. Rowan faces a possible misdemeanor charge for possessing a handgun, which police :: said was not registered as law re-

USADIRECT CALLING THE STATES FROM OVERSEAS HAS NEVER BEEN EASIER WITH USADIRECT SERVICE All you have to do is number to be connected to AT&T operator in the U.S. AUSTRALIA 0014-881-011 BELGIUM 11-0010

BR. VIRGIN IS. 1-800-872-2881

DENMARK 0430-0010 FINLAND 9800-100-10

FRANCE 19*-0011 GERMANY, FRG

0130-0010 HONG KONG 008-1111

JAPAN ' 0039-111 NETHERLANDS

06*-022-9111 SWEDEN 020-795-611

UNITED KINGDOM 0800-89-0011

Awar second and live Available on a five base and exclude in the home Number of the color There may be a stem date of the Strength between distington the seconds between distington

The right choice.

UP TO **52 FREE ISSUES**

AMERICAN HOSPITAL OF THE CONTROL OF CONTROL SHOULD BE CONTROL OF
ALLIED VAN LINES INTERNATIONAL

ANNOUNCEMENTS TO OUR READERS VISITING FROM THE U.S.A. THE IHT IS NOW AVAILABLE IN KEY U.S. CITIES ON DATE

up in your neighborhood."

OF ISSUE Now printed by satellite transmission in the US the International Herstal Tribute offers same-day harve or office delivery in Mannation, met across of Washington D.C. and Los Angeles Subscription copies are also flowing the American and San Francisco for speedy molidated for preedy molidated.

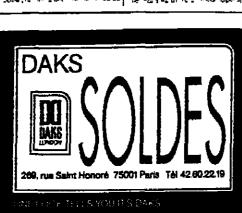
In the U.S.A., call 1 = 800 = 882-2884 In New York call {212} 752-3890 or write International Herald Tribune 850 Third Avenue New York N. F. 10002 Tees 427 175 Fox (217) 755-2725

FLM PRODUCING CO. SEEKS

COMMING TO LONDON AT solar cer oversit less Ats Praction Cast of function specify graphs. Warbledon terms (Mod Sept. 1999 & Condition on

RELING low? - having problem SOUNE(New or have in Encode 1) p 11 pm for Page 4 (2) (4) (4)

FRANKRUET LONDON 25006



CLASSIFIED INTERNATIONAL

MOVING Move All Over the World with **GLOBAL**

INTERNATIONAL
PARS (1) 47.20.28.28
TELEFAX (1) 47.20.93.68
TELEF 648267
TELEF 440.00 TE WORD
Pars Personal Folia Bingud

EMPLOYMENT EXECUTIVES AVAILABLE

Responsibilities including solles. ETP, distribution management. Manager of changes Setting up targetisting, downstring setting up targetisting, downstring, rethrecturing and downg of companies - resulting in sustained profit improvements. Extractive consolution work and luring expenience in western and eastern Europe and U.S.A. Consider Huser, or English and German. Prof. SEBAS. Opportunity for a new draff fermants, puelewidy. U.S. brazed in a European or international rate accounts in puelewidy. U.S. brazed in a European or international rate. Relactions no profit in Peacet repuir to Box 2005. FMT. Freedrichs; 15. Dis200 Frankfull Main, W. Cerman,

ATTENTION EXECUTIVES

in the International Herald Tri-bursa, where more than to third of a million residers world-wide, most of whom are in business and industry, will read it. Just telex us (Pars 613595) before 10 a.m., en-suring that we can taken you buck, indicate which major credit dord you wish to charge it to, the number and expira-tion date, and your message can appear within 48 hours. Please also include your ad-dress and telephone number for our files.

BUSINESS

OPPORTUNITIES

AMERICAN Executive series employment business apportunity to pro-mote your products in USA of Travel 1373 N. Retharms (uSA, 34 value) Wacanso 1209 USA, (4 (4) 25) 4224

UK CANADIAN tolohi seeks summer clerkship annahere in Europe Write Ban 4633° (HLT 63 Long Adre London WCTE 93H International Business Message Center

MECHOUS ANONYMOUS English DECORATION

MOVING

LONDON AMERITANS
(71) 950 3636
MILAN BOLLIGER TRANSPORT
(73) 345 5741
MCCE COMPAGNIE GENERALE
(93) 21 25 7
USA
ALIED VAN UNES
(210); 217-261-3100

Jour ventures mergers occurations Venture copins Gov 1 grants & loans THE KEY TO A SAFE HAVEN THE REY TO A pairs in which CES Int I Inc.
IMMIGRATION CONSULTANTS with 2 mill right supports Settle Dunders
S W. Sote Vid. Toronto, Contains,
S W. Sote Vid. Toronto, Contains,
Contains, Mills 22: Fan (416), (23.1)564.
The 05-96/563 Local Agents Involved.

TEXTILE MACHINERY

EMPLOYMENT EXECUTIVES AVAILABLE INTERNATIONAL SALES EXECUTIVE INTERNATIONAL SALES EXECUTIVE 40 years old. Considera export 8 sales increasement experience with leading (IS & French Corporations. Fluent English, French, Sonish, Partilipera, Widely travelled in North America. Europe Fiz End, South America & Africa. Result overtied. Seeks new sales managing posteria, returning inchinated knowledge & marketing awareness. Write, Nr. Documbr., 2 bs. nie Cologhy 45000 Onleans France.

USSR TRADE Representative, London bound US executive seeks responsible, general representative operators markening position with USSEROPEAN Organization hinding or developing trade with USSR Resourceful, responsible Rusian language dalah. 10 years industrial preference. Willing to relocate and travel Write Box Advis HTT, 63 Long Age Lendon WCT.

OPPORTUNITIES

OFFSHORE COMPANIES

Free professional consultation
 Washington incorporations
 Invariable incorporations
 Full confidence availability
 Full confidence services
 Full administration services

Aston Company Formation Ltd 19 Peel Rd. Douglas, Isle of Man Tel (0674) 78591. To 627691 SPIVAG Fox (0674-25115)

EMPLOYMENT **EXECUTIVES AVAILABLE** CHARTERED ACCOUNTANT, 42 CHARTERED ACCOUNTAINT, 42, with more than 20 years high level international expensation in Public Accounting and as Director of Internat Audit in US. USA, and France seeks new challengs in Audit, Acquistion, Controllership function, Blenguid France: English Box 5885, Herbid Tribune, 9252; Neurliv Cedex France TOUNG ENGINEER, 28, bangual French forgish + Sponish, MA in mechanical engineering & computers, and engineering encodered communication & presentation seeks challenging

tensive util experience PMO, negoti on, contracti, CT:OFFSETS, Bilinguo ermon, Will boroder temp position CALL USA 609-429-6788 AMERICAN GRADUATE Intl Relations and Economics. Bungual English? Sponsh 1 year seprencial in purel is marie in an along Wall Sheet from Willing 10 relacate and travel in Spark Contest Calabana C Rolana 7-9 28023 Material, 144 341 240 1938.

INTERNATIONAL EXECUTIVE soles and moleting will make to develop markets in EEC. US and for East. Good had record. 10 years exper-ence. Rease with for details. Bor 597 Herald Tribune, 92571 Neutly Codev France. CALIFORNIA ATTORNEY ILLM Tool seeks international Situation. Flu-est in German Holds U.S. Conadion and British alterniships. Please contact Staat McKenne - 564 Market Street = 1632, San Francisco, Cal., U.S.A.

BUSINESS

YOUR COMPANY IN PORTUGAL meets a dynamic force with exper-ence ? University degree translator Dutch, English, Portuguese, French, Write: Aleyd de Pilleryn, Schilders-stradt 27A, 2000 Antwerp, Belgium EXECUTIVE POSITIONS AVAILABLE International Service Manager

NOVA Somedical is a rapidly growing world feader in the design and manufacture of dissoci chemistry instrumentation. Seles were up over 20% fast year with interinational growth even

Places and your resume to: Director, Technical Services NOVA Bleesedical P.O. Bers 9141 Weithern, MA 02254 USA An equal opportunity employer M/F.

SECRET FEN RECORDER
Records Up To 6 Hours Coverily
Originated on ordinary foundant penfor price 8 harther information coll Mr.
Porter in Form. 42-97 56-00, 26 House
Vendome, 75001, Form. France: or coll
Mr. Frost in London: 01-629-0223, 62 S.
Audley Sr., London WI, England:
or Mr. Homes in Washington, DC, USA
2073-0327, Teles: 228/720.
AGGIF Insurers Instead
CCS COMMUNICATION CONTROL.

SWISS TRUSTEES & LAWYERS of your deposed for all busin amounts of Pease contact us in

ombdence of our discretion English, rench Italian and German languages

BUSINESS SERVICES | FINANCIAL SERVICES

EMPLOYMENT EXECUTIVE POSITIONS AVAILABLE EXECUTIVES AVAILABLE ATTORNEY, American or European with American educational or work experience needed for legal and attenuationse position with multimational university. Please reply to Box 2540, LHT, Frieddright 15, De500 Frankfurt/Man, West Germany.

GENERAL POSITIONS NTERNATIONAL BUSIN NOVA Bornetical's rapid growth in the international marketplace has created a need for an International Service Manager. Will be responsible for the implementation of NOVA service posses, both at our oversees subsidiants and dealers. This advisidual, who will be based in Beston, must have or lead to the service posses service anomagement emplementation of NOVA service posses, both at our oversees subsidiants and dealers. This advisidual, who will be based in Beston, must have or lead to the service posses service anomagement emplementation of the service posses service anomagement emplementation of the service posses service anomagement emplementation of the service posses service anomagement service posses service anomagement service posses service anomagement service posses service anomagement solve posses servi

COMPANY 30 kms south Pars (BER Ine) seeks superienced technical translator, Englan matter tenges, for Englan French mandators. 1 years or mast. Send CV & telephone number to Box 5895, Herald Intone, 92521 Neutly Cedes, França. NEWS SERVICE, seeks native speaking English echtor, Ruent French, other languages a plus, working papers necessory Apply Bas 5852, Herald Tribune, 92521 Neully Cades France

SWISS HANDLING OF NTERNATIONAL TRANSACTIONS
The key company for Bock to book operations
Trusteeship for commercial and Innoval operations
Assets management formation, doministration and administration of companies of an discretion of a series such as full confidence of an discretion of the series S.A., 13 are Krieg 1208 General / Switzerland hene 022/47 59 80. Fax 46 14 85 Telest: 421808 DSB CH

PARIS TRADE

CONSULTANT

C. ROSENTHAL Trade Consultant, specially an external relations considered all quantities of the control of questions regarding Trade Strategy whenever and whoever you are, companies or individuals.

Please Int. 42 64/90.75 or Th. 283 1557 Ear. 2M825.
62 rue du Banelagh Paris 14. Thank you

NEED MONEY OR A BANK? France or colorerd available for venhre control, all projects, letters of credit and orbitrage. Companies, businessmen and brokers can apply. Please control: Jundon - Fax 01.499-7517 or Head of Overseas for eign Banking Department/
First Mescantile Coptail Company 14d, Box 3111, Honeydew. 2040, Johannesburg. Fax. [11] 793-1709.

We are the reajority shareholders oversear and Swiss Credit Trust Concorp and Swiss Credit Trust Concorp and Swiss Credit Trust Concorp and Swiss Credit Trust Con-

GENERAL POSITIONS WANTED PARIS-BASED FRENCHMAN, 42, re-cert verversity degree in English, Poris 8 & New York University, 12 years expanses in offshore 62 and gas production, 10 years in steel moleng, metallung. Currently, employed in major French engineering firm on pip-ing porf feoder. Seeling new or more challenging position with internation-olly oriented French / Foreign compa-ny, Reply: Box 5850, Heroid Tribure, V2521 Nestily Codes, France.

EMPLOYMENT

DUTCH CADY, watery intressed, muni-ingual, excellent background and presentation, waned expension in PR, and marketing. Monator resident seeks position as public refations assi-tion or portnership in office develop-ment. Please reply: Havas Média Régions, Monaco 844. AMERICAN WOMAN. 27. MILAN. 5 years expensed top U.S. trahon house looking for position in feation or other creative fields. English Scorisch mother torques plus linkom/french. Free to travel. Possess tration working pagers. Call Carolina Byon (39-2) 314075.

BNGLISH, 23 YEAR OLD female seeks position in the USA as oursignly name i component to start late September for a mantern of 3 months of Please write Box 5962, LHT, 63 Long Acre, London WCZE 97H England. BOPERISMED TRANSLATIOR & public relicions (in lisercaira, mores & music), seeks reteresing & independent job Long experience, Ruest English/Fresch/Sponsh/Indon, IHT Box 5845, 72521 Neully Cedex, France. PURCHASING MATERIALS monoger-Professional degreed with foreign ex-penerus available for assignment, A. Watson, Dallos TX USA; 214-243-4451

CAPITAL WANTED

DIAMONDS

DIAMICITEDS

Fine diamonds in any price range of lowest wholesole prices direct from Antwerp center of the diamond world, full guarantee. For fine price is the diamond world. Full guarantee. For fine price is the standard Excellence of the SOUB Antwerp Belgrum - Tel: [32:3]:234.07.51

This 7179 of the Telefon 32:37:231.38.87

Heart of Antwerp Dosmons andustry

OFFICE SERVICES

Your office in Paris

is ready when you need it, even for a couple of hours

Fully furctional modern offices and conference rooms to rest by the hour, day, month, etc.,

Frestige inclining address, all services BOSS BURO EXPRESS

71, Fig St-Honore 75008 Paris
Tati 42.64.90.75. Telax: 642.066 F.

YOUR RIRNISHED OFFICE IN LONDON AND AMSTERDAM

97 day 24 hour occass & onswerphone

9 full support services including secretarial, relex, copying, etc.

Corporate Representation

9 hour or long term ovaciobity
World-Wide Business Centres

110 The Strand Landon WCZR QAA
Tek 01 836-9918 Tipo 24973

Keisersgracht 62 Amsterdam
Tek 31 30 231433, Tip: 16183

ZURICH-ZURICH-ZURICH

BANNI-P-ZURICH-ZURICH
BANNI-POSTBASSE 52
YOUR OFFICE AWAY FROM HOME

Office / Management Services

Office / Management Services

I flow to do Business in/or/
FROM SWITZEBLAND
Business Services Consult Corp.
Bothniofstasse 52, CH-8022 Zunch.
Tel: 01/211 92 07. The 813 062 BSIC
Fox. (1) 211 19 22

DIAMONDS

WANTED IMMEDIATELY a reception ist. Conditates must be fluent in french and English, both spoken and written. Should be familiar with general working of french government and non-government organizations. Consideres with Anglo/French secretarial treaming and threatation slike preferred. Writte before 30th June with parhoulars, including postol oddress, telephone number and a passport size photograph to Endossy of Bauglodesh, 5 Square Petrarque, 75016 Paris. MINERVE SERS for AMERICAN FRIMS in PARS Brights, Belgan, Dutch or German secretaries, Introduced of French required, English shorthand, Bilingsof telepists, Wire or phone 138 Avenue Victor Hugo, 75116 Pars, France, Tel-

AMERICAN FINE ART DEALER, fiving in Zurich seeks expenenced personal staretary (port-size). Must have English mother longue and German second. Good syoing and phone soils are necessary. Please call: Zunch (11/34) 00 08 between 10 ann. and 6pm. AIDS - HERBAL SERUM. Shong inves-tors needed to spt up production foot-sty for herbol serum which builds up immune system opports AIDS. Senous investors call (350) 70606. SECRETARIES AVAILABLE PERSONAL ASSISTANT/ Secretory seeks havel assignment for prest-gious, "too busy entrepreneur or VP. Garman, POR 71038, Seattle, WA 98107 USA.

EMPLOYMENT.

GENERAL POSITIONS WANTED

ATTRACTIVE SPANESH LADY, 35, fluan Sporish, English, Italian Sporish, English, Italian some French, unwestly degree, trovelled, refined and cultured. Seeks accupation as assistant or leaved companion. Serious offers to: B.N. Guodernamo 24, Macind. - Spoin.

BLEGANT FRENCH LADY multimgud.
Excellent appearance and background, well educated, sensitive, international business experience seeks

companion. Box 326, LH.T., Pedro Texaino, 8-5th Floor, 28020 Modind.

YOUNG, MUZINGUAL American employed by U.S. senator saels chal-lenging corese position in in It basings low or related area. Excellent back-ground & stells. Liniversity degrees, seferences avoilable. Jeloc. 2716 40th Sr, N.W., Washington, D.C. 20007

POSITIONS AVAILABLE

PRENCH MOTHER TONGUE seeks po-shon within company able to use her English and office siets, 7 years expe-nence or UK, Write Zowadi, 3 rue F. Lareyre, 94110 Arcuei, France. EDUCATIONAL POSITIONS AVAILABLE PART-TIME AMERICAN MATHS leachers with working papers, need-ed for GMAT and SAT prep courses. Send CV to: AU, 3d overue dis New York, 75116 Paris.

SEEK AN ENGLISH SPEAKING pre-DOMESTIC POSITIONS AVAILABLE

COUPLE WANTED to work as chauf-feur, cook and houseleeper in Pars, for executive bachelor. Couple must have retressess Living accommodo-son avalide. Passion to commence immediately. English specificing necessi-ty. French specifing helpful. Superb future for right couple. Tel-Patricio in Paris, 47 03 45 52 office. NANNY NEEDED for 2-year old boy for of least 1 year, or of Sept. 1988. Septiments required, English specially, loss of travel involved. Driver's license needed. Needs to be very flexible, reloaded ond good humaned. Good pay. Receive and CV and references to Mrs. Honson, 11 rue de Marignor, 73008 Fasis, France. All PAIR (ALSO COUPLE). Cool/ housekeperful needed for immediate employment - Immediate, broat-nerused. Recate stend references & photo to: Box 57/3, Hendid Tribune, 92521 Neurby Cedex, Franco.

DOMESTIC I AM SPANISH BABYSTIEE. 27
years old from Barcelona, Experieroad, English specialing, driving sconcu, sight position is of bobysitier in
USA professibly in Colifornia. What
to Moria Boroges, Colle Actero 50,
09720 Wildington Del Penades, Borgelong Spring.

A WORLD OF JOB **OPPORTUNITIES** AWAITS YOU

INSIDE **TODAY'S PAGE 8 READ OUR** INTERNATIONAL

POSITIONS

EMPLOYMENT DOMESTIC POSITIONS WANTED TOP BUROPEAN COUPLE over 20 yrs.

REAL ESTATE FOR SALE

7 KMS PROM ST TROPEZ. se of great beauty, forang Gulf of fropez, 3,5 heatones land, contain

person personally furnished, option, tensis, For brochure tel: Mrs. Curtiss, 9497 2533. For: 9497 2272, TOP PRICE: COTE D'AZUR, Solar City, Primarily

MONACO MONTE CARLO Principality of Monaco PTHICIPCHTY OF ITTERMENT LUMBY ON THE CONTINUES. Near center and beache. Varondo, terroose, prevale hoose 5 swearing pool with jet stream. Hot double leving, 2 backrooms, 2 baculti, bathrooms, doofroom, toliets, lorge superity equipped latchen with breaking.

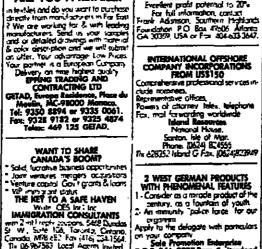
INTERMEDIA Exclusive sole agent Monte Carlo Tel: 93 50 66 84 Telen: 469477 MC Fax: 93 50 45 52

UNGOLE PERSIAN STYLE VILLA S for sole close to the lamous "Jardis" Existing 423 sum. on 3 levels was minored on the roof and a large terroots For further details: A.G.E.D.I.

26 bs., Bd Princesse Charlotte R MC 98000 MONACO Teles 479417 MR PARIS & SUBURBS

16th, JASMIN soutiful 1900 building on garden le private entrance. Reception + 2 beer coms + moid's room. HAMPTON 42.25.50,3

> Pages 8 & 17 FOR MORE **CLASSIFIEDS**



JOINT VENTURE INVESTORS We are interested in part venture primers to store interested in part venture primers and to some equity and loan measures to businesses in S.E. United States Freelest profet profetion to 20% For full information, centure Frank Advision, Southern Highlands Frank Advision, Southern Highlands Frank Advision, FO Box 1966 Advision GA 30379, USA or Fize 304-333-344. established U.S. Textile Co.

5% INTEREST RATE EEC FUNDING, government grants, 30,000 sq.ht for tory, excellent production tookes. Company wherested in goal venture, buy book, own tabel packaging or ogency distribution in stationery in taked product. Caracat. Air M.B. Common. Goldthom Greetings. Landed. Goldthom House, Helmon Lyots Industrial State Helmon Le Hole, Tyris and Wern, DHS CRH, England. 16 (87)1 \$2,000 for CRH. England. Technical Documentation, Manuels, Cardiogs Lazer Cutaut to Paper or Film Free Pickup & Delever, within Paris 24 hour numericand UNISCH International Tel: (1) 46227894, Fast: 47668741

SCENDIS TREIMAND AG
Kellender 9 CH-6301 Zug /
Switzerland Tal: 0041-42-41 52 52
Telex: 862605 XEES CH
Fed: 0041-42-415 350 PORTUGAL YOUR DESIGNERS Communicación problema? Una year PC into Europe's largest fela-electrone mail yr uce, also comprehen-sue distabases. Sove up to 50% on costs fel Teorologia Silvana, Listica 27 050425. Among the best in Paris for productioning design, corporate identity, continue the following design, corporate identity, continue following design, composition design, continue following design, continue f MPORTANT CO in sporting goods. Stock immediately crustable. Only brand names as Acidas, Nika, Purz., Resbook, Cornerse, etc. Competitive prices Assumble et dia buy. Cortact deligion Sport Datributor. Belgium Teles 2728 Fac. 02 374 7705. Tel-02 375 59 16 maily located hilly equipped offices reclation, occauting, legal and marketing advice as well as HIGH INTEREST RATES OFFERED TO FINANCIAL shart term or roll-over hards repaid in ongrad. Eurocurrences: guaranteed by menocable bank promissory note. Decals from Alson Enterprise 0171.1 Moxwell Road, P.O. Ban 1466, Singa-nare 9029. INVESTMENTS ROYCO
INVESTMENT COMPANY
provides clients with a comprehensive
range of high-partormorics investments, for information please contact
Marketing Office, Reyco S.A.

8, Rue Thaiblang, 1201 Geneva
Tel: 41-22/ 32 35 56. Tist: 289 732. ERW TURE ROLLING AND WELDING LINE Modified & updated, UK 071 777 1211 BRITISH/ AMERICAN Besteller Cub agents needed for victors, CDs. UN Write Mr Kaye 91 Easter House Putney, London Tel 01-788 8746 **BUSINESS SERVICES** LONDON ADDRESS BOND STREET. Mail, Phone, Fra., Telex, Conference room, Coll (1 499.9192, Tx 262690

"AFTER A CRASH BEAR MARKET MONEY MAKING"
BY Horry Schultz. Just off press, 250
pages of strotages, chorts, anto, to help
you owns in crist waters & make money,
in a bear mariest, USS14-95 peoples,
USS13.00 additional copies, DATUM,
PORTY STYL, Assention, CRETTER LEG. FINANCIAL SERVICES CAPITAL WANTED OFFSHORE COMPANY for NATURE ABHORS A VACUUM. OF OFFSHORE COMPANY tormoon, monogeneer common to the monocul services in Bermuds. J.S.T. Monogement Limited, P.O. Bon HM 2257, Homilton, Bermuds HM, X. Tel. (809) 295-1597 Triese: 3758 CHAIR BA. Fox (809) 292-1373.

Imprimé par Offprint, 73 rue de l'Evangile, 75018 Paris.